

# Prescriber Tool Alternative Payment Model (APM)

## Year 2

Presented by: Kyra Acuna, Sam Brown  
& Lauren Hussey



# Who is HCPF?

- HCPF = Colorado Department of Health Care Policy and Financing
- Designated as Colorado's single state Medicaid agency
- Responsible for supervision and oversight of Colorado's public insurance programs
- Visit our website: <https://hcpf.colorado.gov/>



# Our Mission

Improving health care equity, access and outcomes for the people we serve while saving Coloradans money on health care and driving value for Colorado.



# What We Do

The Department of Health Care Policy and Financing (HCPF) administers Health First Colorado (Colorado's Medicaid program), Child Health Plan *Plus* (CHP+) and other health care programs for Coloradans who qualify.



# Roles

## HCPF Staff:

- Stakeholder Engagement Team
  - Kyra Acuna, Stakeholder Engagement Advisor
  - Ryan Lazo, Stakeholder Engagement Coordinator
- Subject Matter Experts
  - Sam Brown, Payment Reform Technical Analyst
  - Lauren Hussey, Pharmacy Office Program Administrator

Attendees: ask questions and provide feedback



# Process & Expectations

- Year 1 Overview
- Year 2 Updates
- Informational meeting with the chance for attendees to ask questions & provide feedback
- Meeting recording available on [Prescriber Tool APM webpage](#)



# Questions & Feedback

Questions or feedback may be provided by:

- 1) Raising your hand or coming off mute
- 2) Typing a question/comment into the Q&A box
- 3) Completing the [online feedback form](#)
- 4) Emailing [HCPF\\_stakeholders@state.co.us](mailto:HCPF_stakeholders@state.co.us)



# Acronyms

APM - Alternative Payment Model

RTBI - Real-Time Benefits Inquiry

PDL - Preferred Drug List

PBM - Pharmacy Benefits Manager

EHR - Electronic Health Records

RAE - Regional Accountable Entity

FY - Fiscal Year



**COLORADO**

Department of Health Care  
Policy & Financing



# Summary of Program Year 1

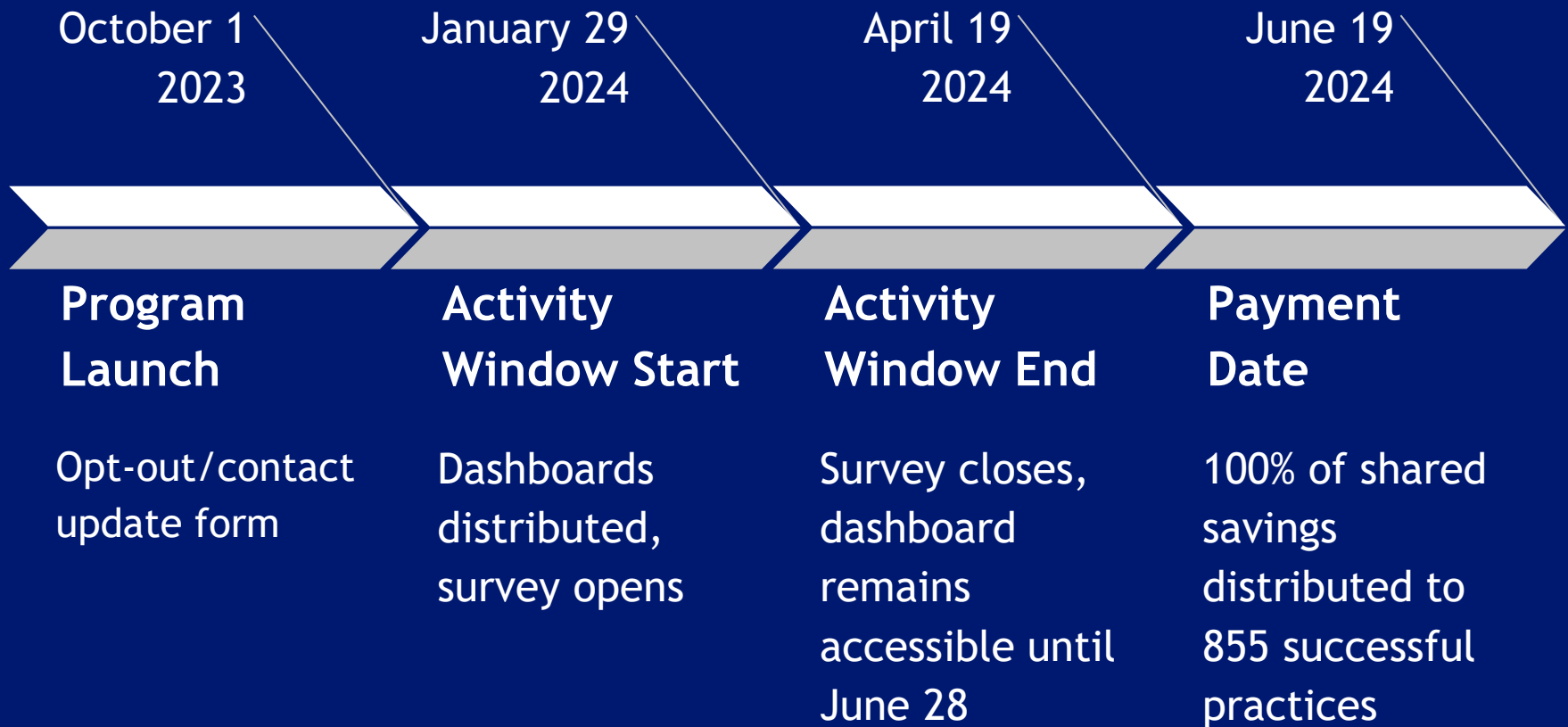
Goal: Increase use and awareness of the Prescriber Tool - Especially the RTBI

## Activities:

- Access Dashboard to review RTBI, PDL, and Prescriber Information
- Complete and share RTBI training module with providers (within survey)
- Complete Data Quality Feedback Survey to assess tool use



# Thank You for Participating in Program Year 1!



# Year 1 Feedback

Dashboard  
administratively  
burdensome

Many prescribers  
know about the  
tool, isn't a part of  
their workflow

Tool is easy to use  
in some EHRs, hard  
in others

Payment to  
incentivize  
participation for  
some, not enough  
for others

Providers still need  
more information  
about the tool

Providers in Tier 3  
had high PDL  
compliance (high  
statewide average)



# Prescriber Tool APM

## Year 2



# Goal: Increase use and awareness of the Prescriber Tool - Especially the RTBI

Eligible Provider Types	
04 - Dentist	26 - Osteopath
05 - Physician	32 - FQHC
06 - Podiatrist	35 - CMHC
07 - Optometrist	41 - Nurse practitioner
16 - Clinic practitioner	45 - Rural health clinic
22 - Nurse midwife	47 - Clinic - dental
24 - Non-physician practitioner - individual	61 - Indian Health Services - FQHC
25 - Non-physician practitioner - group	64 - Substance use disorder - clinics

## Outpatient Fee-for-Service Pharmacy claims in FY 2024



# Overview of Changes - Required Activities

- No dashboard - Vendor shares data over email
  - Myers and Stauffer
  - PDL Compliance
  - Survey
- New survey
  - No data validation
  - Tool use information
- Increased outreach and marketing
- Opt-out and contact update form



# Overview of Changes - Program

## Tiering Adjustments

- Year 1: Tier 1 → 100%, Tier 2 → 75%, Tier 3 → 50%
- Year 2: Tier 1 → 100%, Tier 2 → 85%, Tier 3 → 70%

## Savings Pool - Performance Year

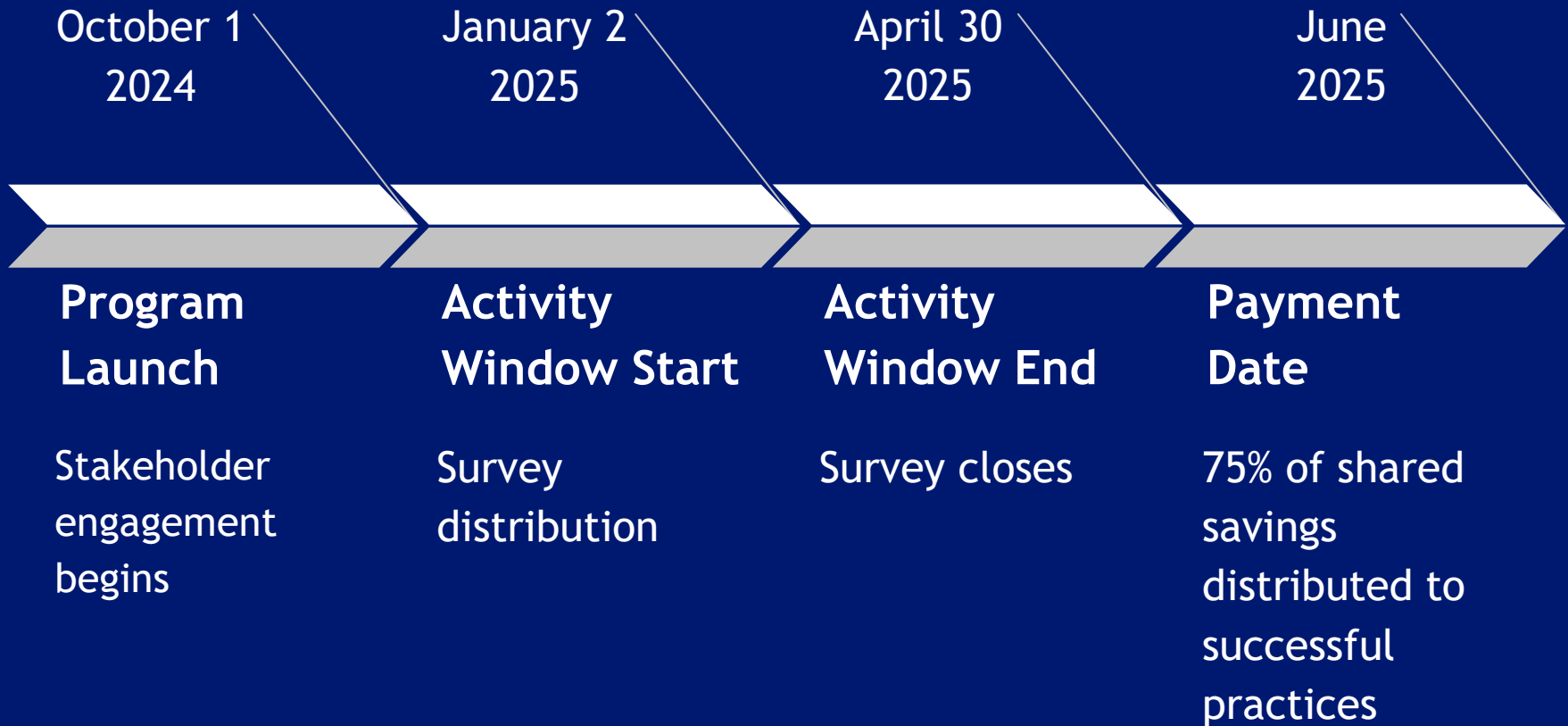
- Year 1: FY 2023 → Two Years of Savings (FY 2021, 2022)
- Year 2: FY 2024 → One Year of Savings (FY 2023)

## Savings Pool - Budget Authority

- Year 1: 100% of total savings pool
- Year 2: 75% of total savings pool



# Year 2 Timeline





# Looking Ahead to Year 3

New PBM with more robust RTBI functionality

- Formulation-specific alternative recommendations
- Integration with more RTBI vendors (SureScripts, Dr. First, CoverMyMeds, CenterX)
- More robust reporting to the Department

New opportunities for Year 3 and beyond



# What's Next for You

We hope you participate in program Year 2!

- Ensure contact information is up-to-date with RAE practice contact
- Look for email from Myers and Stauffer in the New Year
- Respond to survey between January & April
- Receive payment in June!



# Next Steps

Rule updates will occur in late winter/early spring 2025

- Public comment period
  - Opportunity to review proposed rules and provide feedback
- Medical Services Board





Questions or  
comments?



# Recording & Feedback

- A recording of the meeting will be posted to the [Prescriber Tool APM webpage](#)
- Please consider submitting feedback via the [online feedback form](#)



# Contact Info

Kyra Acuna

Stakeholder Engagement Advisor

[HCPF\\_stakeholders@state.co.us](mailto:HCPF_stakeholders@state.co.us)

Sam Brown & Lauren Hussey

[hcpf\\_pharmacyapm@state.co.us](mailto:hcpf_pharmacyapm@state.co.us)



# Thank you!

