

Colorado Department of Health Care Policy & Financing Discussion with Provider Leaders

Kim Bimestefer, Executive Director
Tracy Johnson, Medicaid Director
Dr. Lisa Latts, Chief Medical Officer

July 16, 2020

Agenda

THANK YOU for your
partnership during this
unprecedented time

THANK YOU for your passion
and contributions

THANK YOU for taking care of
Coloradans,
including Medicaid, CHP+
members

- COVID19 Impact & Response
- Help us keep Coloradans Covered & Enroll Providers
- NEW Provider Leader Resource Center
- Alternate Care Sites
- Strike Force
- Federal Provider Relief Payments
- Telemedicine
- LGBTQ Legislation Clarity
- Budget, Legislative Impact

COVID-19 in Colorado

COVID-19 Cases in Colorado

CDPHE updates:

<https://covid19.colorado.gov/>

Positive Cases	38,155
People Tested	413,187
Deaths among cases	1,744
Deaths due to COVID-19	1,601

Updated July 15, 4pm



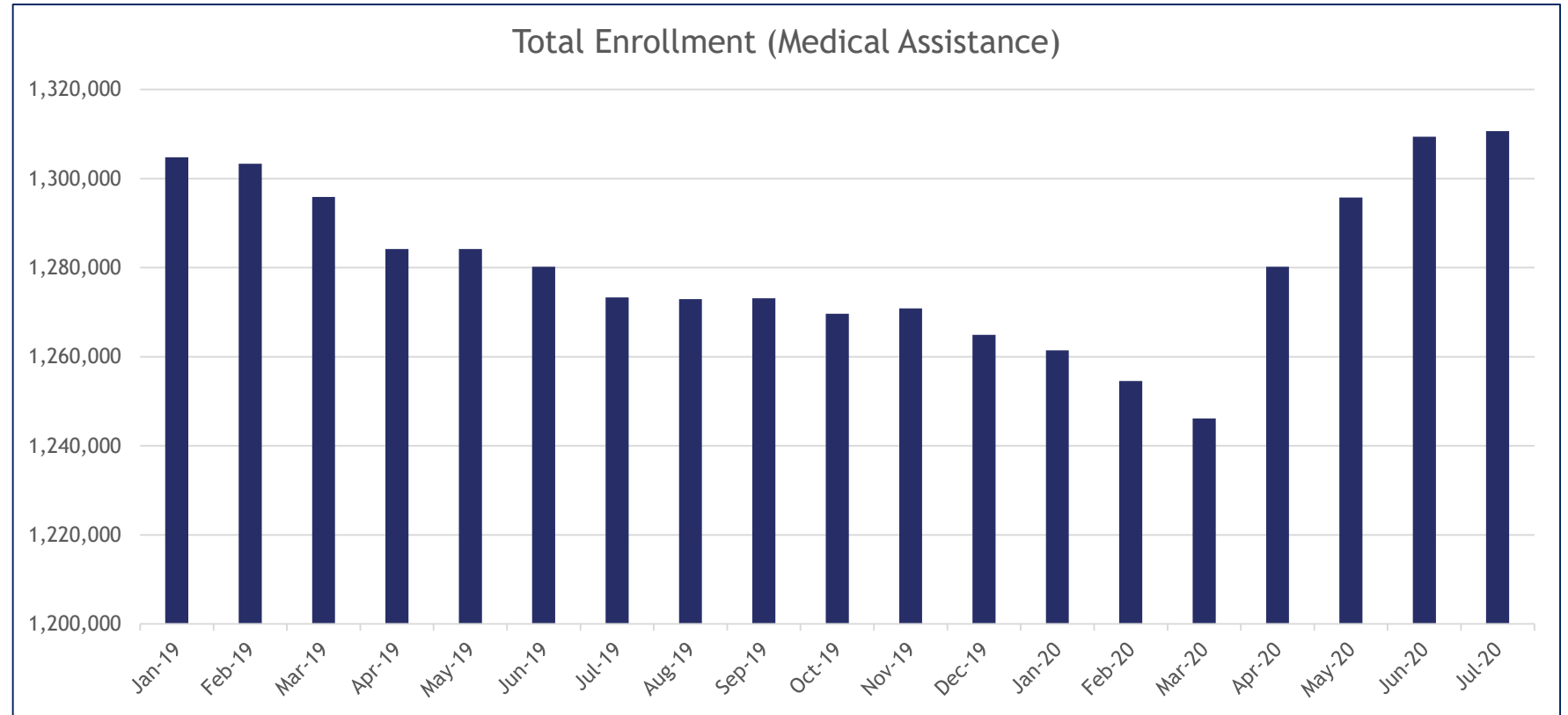
Colorado's Unemployment Rate Increase

February: 2.5%

March: 5.2%

April: 11.3%

May: 10.2%



> 500k Coloradans filed initial unemployment claims since mid-March; 376k filed in June. (26 wks to 39wks)

Source: Colorado Department of Labor and Employment

Unemployment Benefits and Medicaid Eligibility

- Benefits are approximately 55 percent of a person's average weekly wage over a 12-month time period. The maximum benefit amount available is \$618 per week. **Unemployment benefits count towards Medicaid eligibility determination.**
- The Federal Pandemic Unemployment Compensation (FPUC) program adds \$600 in additional unemployment benefits each week. **FPUC does not count towards Medicaid eligibility;** it expires the week ending **July 25, 2020.**
- Colorado minimum wage is \$11.10/hour; Denver is \$12.85
- Colorado state average individual income in 2019 was \$68,811 or \$33.08/hour
- Highest amount of UI an individual can earn w/o FPUC (\$618/week) is \$32,136 or \$15.45/hour. **This is higher than Medicaid eligibility for a family of 3.**
- Highest amount of UI an individual can earn with FPUC (\$1218/week) is \$63,336 or \$30.45/hour

Household Description	Working Annual Income/ Hourly Wage	Unemployment Annual Income/ Hourly Wage (with FPUC)*	Unemployment Annual Income/ Hourly Wage (without FPUC)*	Medicaid Eligibility Annual Income/ Hourly wage
Restaurant worker (min. wage)	\$23,088 annual/ \$11.10 hourly	\$55,432/ \$26.65	\$13,832/ \$6.65	Individual \$16,980/\$8.16
Call center worker	\$31,200 annual/\$15 hourly	\$49,920/ \$24	\$18,720/ \$9.00	Family of 2: \$22,932/ \$11.05
Youth Development worker	\$41,600 annual/ \$20 hourly	\$56,160/\$27	\$24,960/ \$12.00	Family of 3: \$28,896/ \$13.89
Non-profit manager (avg. Coloradan income)	\$68,811 annual/ \$33.08 hourly	\$63,336/ \$30.45	\$32,136/ \$15.45 (estimator is \$649 weekly, max benefit is \$618 weekly)	Family of 4: \$34,848/ \$16.75

*Based on estimates from the Colorado Internet Unemployment Claims System

Continuous Enrollment Impact - 184k through 7/07/2020

	New Members 2020	Disenrolled Members 2020	Locked-in (disenrolled)	Locked-in (lower category)	Net Change in enrollment	Total enrollment (MA) 2020	COVID-19 Testing Only
January	34,753	38,223	0	0		1,261,425	
February	26,943	33,824	0	0	-6,881	1,254,544	
March	32,709	41,127	0	0	-8,418	1,246,126	
April	39,298	5,252	49,116	4,559	34,046	1,280,172	139
May	23,030	7,477	50,916	8,405	15,553	1,295,725	155
June	19,736	6,812	38,963	8,137	13,663	1,309,388	139
July	4,511	5,940	45,799	11,282	1246	1,310,634	42

New Member: Members who started receiving MA benefits in that month, and who were not eligible the previous month

Disenrolled: Members who terminated *as of the end of previous month* (Members are locked in the first of the month after their benefits would have ended)

Locked-in (disenrolled): Members who would have been disenrolled at the end of the previous month, but were locked-in their MA benefit due to Maintenance of Effort (MOE)

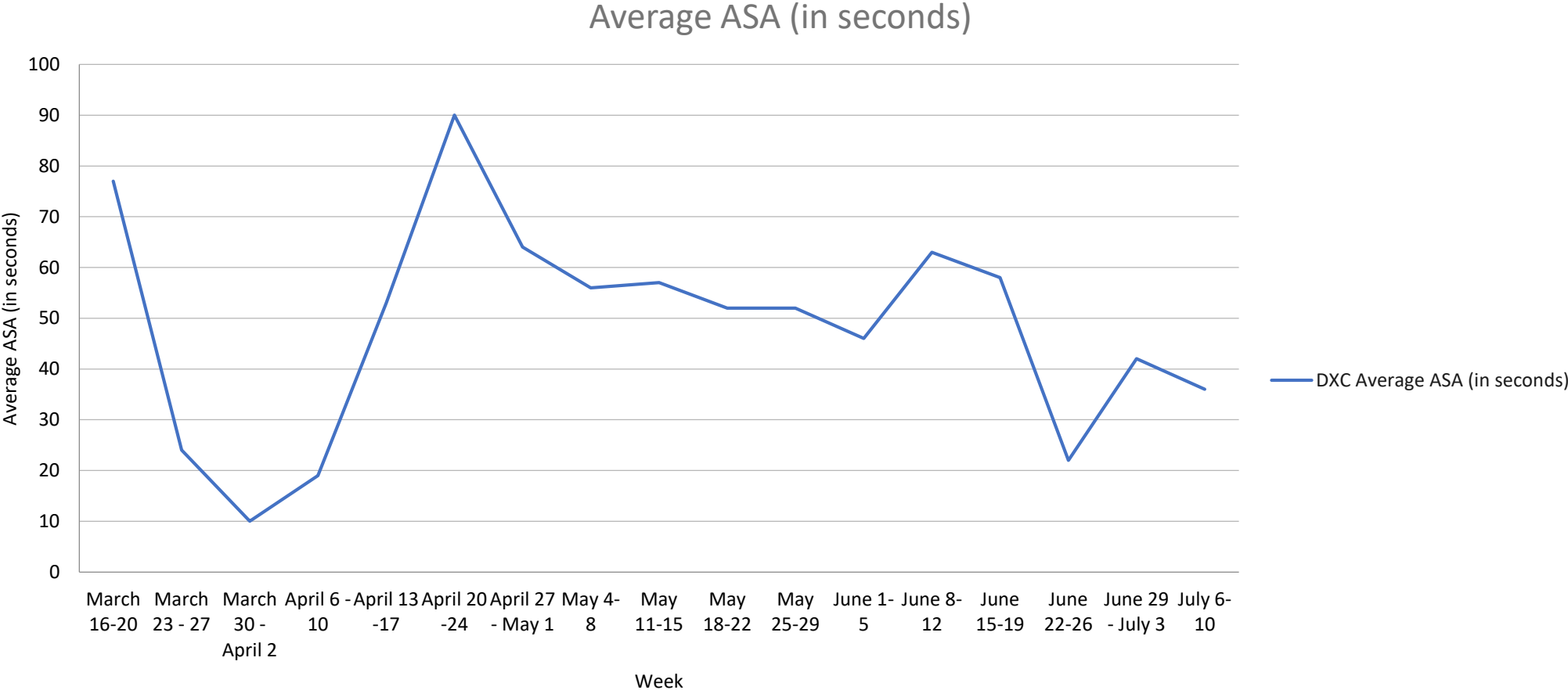
Locked-in (lower category): Members who would have switched to a lower MA benefit, but were locked in due to Maintenance of Effort (MOE)

Net Change: Net change in Total Enrollment compared to previous month

Total Enrollment (MA): Total unique members eligible and receiving Medical Assistance benefits

COVID-19 Testing Only: Members eligible for COVID-19 testing benefit only. NOTE: April includes March numbers

Provider Call Center Average Speed of Answer - 7/10/20



HCPF is Here for YOU, Colorado!



Help Us Reach Coloradans Who Need Coverage

Public Service Announcement example:

Tools for partners to help us reach Coloradans available at CO.gov/hcpf/HereForYou

- Enrollment tool/flyer
- Newsletter articles, blurbs
- Social media posts
- Public Service Announcements
- Website content
- Email content
- Images



Apply for Health Care Coverage Today

Have you lost your health insurance? Many people who have lost their jobs and their health insurance because of the Coronavirus (COVID-19) pandemic may qualify for Health First Colorado or CHP+. The only way to know for sure is to apply, visit Colorado.gov/PEAK to submit your application.

You can also apply for financial help to lower the cost of private health insurance within 60 days of losing your job or other life-changing events. Visit ConnectforHealthco.com to apply.

We're Here for YOU, Colorado!

Apply now for Health First Colorado and CHP+ at Colorado.gov/PEAK.



Health First COLORADO
Colorado's Medicaid Program

Getting Health Care Coverage Through Health First Colorado and Child Health Plan *Plus*

The economic downturn caused by the COVID19 pandemic is having a significant impact on many Coloradans. Many have lost their jobs – and along with that – their employer-sponsored health benefits. During this pandemic – which is creating both health risk and increased stress and anxiety – it is especially important for all Coloradans to have health care coverage. **When it comes to health coverage, the State may be able to help.** Specifically, you may be eligible for health coverage options available through the Colorado Department of Health Care Policy & Financing or Connect for Health Colorado, the State’s individual marketplace exchange.

Visit HealthFirstColorado.com/apply-now to learn more & Visit Colorado.gov/PEAK to apply.

CO.gov/hcpf/HereForYou Resources

We Are Here for You, Colorado!



COLORADO
Department of Health Care
Policy & Financing

Home For Our Members For Our Providers For Our Stakeholders About Us

Home > COVID-19 > We're Here for YOU, Colorado!

We're Here for YOU, Colorado!

As many Coloradans struggle with job loss resulting from the coronavirus (COVID-19) pandemic, the Department of Health Care Policy & Financing (HCPF) is here to keep Coloradans covered with health insurance through Health First Colorado (Colorado's Medicaid Program) and Child Health Plan *Plus* (CHP+).

It's critical that Coloradans know they can apply for health coverage at any time and it's easy to do. Please help us spread the word. The following materials are intended for distribution by our many partners to help us spread the word to Coloradans who need health care coverage, and to help us recruit more health care providers to help serve our more than 1.3 million current members and the more than 500,000 new members we expect to enroll by the end of this year.

For more information on the anticipated enrollment surge, read the [press release](#).



HealthFirstColorado.com

For Providers

Newsletter Article

Help Us Spread the Word: Become A Health First Colorado Provider Today!

The Department of Health Care Policy & Financing (the Department) has asked us to help spread the word: we need for more Health First Colorado (Colorado's Medicaid Program) providers to deliver care to Coloradans.

As a result of the novel coronavirus disease (COVID-19) pandemic, the Department is asking health care providers to join them in ensuring all Coloradans have access to quality health care during this public health crisis by becoming a Health First Colorado provider.

- Currently, the Department is offering incentives to increase provider enrollment and help provide an important public service. In an effort to increase provider enrollment, the Department is:
 - Allowing temporary enrollment for
 - Waiving the application fee and f
 - Waiving site surveys for applicabl

If you know someone who might be in Provider Enrollment website at co.gov/2387, Option 2, then option 5.

Social Media Posts

Use the #hereforyouCO hashtag in all.

- Facebook Post 1 content:** Help us spread the word to Coloradans who need health care coverage, and to help us recruit more health care providers to help serve our more than 1.3 million current members and the more than 500,000 new members we expect to enroll by the end of this year. Go to co.gov/2387, Option 2, then option 5 to learn more!

- Twitter Post 2 content:** 1 in 4 Coloradans get care through Medicaid or CHP+ and we need more providers TODAY! Go to co.gov/hcpf/provider-enrollment to learn more #hereforyouCO #Medicaid #Colorado #HealthFirstColorado
- Twitter Image**
- LinkedIn post 1:** Did you know nearly one in four Coloradans have health care coverage through Health First Colorado (Colorado's Medicaid program) or Child Health Plan Plus (CHP+)? Help us spread the word: We need more providers TODAY to help deliver care to those Coloradans. Go to co.gov/hcpf/provider-enrollment to learn more #hereforyouCO #Medicaid #Colorado #HealthFirstColorado
- LinkedIn post 2:** The COVID-19 pandemic has left the state with a shortage of Health First Colorado (Colorado's Medicaid program) providers. Go to co.gov/hcpf/provider-enrollment to learn more about becoming a provider TODAY! #hereforyouCO #Medicaid #Colorado #HealthFirstColorado

Ads

- [AdPrint-HFYCo-Pro1.pdf](#)
- [AdPrint-HFYCo-Pro2.pdf](#)
- [DigitalAd-HFYCo-Pro1-600x425.jpg](#)
- [DigitalAd-HFYCo-Pro2-600x425.jpg](#)

Photos

[Image-ProFam_HFYCo.jpg](#)

Contact Sabrina Allie at Sabrina.Allie@state.co.us

New Provider Leader Resource Center

- Meeting Materials
- Upcoming Webinars
- Links to news and other resources
- [Colorado.gov/hcp/fpr-provider-leader-resource-center](https://colorado.gov/hcp/fpr-provider-leader-resource-center)

The screenshot shows the website header with the Colorado Department of Health Care Policy & Financing (HCPF) logo and navigation menu. The main content area features a section titled "Provider Leader Resource Center" with a sub-header "Provider Leader Webinars". Below this, there is a list of upcoming webinars with dates and times, and a section for "Other Resources" with links to newsletters, enrollment, and news. A prominent banner on the right side of the page reads "We're Here for YOU, Colorado!" and "Become A Medicaid Provider TODAY".

COLORADO
Department of Health Care
Policy & Financing

Home For Our Members For Our Providers For Our Stakeholders About Us

Home > COVID-19 > COVID-19 Information for Health First Colorado and CHP+ Providers and Case Managers > Provider Leader Resource Center

Provider Leader Resource Center

This page contains content from prior and upcoming webinars for Provider Association Leaders and their members.

As many Coloradans struggle with job loss resulting from the coronavirus (COVID-19) pandemic, the Department of Health Care Policy & Financing (HCPF) is here to keep Coloradans covered through Health First Colorado (Colorado's Medicaid Program) and Child Health Plan Plus (CHP+).

Please help us recruit more health care providers to serve our more than 1.3 million current members and the more than 500,000 new members we expect to enroll by the end of this year. You'll find more information on our [Here For You, Colorado](#) page.

Provider Leader Webinars

June 26, 2020 Provider Association Leader Webinar

- [Webinar Recording](#)
- [Presentation](#)

Save the Dates for Upcoming Provider Leader Webinars

All webinars are virtual meetings held at: <https://cohcpf.adobeconnect.com/leaders/>

- July 16, 2020 - 12 p.m. - 1 p.m.
- August 20, 2020 - 12 p.m. - 1 p.m.
- September 17, 2020 - 12 p.m. - 1 p.m.
- October 15, 2020 - 12 p.m. - 1 p.m.
- November 19, 2020 - 12 p.m. - 1 p.m.
- December 17, 2020 - 12 p.m. - 1 p.m.

Other Resources

- [Provider Association Leader Newsletters](#)
- [Provider Enrollment](#)
- [Sign up for newsletters](#)
- [Provider News](#)
- [COVID-19 Information for Providers](#)

Become A Medicaid Provider TODAY

As a result of the novel coronavirus disease (COVID-19) pandemic, the Department of Health Care Policy & Financing is asking health care providers to join us in ensuring all Coloradans have access to quality health care during this public health crisis by becoming a Health First Colorado (Colorado's Medicaid program) provider.

We're Here for YOU, Colorado!

Learn about becoming a provider at www.colorado.gov/hcpf/become-a-provider.

Health First COLORADO

Public Health Emergency (PHE) End Date Timeline

- 6/29 HHS tweet: extending public health emergency (currently set to expire July 25, 2020)
- New PHE End Date would then be 10/23/2020; could be extended again
- Seeking greater “notice time” from CMS, *along with many states across the US*
 - We need to plan for October end date, but ready ourselves for another extension (perhaps to 12/31) for continuous coverage.
- SPAs, 1135 Waivers, and Optional Uninsured Testing Group end on PHE end date
- Continuous Medicaid Coverage ends at the end of the month in which the PHE ends
 - Dept and County Partners will need to notice members and time to properly disenroll members - *on top of their daily workload*
- Maintenance of Effort (MOE, that’s benefits and eligibility) & increased 6.2% FMAP end at the end of the quarter in which PHE ends
- Appendix K currently ends 1/26/2021, impacting HCBS

Example Scenarios

- Extending or Ending the Public Health Emergency is Federal Government's decision, they can extend for up to 90 days at a time.
- States have asked for at least 2 months notice

If Public Health Emergency Ends...	Then SPAs, 1135 Waivers, and Optional Uninsured Testing Group Ends	Then Continuous Coverage Requirement Ends	Then Requirement keep Eligibility Levels & Benefits the Same and Enhanced FMAP Ends
October 23, 2020	October 23, 2020	October 31, 2020	December 31, 2020
January 21, 2021	January 21, 2021	January 31, 2021	March 31, 2021

Alternative Care Sites

- All Sites will be ready to activate, then placed in a “Dormant Phase”
- Colorado Convention Center
 - Denver Health Contract Signed
 - Training completed. Leadership Site Visit (6/4)
 - Now dormant
- The Ranch
 - UCHealth Contract under final review
- Tier 2.5 Facilities (3 sites)
 - Veritas Contract under final review

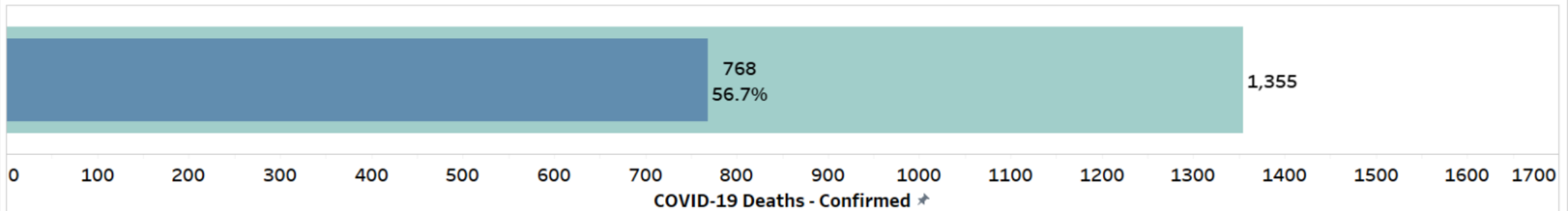
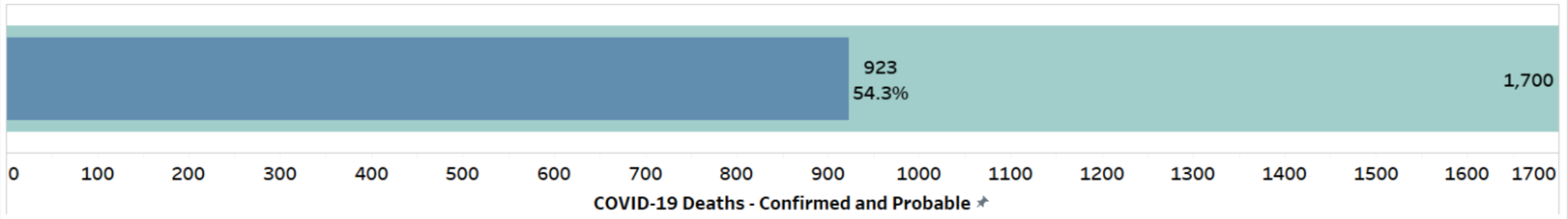
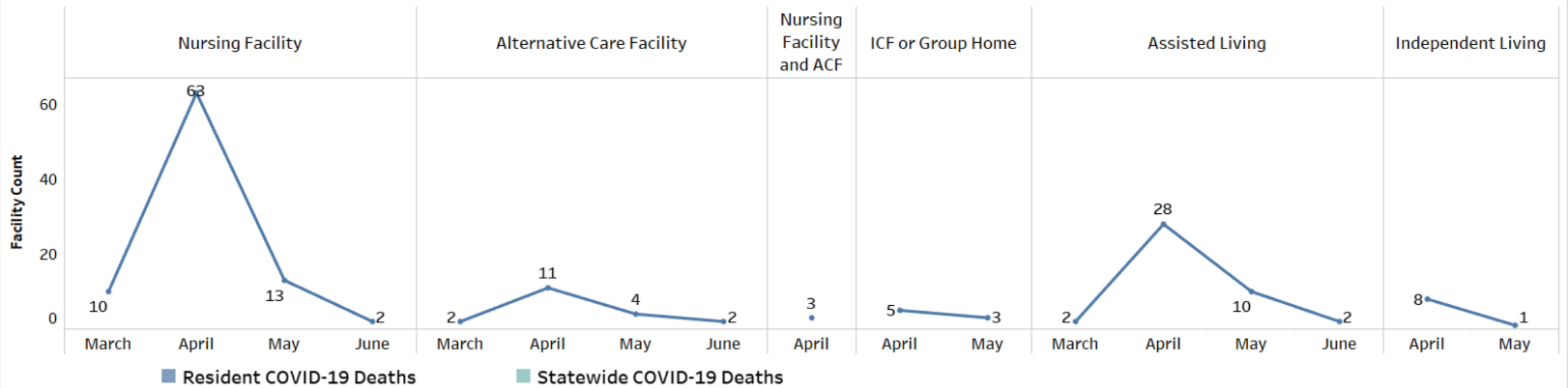


Residential Care Strike Force

Formed at the request of the Governor and led by Bonnie Silva, Director, Office of Community Living, HCPF and Randy Kuykendall, Health Facilities & EMS Division, CDPHE

1. Monitoring & Testing for Disease Presence
 2. Personal Protective Equipment
 3. Cohorting & Facility Isolation
 4. Enforcement & Education
 5. Staffing
- ✓ 52% of Covid-19 related deaths
 - ✓ 63% of Covid-19 confirmed AND probable deaths
 - ✓ 2/3 of outbreaks are in these settings

Facility Outbreak Start and COVID-19 Deaths - Updated through 6/30/2020



Provider Relief Funds

- On June 9, 2020, the U.S. Department of Health and Human Services (HHS) [announced additional funding](#) (approximately \$15 billion) available through the Provider Relief Fund to eligible Medicaid and Children's Health Insurance Program (CHIP) providers
- More information about eligibility and the application process is available at www.hhs.gov/coronavirus/cares-act-provider-relief-fund/general-information/index.html
- To be eligible for this funding, health care providers must not have received payments from the \$50 billion Provider Relief Fund General Distribution and either have directly billed their state Medicaid/CHIP programs or Medicaid managed care plans for healthcare-related services between January 1, 2018 to May 31, 2020

Examples of providers serving Medicaid and/or CHIP beneficiaries who may be eligible for this funding include:

- Pediatricians
- Obstetrician-Gynecologists
- Dentists
- Opioid Treatment and Behavioral Health Providers
- Assisted Living Facilities
- Other Home and Community-Based Services Providers

Provider Relief Funds

Providers must submit their data by July 20, 2020

HRSA issued a fact sheet with more information about the fund distribution and application process:

www.hhs.gov/sites/default/files/provider-relief-fund-medicaid-chip-factsheet.pdf

Attestation Portal: <https://cares.linkhealth.com/#/>

CARES
PROVIDER RELIEF FUND

Sign In

Welcome to the CARES Act Provider Relief Fund Payment Attestation Portal.

This portal allows providers to attest to relief fund payments made for healthcare-related expenses or lost revenue attributable to COVID-19.

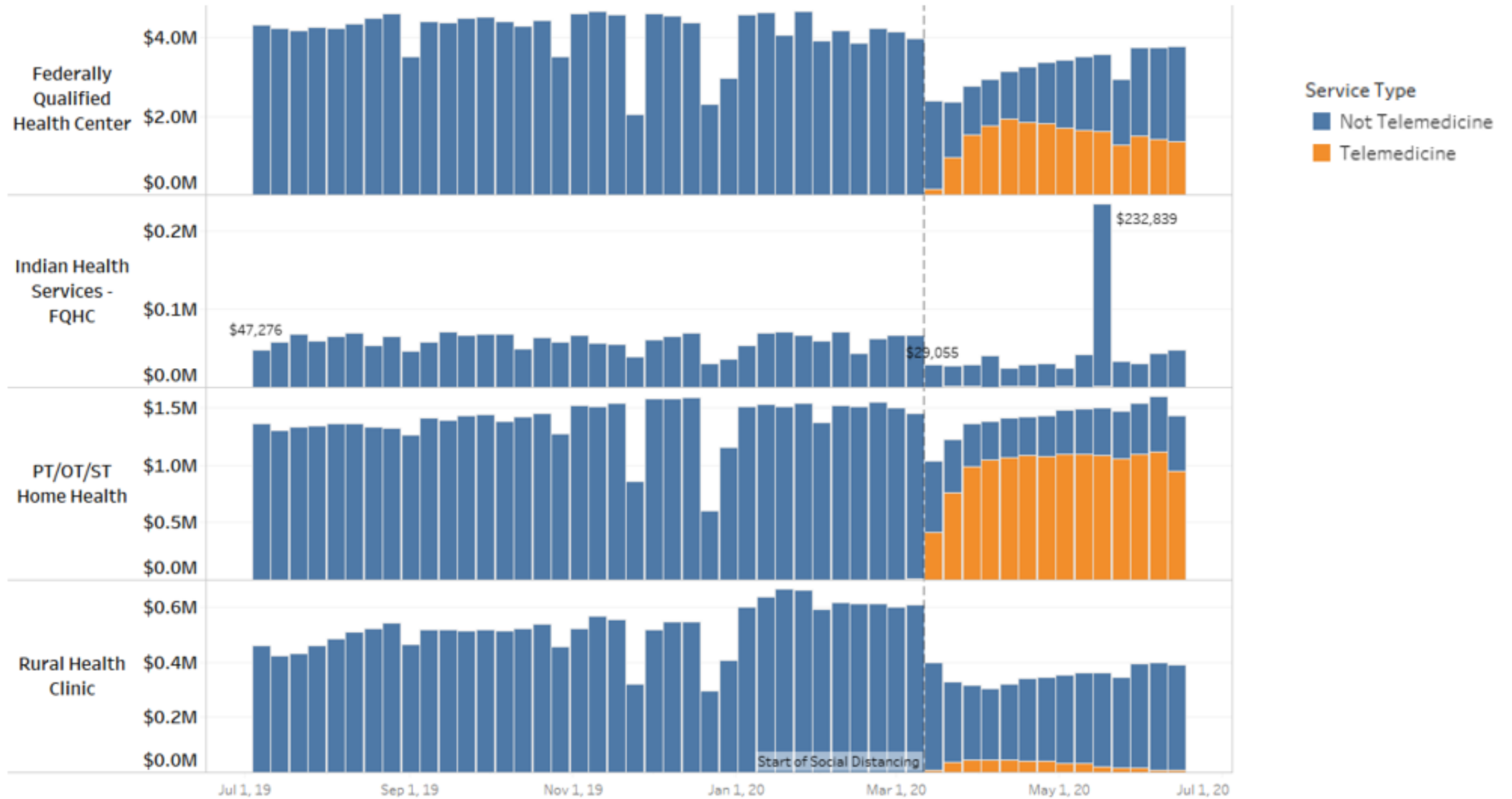
Overview

Set Up Optum ID

What You Need

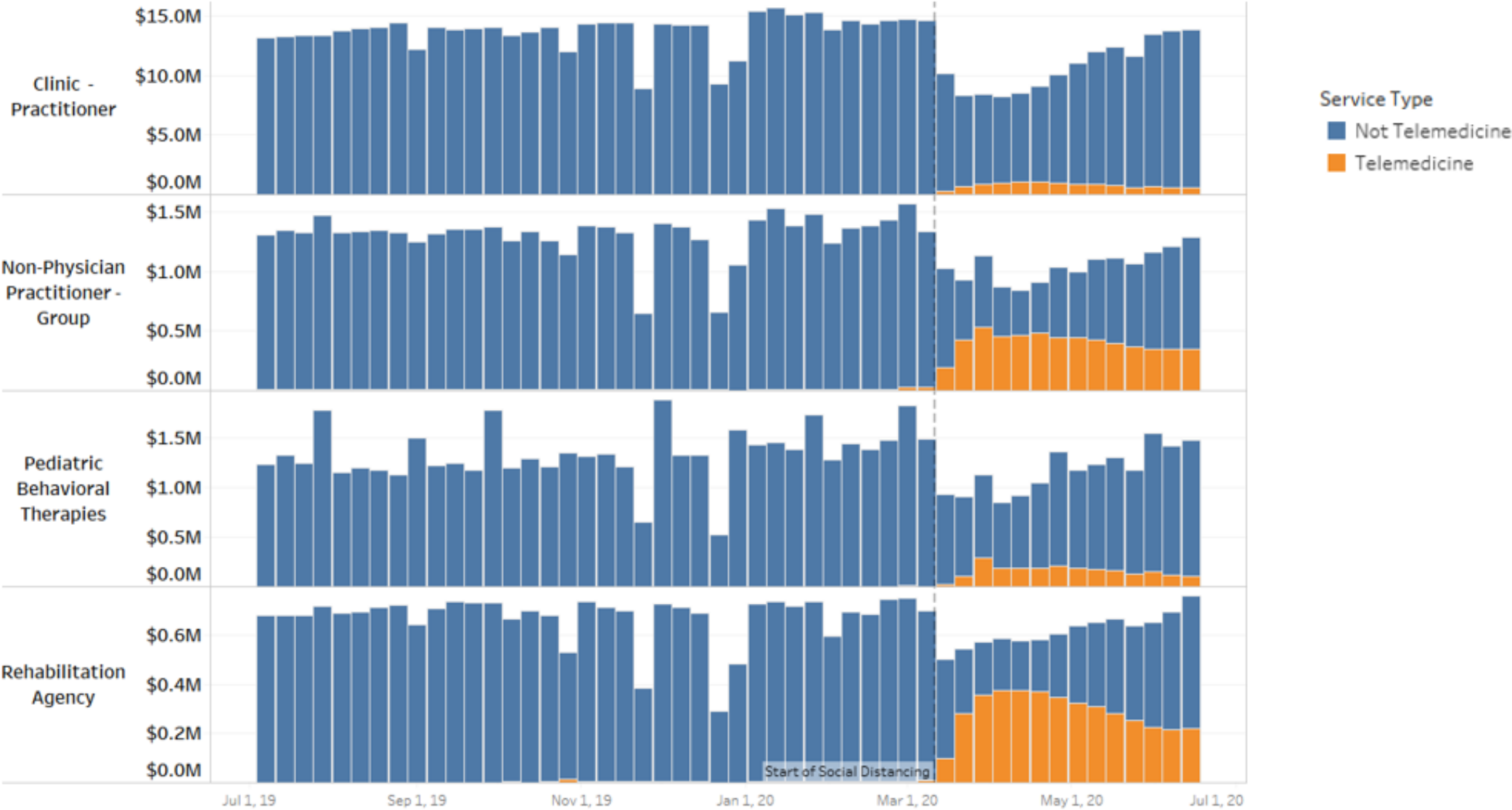
Resources and Support

IBNR-Adjusted Paid Amounts by Provider Type (includes all outpatient, professional, & dental)



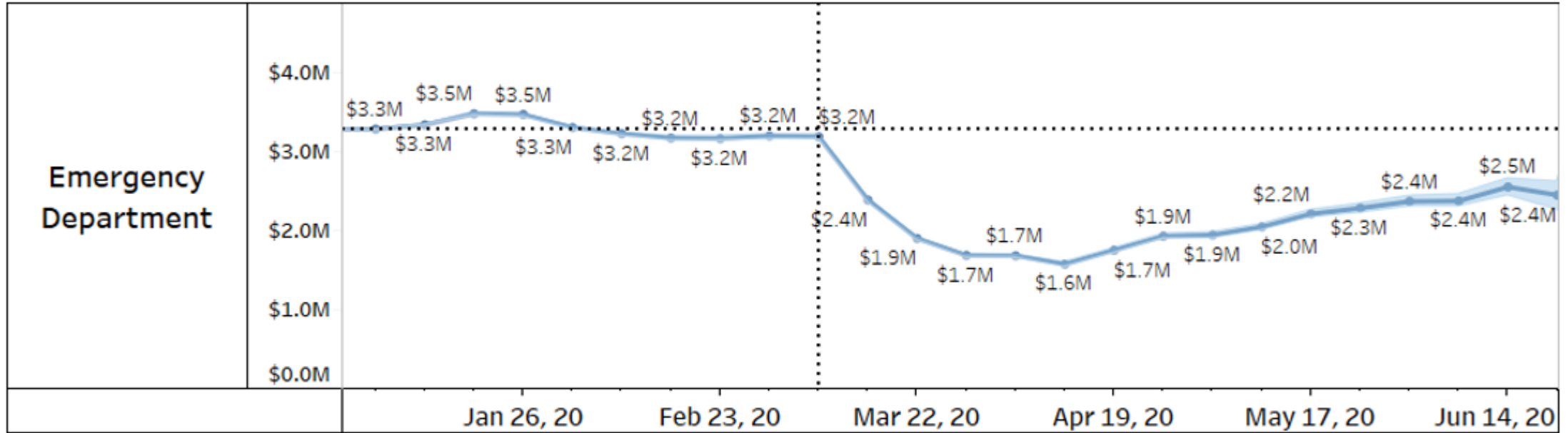
Note: Bars are the weekly paid amount with IBNR adjustment. IBNR adjustment is less accurate the more recent the week. These are estimates only. Changes in provider billing patterns would make the estimates less accurate. Data shows service dates through 6/20/20.

IBNR-Adjusted Paid Amounts by Provider Type (includes all outpatient, professional, & dental)



Note: Bars are the weekly paid amount with IBNR adjustment. IBNR adjustment is less accurate the more recent the week. These are estimates only. Changes in provider billing patterns would make the estimates less accurate. Data shows service dates through 6/20/20.

Emergency Dept through 6/27/2020



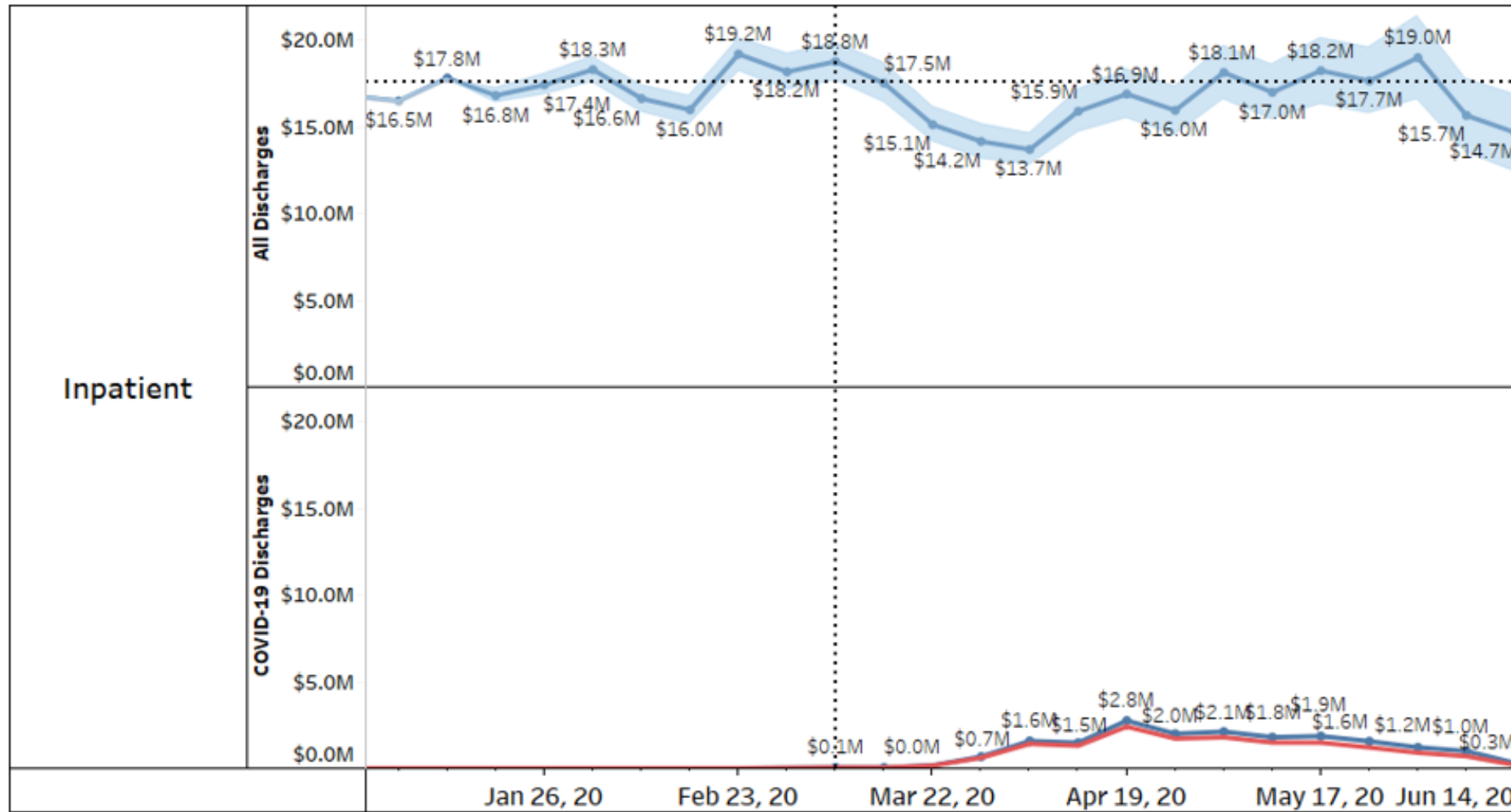
Blue line is incurred weekly service utilization trends IBNR adjusted through 6/27

Blue shading is the range of uncertainty in the IBNR estimates

Vertical dotted line is the last week prior to social distancing

Horizontal dotted line is the weekly average paid before social distancing

Inpatient through 6/20/2020



- Blue line is incurred weekly service utilization trends IBNR adjusted through 6/20
- Blue shading is the range of uncertainty in the IBNR estimates
- Vertical dotted line is the last week prior to social distancing
- Horizontal dotted line is the weekly average paid before social distancing
- Inpatient does NOT include interim billing where the Member has not yet been discharged

Federal Impact: LGBTQ - ACA & SCOTUS

Two contradictory outcomes:

- On June 12, HHS rolled back ACA LGBTQ anti-discrimination protections that had expanded the definition of “sex” to include gender identity.
 - HCPF/GO had submitted comments against the proposed rule changes last year.
- On June 15, SCOTUS issued 6-3 decision that LGBTQ people **cannot** be fired for being LGBTQ pursuant to Title VII of the Civil Rights Act of 1964.
 - **Aligns with Colorado protections already in place**
 - Supports our goal to make a **Colorado that Works for All**.

The Colorado Anti-Discrimination Act protects against discrimination in health care by making it unlawful to discriminate against individuals in "places of public accommodation," which is any place of business serving the "health, appearance, or physical condition of a person" including any "dispensary, clinic, hospital, convalescent home, or other institution for the sick, ailing, aged, or infirm []." C.R.S. 24-34-601(1).

Legislative Session Key HCPF Budget Actions

Reductions in the Long Bill include:

- Reducing HCPF Admin Personal Services funding by 5%
- Increase certain member copays to the maximum allowed under federal law
- Delay the implementation of the Inpatient/Residential Substance Use Disorder benefit
- Reduce funding for Healthy Communities by 75%
- Reduce community provider rates by 1%
- Reduce supplemental payments to Denver Health and University Hospital
- Reduce PACE rates by 2.37%
- Reduce Screening, Brief Intervention, and Referral to Treatment training grants
- Reduce State support for the All-Payer Claims Database
- Reduce funding for the Commission on Family Medicine

Other Budget Actions

Reductions in other bills include:

- Reducing the annual cap on the adult dental benefit from \$1500 to \$1000 (HB 20-1361)
- Making implementation of wraparound services for children and youth as required by SB 19-195 contingent on available appropriations. No funding is appropriated for FY 2020-21 (HB 20-1384)
- Limiting the annual rate increase for skilled nursing facilities to 2%, instead of 3% (HB 20-1362)
- Using the increased federal Medicaid financing (HB 20-1385) and Healthcare Affordability and Sustainability cash funds to create General Fund relief (HB 20-1386)

Other Budget & Legislative Actions

- **HB20-1426** includes mission critical renewal of HCPF's overexpenditure and transfer authority
- **SB20-212:** Makes permanent HCPF emergency telemedicine policy changes
- **SB20-033:** Extends the Medicaid Buy-in Program for Working Adults with Disabilities to eligible members 65+ starting in 2022
- **HB20-1236:** Creates a new “easy enrollment” program adding the option to be evaluated for eligibility for health coverage to tax filings
- **HB20-1232:** Codifies HCPF policies on coverage of routine costs for clinical trials
- **HB20-1237:** Codifies HCPF policy assigning a child in an out-of-home placement to the same managed care entity that covers the county with jurisdiction over the placement action

Questions?

Thank You!