

HOSPITAL STAKEHOLDER ENGAGEMENT MEETING

Friday, February 7, 2025
9:00 AM - 11:00 AM

Location: Online Only

All Hospital Zoom Meeting: Dial Toll-free 1-877-853-5257 / Meeting ID: 870 4490 0719 /
Passcode: 245046

Topic Suggestions, due by close of business two weeks prior to the meeting. Send suggestions to Della.Phan@state.co.us.

Welcome & Introductions

- **Thank you for participating today!**
- We are counting on your participation to make these meetings successful



About this Meeting

- We will be recording this meeting.
- Please speak clearly when asking a question and give your name and hospital
- A recording of this meeting will be posted to the [Hospital Engagement Meeting website](#) for later viewing.
- **Hospital Generated Topics:** Please contact Della Phan at Della.Phan@state.co.us with requests to cover questions or topics in future hospital engagement meetings. Topics requested fewer than 2 weeks before the next meeting may need to be pushed to future meetings depending on availability of personnel with knowledge of those topics.

Thank you for your cooperation

Dates and Times for 2025

General Hospital Stakeholder Engagement Meetings

Dates of Meetings	Meeting Time
January 10, 2025	1:00pm-3:00pm
February 7, 2025	9:00am-11:00am
March 7, 2025	9:00am-11:00am
May 2, 2025	9:00am-11:00am
July 11, 2025	1:00pm-3:00pm
September 5, 2025	9:00am-11:00am
November 7, 2025	9:00am-11:00am

The agenda for upcoming meetings will be available on our external website on a Monday the week of the meeting.
<https://www.colorado.gov/pacific/hcpf/hospital-engagement-meetings>

Please note the offset dates and times to work around holidays AND Medical Services Board

AGENDA

February 2025 Hospital Stakeholder Engagement Meeting Topics - mm:ss

Regulatory Cleanup - 3:45

EAPG 340B Rate Reduction - 6:10

Update to EAPG Version 3.18 Transition - 12:27

Regulatory Updates - 22:33

Regulatory Cleanup

- Repealing the following section of rule through the Medical Services Board process:
 - [10 CCR 2505-10 8.220 Competitive Procurement and Selective Contracting, Including Global Fee Payment Programs](#)
 - [10 CCR 2505-10 8.221 General Provisions](#)
- These sections of rule describe an obsolete procurement process for organ and other transplants services
- Reviewed in 2017 and 2022's [Regulatory Efficiency Reviews](#)
 - The Department does not have SPA authority for process as described
 - Cross referenced citations no longer exist in CCR
- [Medical Services Board](#) webpage
- Contact Raine Henry with any questions

EAPG 340B Rate Reduction

- Senate Bill 21-205 (Fiscal Year 21-22 Long Bill) included a reduction to 340B pricing in outpatient hospital payments effective **July 1, 2021 and ongoing**
 - Rate decrease by increasing the reduction from 80% to 65% for 340B drugs paid via EAPG
 - Due to Department error, this rate reduction was not implemented
- Department is mandated to comply with budgetary authority, and will be incorporating this rate reduction on **July 1, 2025, intending to align with EAPG version update timeline**
 - Not currently seeking retroactive takebacks for rate reduction
 - Requires updates to Code of Colorado Regulations and State Plan
- All payment modeling for purposes of EAPG weight setting to use reduced 340B pricing

Update to EAPG Version 3.18 Transition

High Level Approach

- **Identify all in-state FFS EAPG-paid claims with service dates within CY23**
 - Identify Medicaid-only Claims
 - Remove instances of duplicate drugs billed in dataset
 - Remove claims where non-EAPG payment was made on any line (LARCs, specialty drugs, opioid antagonists)
- **Use 3M/Solventum Software to reprocess all claims identified under EAPG 3.18 using rates effective January 1, 2023 for entire dataset**
 - Equally weight payments across year, reduce seasonality effects

Update to EAPG Version 3.18 Transition

Part 2

- **Determine Scaling Factor**
 - Determine number to uniformly multiply Solventum national weights by for EAPG Version 3.18 such that total payments across system is equal total payments calculated from prior version in Solventum software
 - Drug re-weighting (3.47% reduction, 42.93% increase) to still apply throughout transition
- **Reprocess claims in Solventum software using scaled National Weights for version 3.18**
 - Compare total claims payments between 3.18 and 3.16
 - Identify variances in payments by hospitals, services

Update to EAPG Version 3.18 Transition

Part 3

- **Data Processing Error Discovered**
 - Unable to present proposed, scaled weights for meaningful fiscal impact
 - More details on impacts during March 2025 Engagement Meeting
 - Pending degree of hospital feedback, tentatively scheduled for July 1, 2025 implementation

Regulatory updates

- Inpatient Hospital Housekeeping Update
 - State Plan Amendment
 - Public Noticing required
 - Code of Colorado Regulations Update
 - To be presented to Medical Services Board April 11, 2025
 - Effective July 1, 2025

- **340B Rate Reduction (80% -> 65%)**
 - State Plan Amendment
 - Public Noticing required
 - Code of Colorado Regulations Update
 - To be presented to Medical Services Board April 11, 2025
 - Effective July 1, 2025, regardless of EAPG version update timeline



**Questions?
Comments?
Solutions?**

Thank You!

Kevin Martin
Fee for Service Rates Division Director
Kevin.Martin@state.co.us

Andrew Abalos
Facility Rates Section Manager
Andrew.Abalos@state.co.us

Diana Lambe
Inpatient Hospital Rates Analyst
Diana.Lambe@state.co.us

Gabriel Hottinger
Hospital Rate Analyst
Gabriel.Hottinger@state.co.us

Della Phan
Specialty Hospital Rates Analyst
Della.Phan@state.co.us

Raine Henry
Hospital and Specialty Care Section Manager
Raine.Henry@state.co.us

Chris Lane
Specialty Care and Facilities Unit Manager
Christopher.Lane@state.co.us

Diva Wood
Hospital Policy Specialist
Diva.Wood@state.co.us

Jessica Short
Hospital Policy Specialist
Jessica.Short@state.co.us