

This presentation will begin at 2:00 PM  
November 16, 2022

# Prescriber Tool APM

## Model Design

Chloe Wilson and Lauren Hussey

● This session is being recorded



**COLORADO**  
Department of Health Care  
Policy & Financing

# Meeting Participation

- We welcome your input!
- Please use “Raise Hand,” “Q&A,” or “Chat” function for questions

# Meeting Objectives

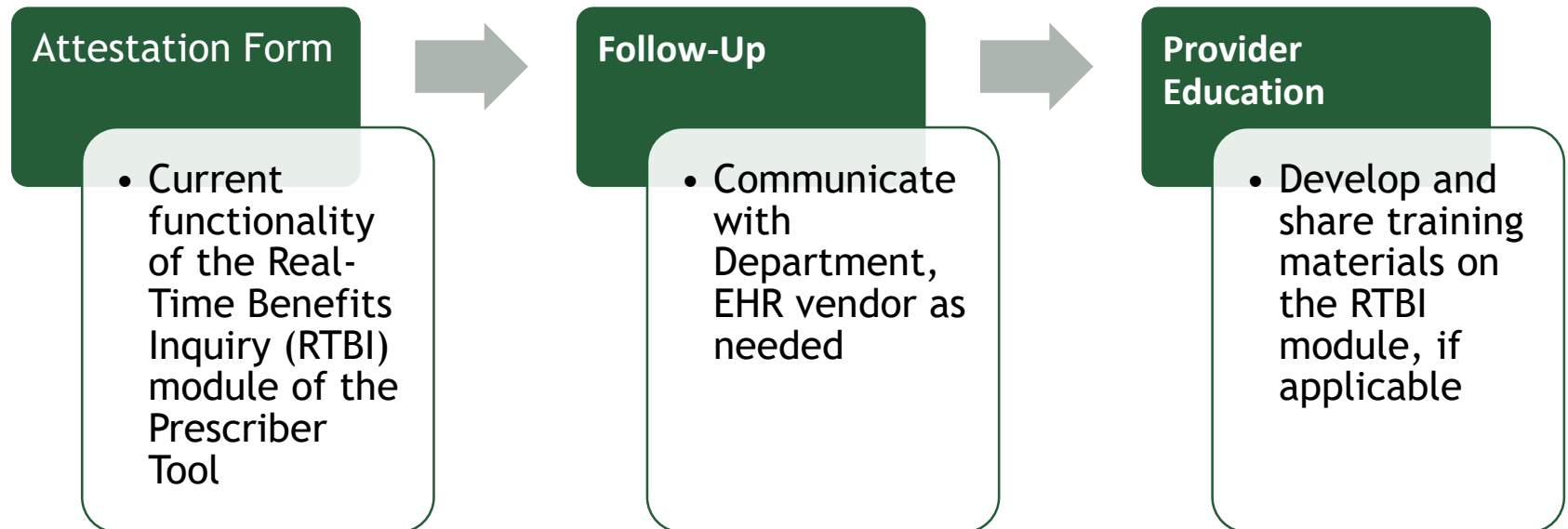
- Present logic for developing an alternative payment methodology for the Prescriber Tool
- Communicate features of the proposed model
- Receive feedback on the proposed design

# Design History

- June 2021
  - Launch of the Colorado Prescriber Tool
- June 2021 - Nov 2021
  - Initial APM design
  - Stakeholder engagement
- Jan 2022 - Apr 2022
  - Pause on APM design
- Jan 2022 - present
  - Attestations for “pre-APM” phase

# Pre-APM Phase

Goal: Support uptake of RTBI module of the Prescriber Tool



# Prescriber Tool Prescription Benefit Modules

## Real-Time Electronic Prescribing (eRx)

- Prescribers can electronically send prescriptions
- Efficient way to provide care and secure way to prescribe within workflow

## Real-Time Benefits Inquiry (RTBI)

- Indicates preferred medications from Preferred Drug List (PDL)
- Displays up to three cost-effective alternatives in same therapeutic class

## Real-Time Electronic Prior Authorization (ePA)

- Live eligibility check and electronic submission of prior authorization requests (PARs)
- Reduces prescribing workload

# Prescriber Tool APM

# Why



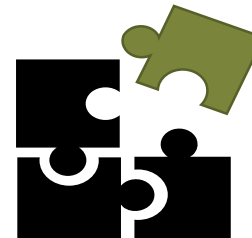
# Context

## Problem

National and Colorado-specific data indicate continued increase in pharmaceutical spending as part of annual health insurance expenditure.

## Resolution

Prescriber Tool is one of many pieces to promote prescription drug affordability in Health First Colorado.

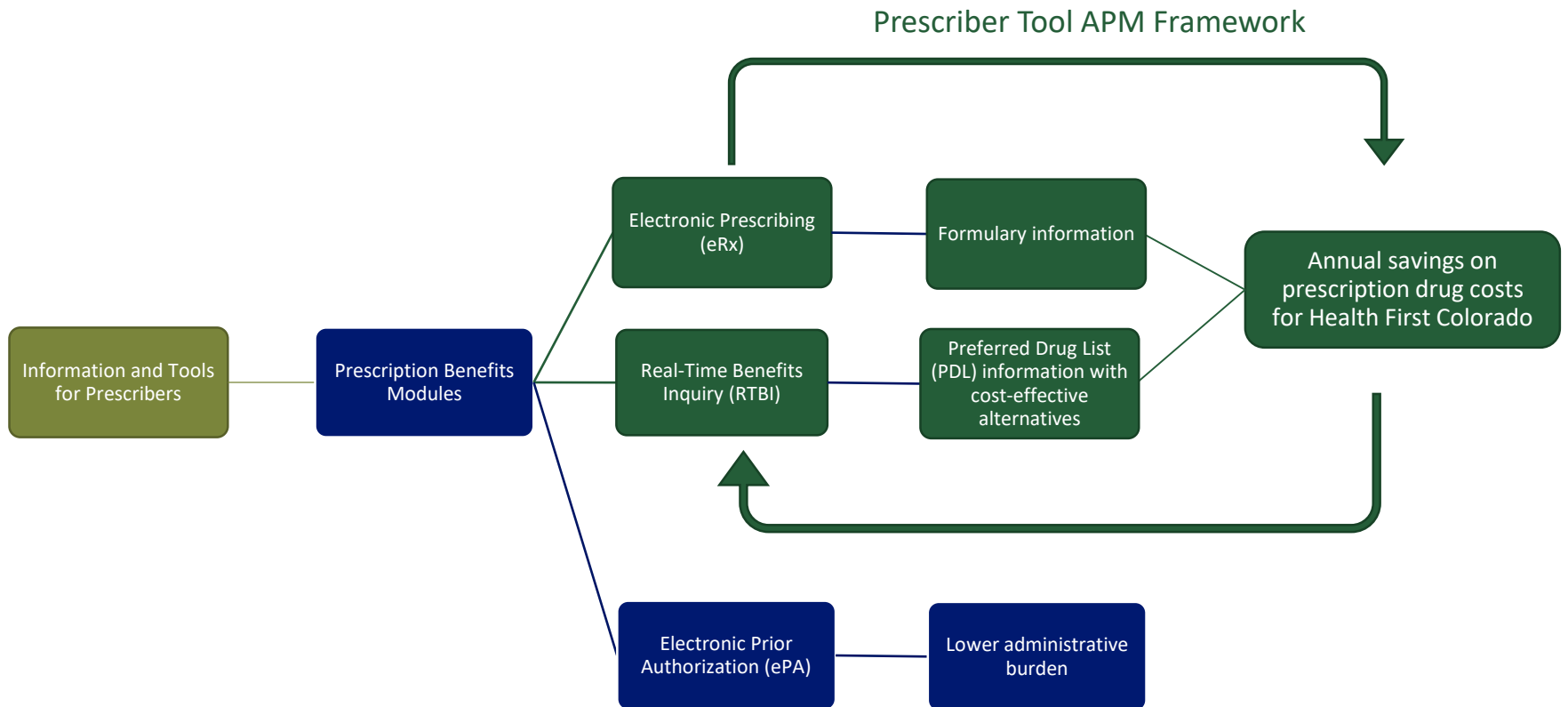


Information and Tools  
for Prescribers

Source: Reducing Prescription Drug Costs in Colorado: Cost Drivers and Strategies to Address Them (2021)

# What

# APM Framework



# APM Goals

Help drive down annual pharmaceutical spend for Health First Colorado

Incorporate real-time  
benefits check into  
prescribing workflow

Increase PDL  
compliance

Reward providers  
through shared  
savings

# Who

# Program Eligibility

Automatic enrollment for providers participating in Health First Colorado fee-for-service, with a compatible electronic health record (EHR) system

Outpatient prescribing only

Opt-out process for those who do not wish to participate

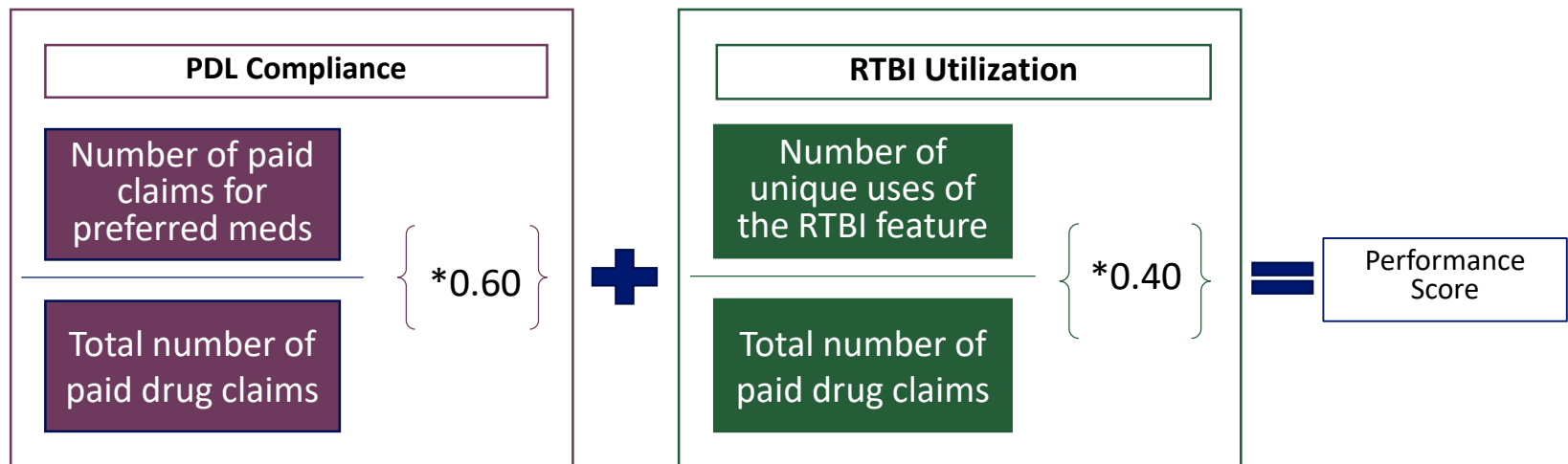
Monthly unique users  
of the RTBI module

Just under 10,000 for Aug  
& Sep (42%)

# How



# Performance Metrics



**CORRECTION:** Wording updated to indicate the same denominator for both metrics. The original slide deck and recording have slightly different wording for the denominators.

❓ Are there concerns with the weighting favoring the default behavior?



# Shared Savings

- Upside only
- Paid at organization NPI level
- Performance score  $\geq 40\%$
- Minimum use of RTBI module  $>0\%$



Are there better ways of defining minimum use?

**CORRECTION:** The original slide deck and recording indicated a minimum use of the RTBI module  $>1$  for the performance period. This has been corrected to greater than 0% for the performance period.

# Shared Savings Distribution

- Weighting distribution by annual total fill volume
  - Organizations with larger volume would receive higher incentive payment
- Tiers to define volume categories

# Attribution Methodology

- Accounts for providers practicing at multiple locations
- Pharmacy and professional claims to determine metrics and attribution

# Example Scenario

Note: Practice name, provider names, metric scoring, and payment do not refer to or reflect real data




## HCPF Family Practice

Provider Name	PDL Compliance	RTBI Utilization	Attributed to HCPF Family Practice
Wilson	85%	40%	100%
Hussey	100%	60%	100%
Abeyta	90%	50%	100%

Practice PDL Compliance Score (60%)	Practice RTBI Utilization (40%)	Total Practice Score
Weighted sum of attributed provider PDL Compliance scores	Weighted sum of attributed provider RTBI Utilization scores	75.2%

# Example Scenario, Continued

Note: Practice name, provider names, metric scoring, and payment do not refer to or reflect real data

	HCPF Family Practice	HCPF Primary Care Practice	HCPF Medical Group
Practice Score	75.2%	90%	30%
Performance score >40%	✓	✓	✗
Prescription volume			
Shared savings	\$\$	\$	-

# Summary

- Reward providers for adopting use of RTBI module and PDL in prescribing process
- Greater use > bigger savings pool > larger incentive payments
- One of many solutions to help control pharmacy costs

# When

# Future Timeline

2022-2023

2023

2024

**Nov**  
Stakeholder  
engagement

**Jan**  
SPA submission  
to CMS

**Jan**  
Earliest date for  
incentive  
payments

**Nov-Jan**  
Finalize APM  
design

**Jul**  
Prescriber Tool  
APM launch;  
measurement  
starts





# Questions?

# Contact Info

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# Thank you!

