

STATE OF COLORADO CONTRACT MODIFICATION

OPTION LETTER # 8

State Agency
Department of Health Care Policy and Financing

Contractor
Gainwell Technologies, LLC

Option Letter Number
8

Original Contract Number
14-64254

Option Contract Number
14-64254OL8

Contract Performance Beginning Date
February 28, 2014

Current Contract Expiration Date
April 30, 2025

Current Contract Maximum Amount
Initial Term

State Fiscal Year 2014	\$9,201,096.00
Extension Terms	
State Fiscal Year 2015	\$25,491,547.00
State Fiscal Year 2016	\$25,851,971.00
State Fiscal Year 2017	\$24,876,103.97
State Fiscal Year 2018	\$36,497,277.57
State Fiscal Year 2019	\$33,443,308.54
State Fiscal Year 2020	\$40,449,396.09
State Fiscal Year 2021	\$46,938,303.99
State Fiscal Year 2022	\$46,077,989.12
State Fiscal Year 2023	\$40,439,628.13
State Fiscal Year 2024	\$66,086,529.81
State Fiscal Year 2025	\$41,016,643.65
Total for All State Fiscal Years	\$436,369,794.87

1. OPTIONS:

A. Option to reallocate funds and implement additional modifications.

2. REQUIRED PROVISIONS:

A. In accordance with Section 1.3.1.5. of the Original Contract referenced above, the State hereby exercises its option to modify the Contract as follows, effective upon approval of the State Controller.

A. **CORRECTION TO CCM RATE CARD.** The CCM Enhancement Project Rate Table under Exhibit E, Section 1.1.3.1. (as revised by Option Letter 8), is deleted and replaced with the CCM project-specific rate card attached hereto as Attachment A (“CCM Rate Card”) to remove the offshore rates which were erroneously included in Option Letter #7. For purposes of clarification, no offshore resources were utilized or charged to the Department following execution of Option Letter #7.

B. **ADDITION OF SFY25 ARPA FUNDS.** The table in Exhibit E, Section 1.1.23.2 “TOTAL ARPA FUNDS INITIATIVES” is deleted and replaced with the following to add funds for SFY25.

TOTAL ARPA FUNDS	
State Fiscal Year	Maximum Amount
SFY 2021-2022	N/A
SFY 2022-2023	\$100,000

TOTAL ARPA FUNDS	
SFY 2023-2024	\$11,700,000
SFY 2024-2025	\$1,000,000

C. ADDITION OF SFY25 CCM FUNDS. EXHIBIT E, COMPENSATION AND QUALITY MAINTENANCE PAYMENTS, is modified as follows to add funds to SFY25 for Care and Case Management (CCM):

- a. **CCM Call Center Staffing.** The “*Call Center Operations Staffing Table (SFY 2024-25 July 1,2024-April 30, 2025)*” under Section 1.1.9.4. is hereby deleted and replaced with the following to add funding through August 31, 2024:

CALL CENTER OPERATIONS CCM STAFFING TABLE (SFY 2024-25 July 1, 2024 - August 31, 2024)			
Position Title	No of Staff	Not to Exceed Hourly Rate	SFY Maximum Amount Per Position Total
CCM Call Center Supervisor	1	\$66.65	\$21,328.00
CCM Call Center Staff	12	\$32.03	\$122,995.20
CCM Outsourced Call Center Staff	12	\$49.05	\$188,352.00
TOTAL			\$332,675.20

- b. **CCM Production SaaS License Fees.** The table titled “*Care And Case Management Production SaaS License Fees*” under Section 1.1.17. is deleted and replaced with the following to add funding through August 31, 2024:

CARE AND CASE MANAGEMENT PRODUCTION SAAS LICENSE FEES					
SFY	Stage	License Term (months)	Users	SAAS License Fees (per month)	Maximum Fees
SFY 21-22	Pre-Production/DDI	12 mos. (7/1/21-6/30/22)	200	\$971,000 (PAID - INV#80003232)	
SFY 22-23	Pre-Production/DDI	6 mos. (7/1/22-12/31/23)	200	\$401,742 (PAID - INV#80007836)	
	Post-Production	6 mos. (1/1/23-6/30/23)	2000	\$233,641	\$1,401,846
SFY 23-24	Post-Production	Monthly	2000	\$238,734	\$2,864,808
SFY 24-25	Post-Production	2 mos (7/1/24-8/31/24)	2000	\$238,734	\$477,468

- D. **FORMAL AMENDMENT.** The rates and funding modified herein will be removed along with any other applicable CCM requirements, rates, or funding upon execution of formal amendment to the Original Contract to reflect the turnover of the CCM Tool to the new vendor.
- E. **OPTION TERM.** The Effective Date of this Option Letter is the date of approval set forth below from the State Controller and the CCM Tool and related-Services will terminate on the Module Transition Date as defined in Section 1.3.3. of the SOW (Amendment 30).
- F. **CCM MODULE TRANSITION DATE.** The Department hereby formally notifies Contractor that the Module Transition Date will be less than 30 days following execution of this Option Letter. Notwithstanding the 30 day notice requirement under Exhibit A, Statement of Work, Section 1.3., Module Transition Date, (Amendment 30), Contractor agrees that less than 30 days advance notice of the Module Transition Date will be given by the Department. However, the Department agrees to use reasonable efforts to notify Contractor at least 5 days prior to the CCM Module Transition Date, which (for expediency) may be provided via email or transmittal and memorialized under the final Transition Amendment for CCM.
- B. The Contract Maximum Amount table on the Contract's Signature and Cover Page is hereby deleted and replaced with the Current Contract Maximum Amount table shown above.

3. OPTION EFFECTIVE DATE:

The effective date of this Option Letter is upon approval of the State Controller.

STATE OF COLORADO

Jared S. Polis, Governor

Department of Health Care Policy and Financing

Kim Bimestefer, Executive Director

DocuSigned by:



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By: Kim Bimestefer, Executive Director

Date: 7/19/2024 | 13:25 MDT

STATE CONTROLLER
Robert Jaros, CPA, MBA, JD

DocuSigned by:



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By: Jerrod Cotosman, Controller, or an authorized
delegate, Department of Health Care Policy and
Financing

Option Effective Date: 7/22/2024 | 08:34 MDT

In accordance with §24-30-202, C.R.S., this Option is
not valid until signed and dated above by the State
Controller or an authorized delegate.

Attachment A to Option Letter No.8

CCM RATE CARD

1.1.3.1 Reference Option Letter 8: CCM Enhancement Project Rate Table

Labor Categories and Hourly Rates for CCM Enhancement Work <i>[expires the later of: i) June 30, 2024; or, ii) effective date of CCM Turnover Amendment]</i>			
	CCM Resource/Position Title	ONSHORE	
		SFY24	SFY25
1	Quality Assurance Tester	\$130.00	\$133.00
2	Production Support	\$130.00	\$133.00
3	Configuration Analyst	\$150.00	\$153.00
4	Business Analyst	\$150.00	\$153.00
5	Senior Quality Assurance Tester	\$150.00	\$153.00
6	Senior Configuration Analyst	\$165.00	\$168.00
7	Senior Business Analyst	\$165.00	\$168.00
8	Quality Assurance Lead	\$165.00	\$168.00
9	Developer	\$175.00	\$179.00
10	Product Specialist	\$180.00	\$184.00
11	Report Writer	\$180.00	\$184.00
12	Configuration Lead	\$185.00	\$189.00
13	Senior Developer	\$185.00	\$189.00
14	Development Lead	\$195.00	\$199.00
15	Trainer	\$195.00	\$199.00
16	Technical Architects	\$220.00	\$224.00
17	Project Manager	\$225.00	\$230.00
18	Scrum Masters	\$225.00	\$230.00
19	Lead Trainer	\$225.00	\$230.00
20	Functional Area Manager	\$230.00	\$235.00
21	Delivery Leads	\$300.00	\$306.00