

# Hospital Collaboration Agreement Application Appendix

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## Hospital Collaboration Agreement Application Criteria

The following criteria, pursuant to § 25.5-1-1001, C.R.S. (2023), enacted via the adoption of Senate Bill 23-298, must be met for the proposed Hospital Collaboration Agreement to be considered:

- All hospitals participating in the agreement/arrangement must:
  1. Have fewer than fifty beds
  2. Be a county public hospital, a hospital affiliate, or a hospital established, maintained, or operated directly or indirectly by a health service district
- Engaging in at least one of the following activities:
  1. Ancillary clinical services, acquisition of equipment, clinic management, or health-care provider recruitment
  2. Joint purchasing or leasing arrangements, including the joint purchasing or leasing of:
    - Medical and general supplies
    - Medical and general equipment
    - Pharmaceuticals
    - Temporary staffing through a staffing agency
  3. Consulting services with a focus on public health in rural or frontier communities and non-hospital-specific innovations in health-care delivery in those communities
  4. Purchasing joint professional, general liability, or property insurance
  5. Sharing back-office services, such as sharing a business office, accounting and finance services, human resources, and risk management and compliance services, but not including sharing service charging expenses or rates among hospitals
  6. Sharing data services, including shared services for electronic health records and data extraction and analysis services, charge management, and population health analysis
  7. Negotiating with health insurance or government payers, which negotiations are limited to:
    - Shared care protocols intended to improve patient management and outcomes, including implementation of evidence-based protocols, clinical pathways, and recognized best practices in the care and treatment of patients, including clinical therapies, nutrition, exercise, diagnostic testing, and medication management
    - Collaborative efforts with payers to promote appropriate and essential services to be provided in the local community
    - Management of prior authorization requests
    - Analysis of aggregate data to compare costs of procedures and to analyze patient outcomes

# Hospital Collaboration Agreement Application Process

