

# County Incentive Contract Incentive Task Group

Presented by:  
Arturo Serrano



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# Overview

- Review County Collaboration Incentive Contract Language
- FY 25-26 EPG Targets
- Review Eligibility Quality Assurance(EQA) Slides



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# FY 25-26

## Contract Language

### County Collaboration Incentive

#### Resource List

- We'll include the list of nursing facilities in the follow-up email that summarizes everything
- Case Management Agencies: [HCPF CMA Directory](#)



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# FY 25-26

## Contract Language

### County Collaboration Incentive

The Contractor shall be eligible to earn the County Collaboration Incentive Payment upon the successful submission of the two County Collaboration Incentive Deliverables involving Nursing Facilities (NFs) and Case Management Agency(ies) during Reporting Period 2. To qualify for the full County Collaboration Incentive Payment, the Contractor must meet all deliverable requirements as outlined below.



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# FY 25-26

## Contract Language

### County Collaboration Incentive

To earn the County Collaboration Incentive Payment in Reporting Period 2, the Contractor must:

Establish collaboration with Nursing Facilities (NFs) and Case Management Agency(ies) based on the requirements outlined in the rule 1.020.11 County Department Collaboration with External Entities to Facilitate Eligibility and Enrollment and within section 3 Minimum Requirements for Collaboration Agreements.

Submit the following two deliverables no later than April 30, 2026. The contractor will submit these deliverables using the following link: County Collaboration Incentive Deliverable



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# FY 25-26

## Contract Language

### County Collaboration Incentive

Nursing Facilities Deliverable: A minimum of two (2) meetings shall be held with one or more relevant agencies. These meetings shall include, at a minimum, discussion and documentation of the following information:

- A meeting agenda outlining the topics discussed
- A list of attendees, including the name of each individual and the agency or county they represent, must be provided.
- One county may submit this deliverable on behalf of other counties that attended the meeting. However, all represented counties must be clearly identified in the list of attendees.
- The Contractors that do not have any Nursing Facilities (NFs) within the boundaries of their county are exempt from implementing this deliverable related to Nursing Facilities.

# FY 25-26

## Contract Language

### County Collaboration Incentive

Case Management Agencies Deliverable: A minimum of two (2) meetings shall be held with one or more relevant agencies. These meetings shall include, at a minimum, discussion and documentation of the following information:

- A meeting agenda outlining the topics discussed
- A list of attendees, including the name of each individual and the agency or county they represent, must be provided.
- One county may submit this deliverable on behalf of other counties that attended the meeting. However, all represented counties must be clearly identified in the list of attendees.
- Contractors acting as Case Management Agencies must submit an internal control procedure to substitute for this deliverable requirement.



# FY 25-26

## Contract Language

### County Collaboration Incentive

To receive the full County Collaboration Incentive Payment, the Contractor must successfully submit both County Incentive deliverables as outlined in the sections above. The completion of both deliverables will contribute 100% toward the total County Collaboration Incentive Payment. If only one deliverable is submitted, it will contribute 50% toward the total payment. The County Collaboration Incentive Payment will represent 20% of the total funds available under this County Incentive Contract.



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# EPG Targets for FY 25-26



- The EPG 45 and 90 targets will stay the same for the Fiscal Year 2025-2026 Incentive Contract
  - EPG 45
    - Large:25
    - Medium:5
    - Small: 3
  - EPG 90
    - Large:10
    - Medium: 3
    - Small: 1
- There's a strong chance that Renewal LTSS performance measures will not be included in the scoring for Fiscal Year 2025-2026

- For Fiscal Year 2026-2027, performance targets like timeliness and EPG will be adjusted to aim for higher standards of service. Counties will need to meet these improved targets to qualify for incentive funding.
- The Department has decided to continue including EPG in the scoring for the County Incentive Contract.

# MAP Compliance

- For MAP compliance, we've set a baseline target of 95% for Timeliness. We'll also use the shared EPG data to create a separate baseline EPG target, which will differ from the current EPG target of FY 25-26.
- Additionally, the Department will be introducing a new process within MAP compliance to reduce duplicate MDL's across related performance measures. We're calling this the 'sister measure' connection. More to come on this!

# Questions



# EQA Overview

1. Incentive Task Group Request
  - a. Statewide awareness of EQA finding's
    - i. Quality of work is just as important as timeliness because both affect how operations run.
      1. MAP EQA quarterly overview during MAP office (May 29th)
  - b. We want to take a closer look at trends and findings from our Eligibility Quality Assurance (EQA) reviews.
    - i. During the 2025 calendar year, we will undertake a focused review of the performance measure concerning “Errors that do not affect eligibility determinations”.

# Performance Measure

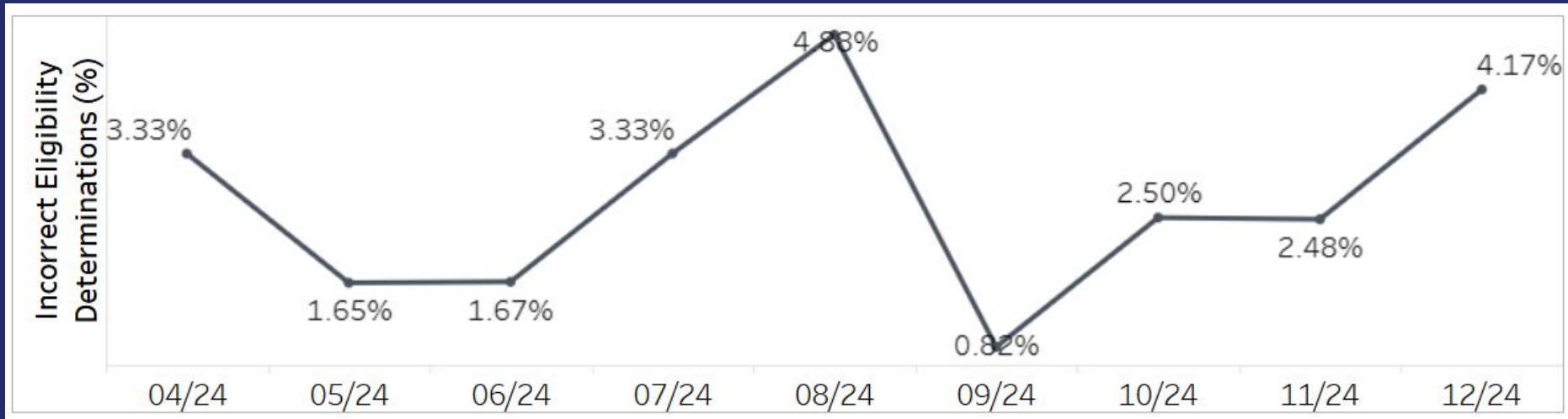
## Incorrect Eligibility Determinations



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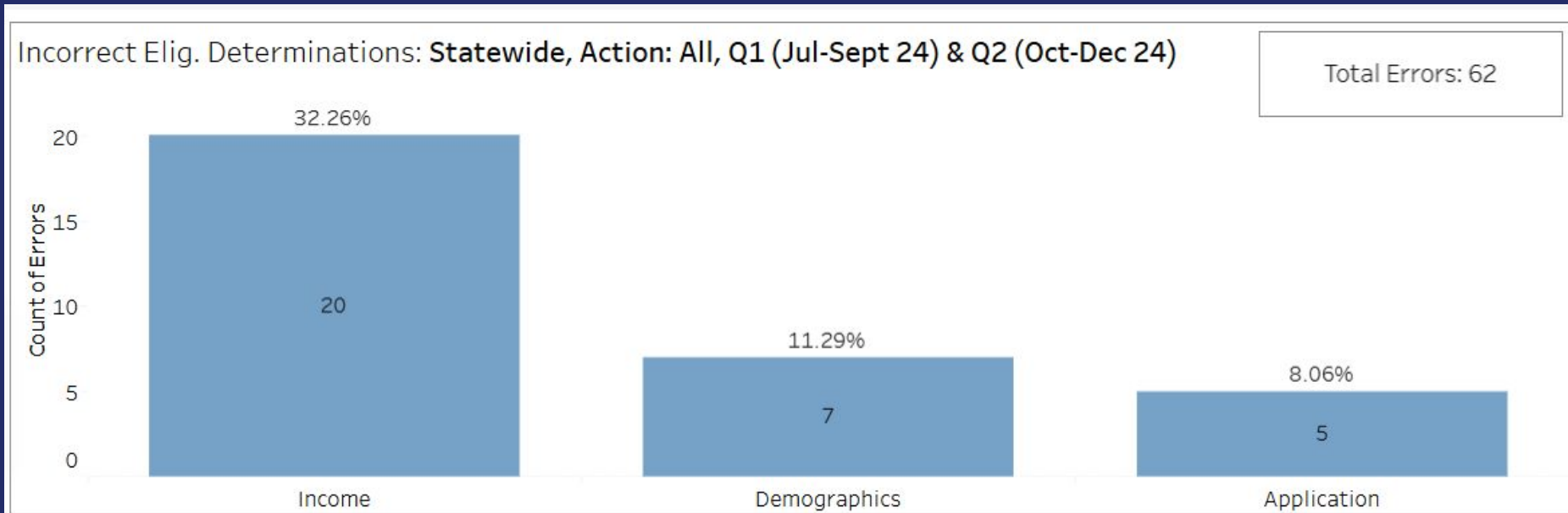
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# Statewide percentage





# The most common three errors found across the State



Statewide Sample Size: 610

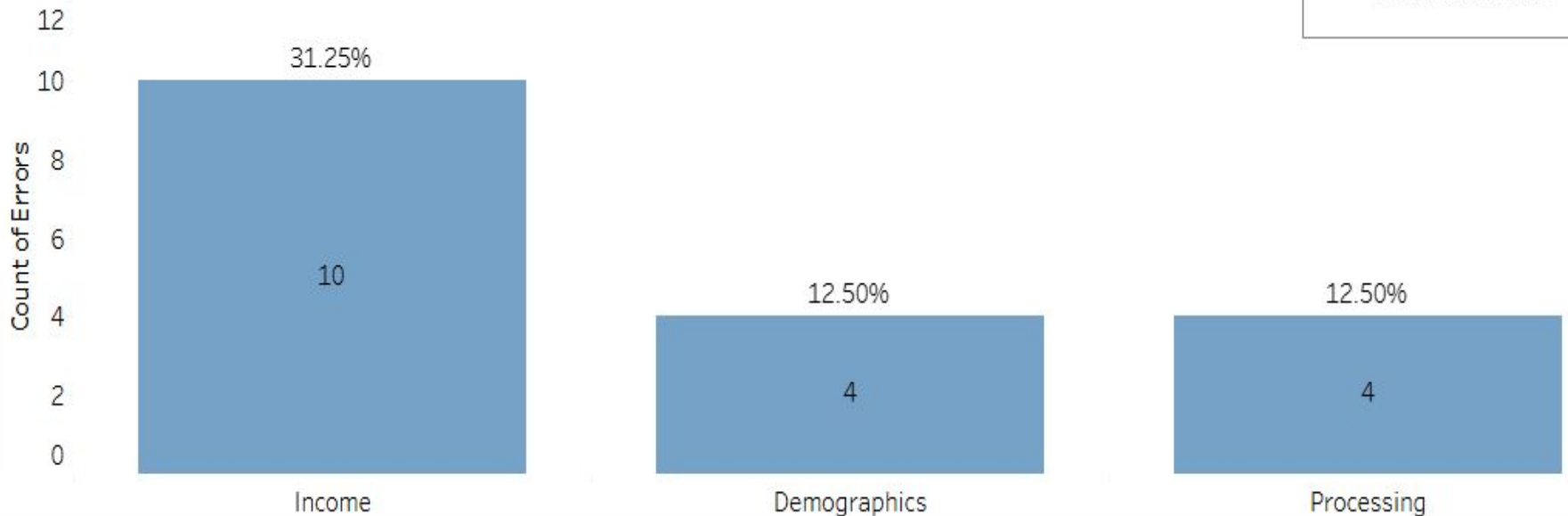
EQA review timeframes: July-December 2024



# Change Errors

Errors Impacting Eligibility: **Statewide, Action Type: Change**

Total Errors: 32



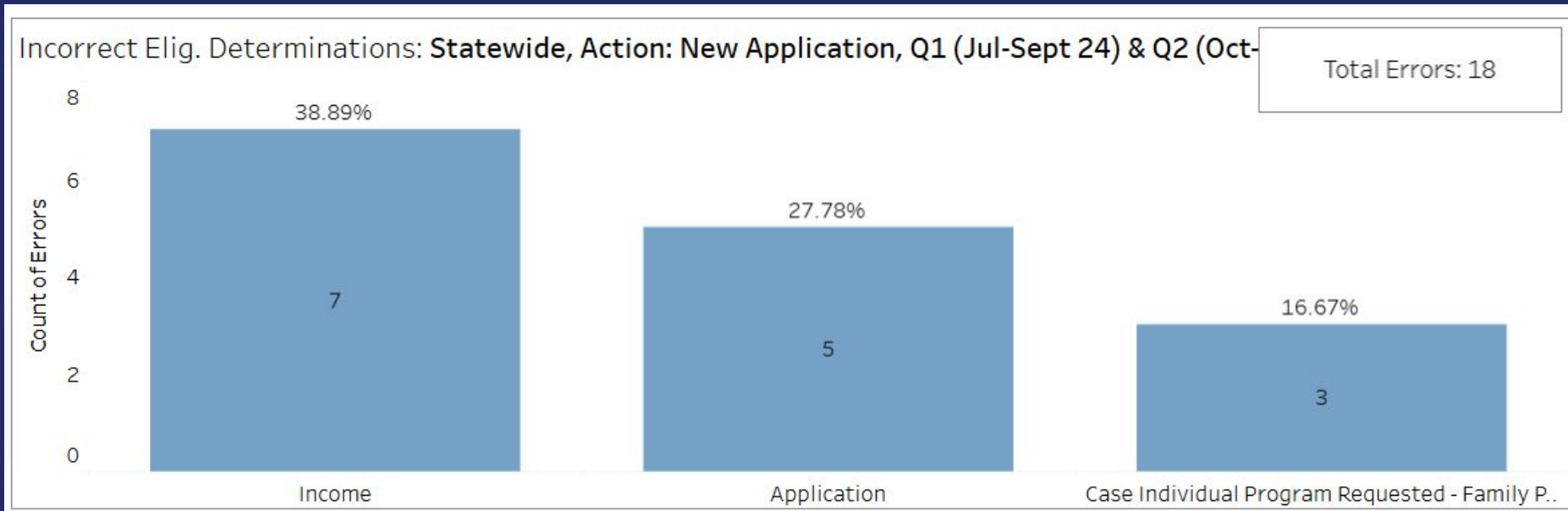
Changes Sample Size: 376

EQA review timeframes: July-December 2024



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# New Application Errors



New Applications Sample Size:  
107

EQA review timeframes: July-December  
2024

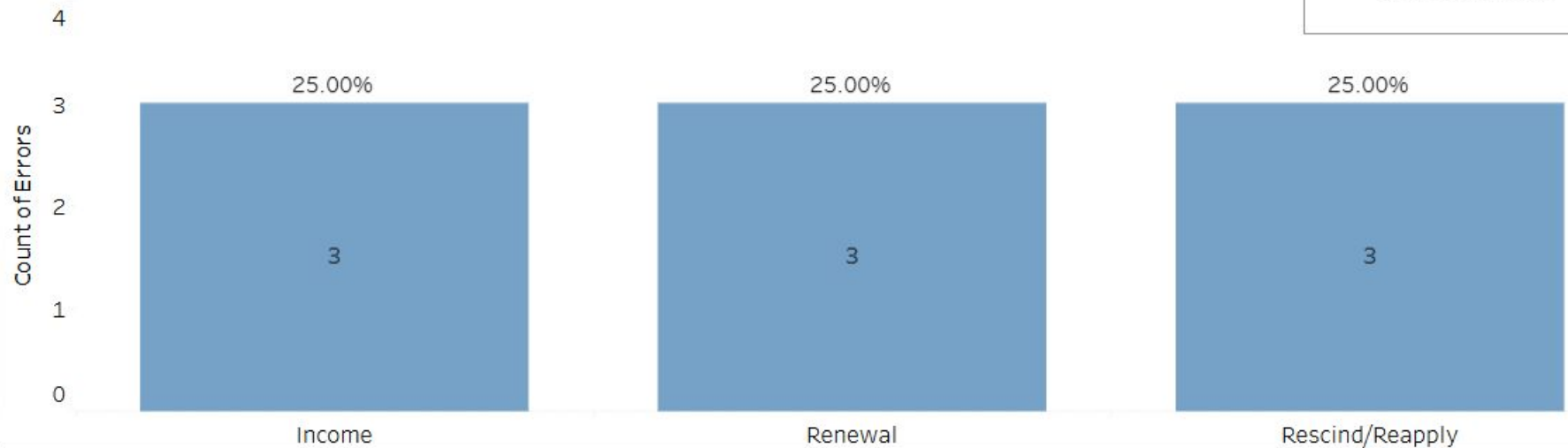


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# Renewal Errors

Incorrect Elig. Determinations: **Statewide, Action: Renewal, Q1 (Jul-Sept 24) & Q2 (Oct-Dec 24)**

Total Errors: 12



**Redeterminations Sample Size:**  
127

**EQA review timeframes: July-December**  
**2024**



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# Incorrect Eligibility Determinations

## 62 Total Errors

### 1. Change Errors: 32

- Large Counties: 13
- Medium Counties: 5
- Small Counties: 14

### 3. Renewal Errors: 12

- Large Counties: 5
- Medium Counties: 4
- Small Counties: 3

### 2. New Application Errors: 18

- Large Counties: 7
- Medium Counties: 3
- Small Counties: 8

EQA review timeframes: July-December  
2024



# Performance Measure

## Errors That Did Not Impact Eligibility



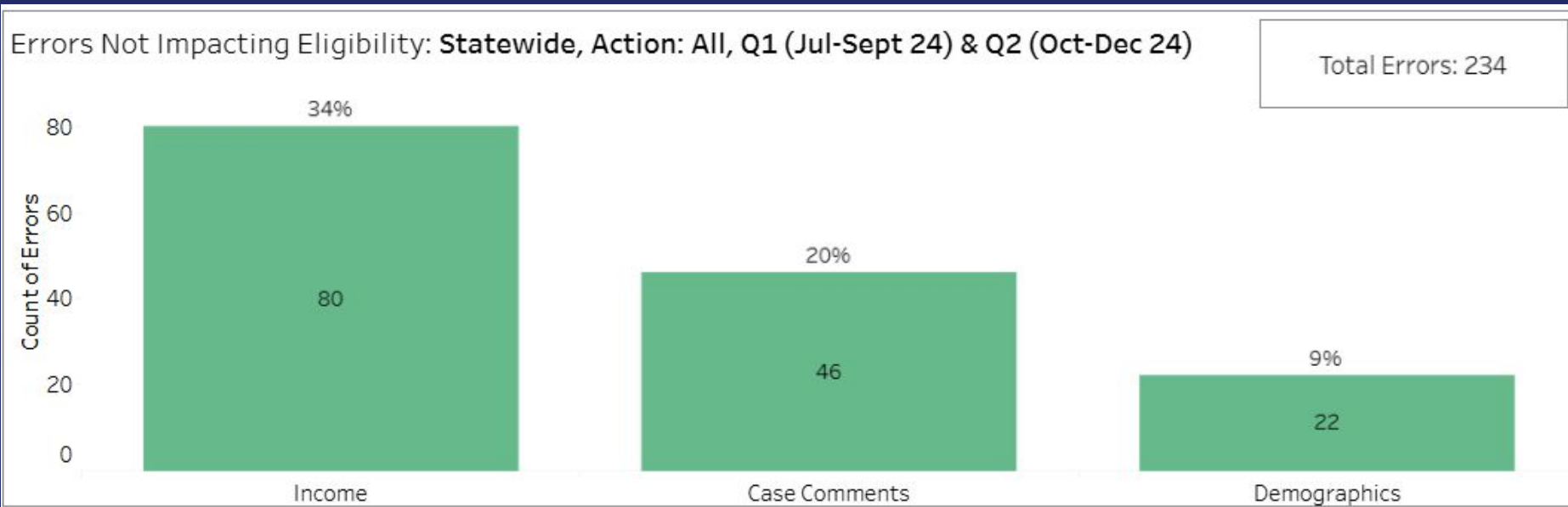
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# Statewide percentage



# The most common three errors found across the State



Statewide Sample Size: 610

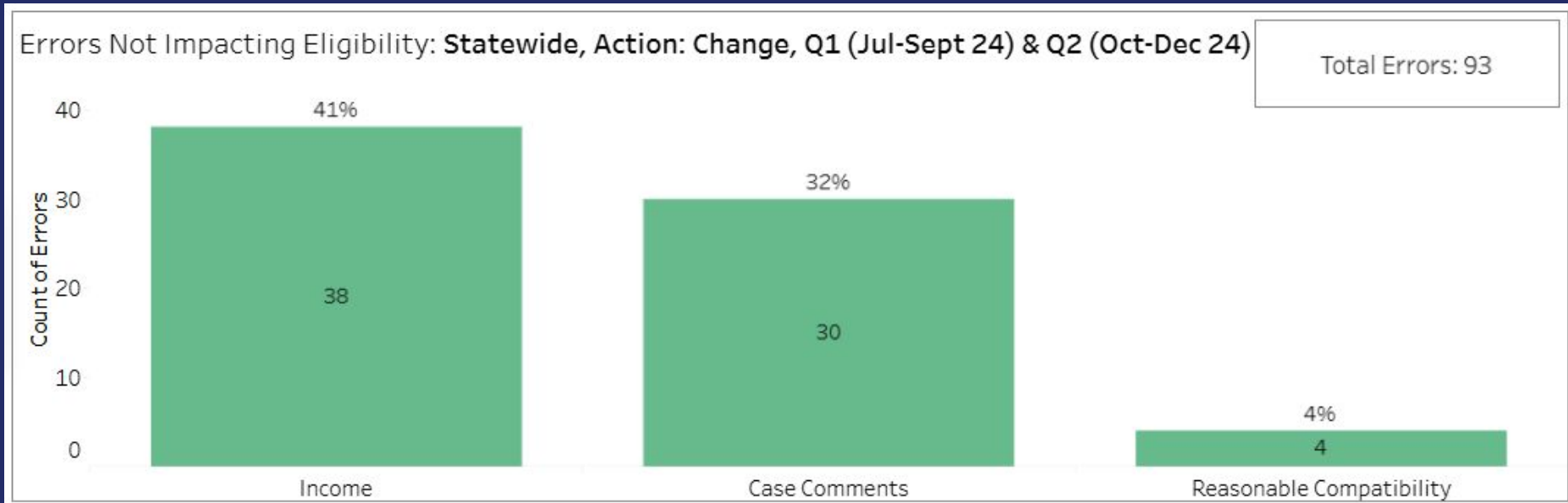
EQA review timeframes: July-December 2024



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# Change Errors



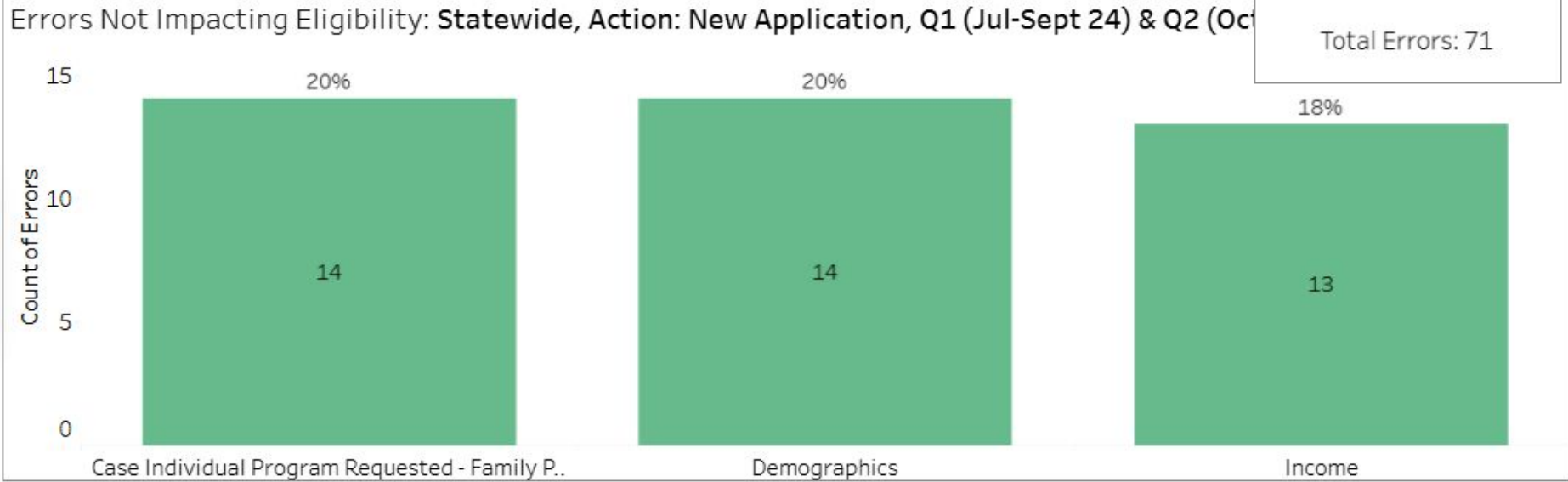
Changes Sample Size: 376

EQA review timeframes: July-December 2024



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# New Application Errors



New Application Sample Size:  
107

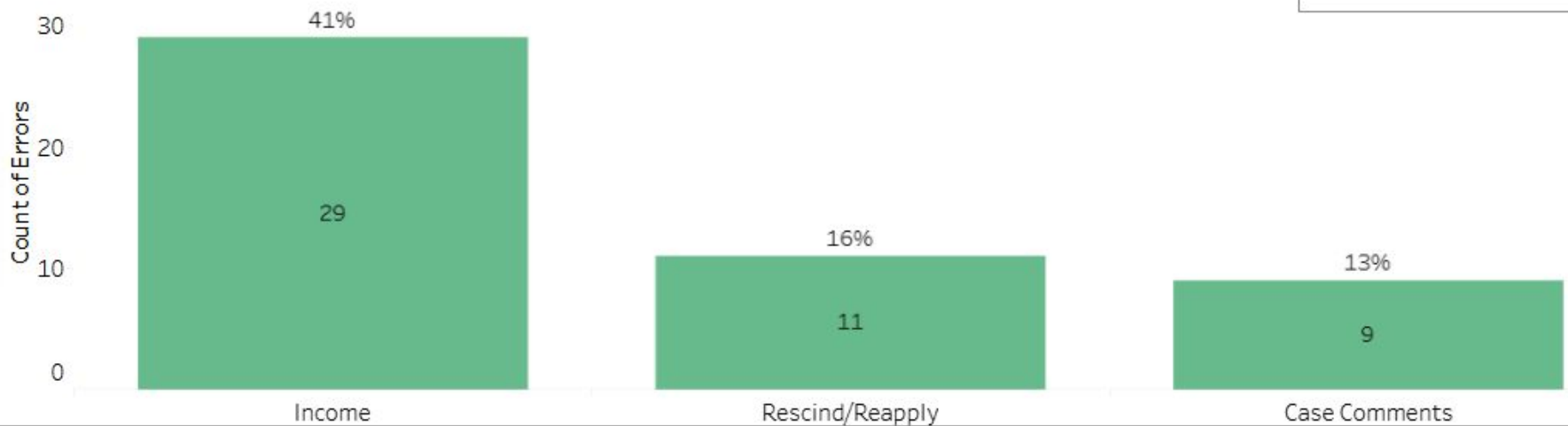
EQA review timeframes: July-December  
2024



# Renewal Errors

Errors Not Impacting Eligibility: Statewide, Action: Renewal, Q1 (Jul-Sept 24) & Q2 (Oct-Dec 24)

Total Errors: 70



Redetermination Sample Size:  
127

EQA review timeframes: July-December  
2024



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# Errors Not Impacting Eligibility

## 234 Total Errors

### 1. Change Errors: 93

- Large Counties: 41
- Medium Counties: 24
- Small Counties: 28

### 3. Renewal Errors: 70

- Large Counties: 27
- Medium Counties: 20
- Small Counties: 23

### 2. New Application Errors: 71

- Large Counties: 15
- Medium Counties: 19
- Small Counties: 37

EQA review timeframes: July-December 2024



# Questions



# Incentive Task Group

- Overview of contract language FY 25-26 Incentive Contract.



# Incentive Task Group

- Next ITG meeting will be held on May 16, 2025 at 9 AM!



# Incentive Task Group

- For any question please contact:  
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