

OPTION LETTER # 7

State Agency Department of Health Care Policy and Financing	Option Letter Number 7
Contractor Gainwell Technologies, LLC	Original Contract Number 14-64254
Current Contract Maximum Amount Initial Term State Fiscal Year 2014 \$9,201,096.00	Option Contract Number 14-64254OL7
Extension Terms State Fiscal Year 2015 \$25,491,547.00 State Fiscal Year 2016 \$25,851,971.00 State Fiscal Year 2017 \$24,876,103.97 State Fiscal Year 2018 \$36,497,277.57 State Fiscal Year 2019 \$33,443,308.54 State Fiscal Year 2020 \$40,449,396.09 State Fiscal Year 2021 \$46,938,303.99 State Fiscal Year 2022 \$46,077,989.12 State Fiscal Year 2023 \$40,439,628.13 State Fiscal Year 2024 \$66,086,529.81 State Fiscal Year 2025 \$39,206,500.45	Contract Performance Beginning Date February 28, 2014
Total for All State Fiscal Years \$434,559,651.67	Current Contract Expiration Date April 30, 2025

1. OPTIONS:

- A. Option to reallocate funds and implement additional modifications.

2. REQUIRED PROVISIONS:

- A. In accordance with Section(s) 1.3.1.5. of the Original Contract referenced above, the State hereby exercises its option to modify the Contract as follows, effective upon approval of the State Controller.

A. EMERGENCY CCM STABILIZATION SUPPORT.

- a. **Revised CCM Rate Card.** The CCM enhancement rates for CCM by position/title (“CCM Enhancement Resource”) specified in Exhibit E, Section 1.1.3.1., are hereby deleted and replaced with the rates set forth in the CCM project-specific rate card attached hereto as Attachment A (“CCM Rate Card”).
- b. **Additional Funds for Emergency CCM Stabilization Support.** Exhibit E is modified to add a total of \$2,355,282.55 of new, separate funding for an additional twenty-four (24) dedicated CCM Enhancement Resources to provide emergency support services to stabilize the CCM Tool as part of Contractor’s existing post-production support, as further described and set forth in Attachment B (“CCM Stabilization Support”). CCM Enhancement Resources for CCM Stabilization Support shall be invoiced separately by the CCM Stabilization Project. A summary of the new SFY funding for CCM Stabilization Support is set forth below:

CCM Stabilization Project	SFY24	SFY25
Add'l Project Management support	\$116,775.00	
Case Management Redesign	\$549,491.25	\$183,163.75
CCM Data Updates/Cleanup	\$653,940.00	-
CCM Training - Agency Updates	\$319,185.00	-
Call Center Expansion	\$177,575.85	\$355,151.70
TOTAL SFY	\$1,816,967.10	\$538,315.45
TOTAL CCM STABILIZATION SUPPORT FUNDS		\$2,355,282.55

- c. **Invoicing for CCM Stabilization Support.**
 - i. **CCM Enhancement Resources Hours.** Contractor shall invoice for the hours worked by submitting an invoice on a monthly basis for the actual hours worked by CCM Enhancement Resources to provide the CCM Stabilization Support. Payment will be made upon Department approval and acceptance of Contractor's monthly invoices which for CCM Stabilization Support shall include, at a minimum, the following:
 - Individual unique identifier for each CCM Enhancement Resource, such as name or employee number.
 - The total number of hours worked by each individual on each CCM Stabilization Project (CCM-ST-##) including any corresponding Department SCR numbers.
 - The total amount invoiced for each individual CCM Enhancement Resource.
 - The overall total amount for all the CCM Enhancement Resources invoiced for emergency CCM Stabilization Support projects.
 - ii. **No ARPA Stabilization Funds.** As of the Option Effective Date, the CCM Stabilization Support shall not include or use any ARPA-funded projects and any CCM hours used for ARPA projects must still be separately invoiced in accordance with the new CCM Rate Card and existing ARPA invoicing requirements.
- d. **Term of CCM Stabilization Support.** The CCM Stabilization Support including the revised CCM Rate Card are effective April 1, 2024, and will expire upon the effective date of the amendment to remove the CCM Tool from the Contract.

B. ADDITIONAL SOC 1 CONTROL OBJECTIVE FOR ENCRYPTION. Exhibit E is modified to add a total of **\$30,000.00** of new, separate SFY25 funding to add a control objective to the SOC 1 to evidence that application data in transit or at rest is encrypted. The charges for the additional work may be invoiced separately as firm fixed price deliverable following acceptance by the Department of the updated annual SOC 1 report due from Contractor on or before September 30, 2024, as set forth below:

DESCRIPTION:	Contractor shall develop and include a new Control Objective in its annual SOC 1 report to evidence that all transmissions of electronic information from/to the applications and related databases within the scope of the SOC audit are encrypted as the default setting over public networks via secure transmission protocols (e.g., HTTPS, SFTP, VPN, and TLS and that any such data at rest are on servers encrypted with TLS.
DUE DATE:	On or before September 30, 2024
DELIVERABLE:	2024 Annual SOC 1 Report (including the new Control Objective)
FIXED FEE:	One-time fee of \$30,000 following Department acceptance of the 2024 SOC1 Report

C. FORMAL AMENDMENT. The rates and funding modified herein will be removed along with any other applicable CCM requirements, rates, or funding upon execution of formal amendment to the Original Contract to reflect the turnover of the CCM Tool to the new vendor.

B. The Contract Maximum Amount table on the Contract's Signature and Cover Page is hereby deleted and replaced with the Current Contract Maximum Amount table shown above.

3. OPTION EFFECTIVE DATE:

A. The effective date of this Option Letter is upon approval of the State Controller.

<p style="text-align: center;">STATE OF COLORADO Jared S. Polis, Governor Department of Health Care Policy and Financing</p> <p>DocuSigned by:  By: _____ <small>0B6A84797EA8493...</small></p> <p>Date: <u>4/25/2024 11:15 MDT</u></p>	<p>In accordance with C.R.S. §24-30-202, this Option is not valid until signed and dated below by the State Controller or an authorized delegate.</p> <p style="text-align: center;">STATE CONTROLLER Robert Jaros, CPA, MBA, JD</p> <p>DocuSigned by:  By: _____ <small>D9446FCCE33C45E...</small></p> <p>Option Effective Date: <u>4/25/2024 16:37 MDT</u></p>
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ATTACHMENT A TO OPTION LETTER NO. 7
CCM RATE CARD

1.1.3.1 Reference Option Letter 7: CCM Enhancement Project Rate Table

Labor Categories and Hourly Rates for CCM Enhancement Work <i>[expires the latter of: i) June 30, 2024; or, ii) effective date of CCM Turnover Amendment]</i>					
	CCM Resource/Position Title	ONSHORE		OFFSHORE	
		SFY24	SFY25	SFY24	SFY25
1	Quality Assurance Tester	\$130.00	\$133.00	\$45.00	\$46.00
2	Production Support	\$130.00	\$133.00	--	--
3	Configuration Analyst	\$150.00	\$153.00	\$55.00	\$56.00
4	Business Analyst	\$150.00	\$153.00	\$55.00	\$56.00
5	Senior Quality Assurance Tester	\$150.00	\$153.00	\$45.00	\$46.00
6	Senior Configuration Analyst	\$165.00	\$168.00	\$75.00	\$77.00
7	Senior Business Analyst	\$165.00	\$168.00	\$75.00	\$77.00
8	Quality Assurance Lead	\$165.00	\$168.00	--	--
9	Developer	\$175.00	\$179.00	\$65.00	\$66.00
10	Product Specialist	\$180.00	\$184.00	\$80.00	\$82.00
11	Report Writer	\$180.00	\$184.00	\$55.00	\$56.00
12	Configuration Lead	\$185.00	\$189.00	--	--
13	Senior Developer	\$185.00	\$189.00	\$75.00	\$77.00
14	Development Lead	\$195.00	\$199.00	--	--
15	Trainer	\$195.00	\$199.00	--	--
16	Technical Architects	\$220.00	\$224.00	\$80.00	\$82.00
17	Project Manager	\$225.00	\$230.00	\$90.00	\$92.00
18	Scrum Masters	\$225.00	\$230.00	\$80.00	\$82.00
19	Lead Trainer	\$225.00	\$230.00	--	--
20	Functional Area Manager	\$230.00	\$235.00	--	--
21	Delivery Leads	\$300.00	\$306.00	--	--

ATTACHMENT B TO OPTION LETTER NO.7
CCM Stabilization Support Projects

Project ID/ Line Item	Project Name	Description (Contractor Ref#)	CCM Enhancement Resource	FTE	Hrs.	CCM-ST Project Totals
SFY2023-2024						
Performance Period: 4/1/2024 through 6/30/2024						
CCM-ST-01	CM_ProjMgmt	Additional project management support and coordination (007)	Project Manager	1	519	\$116,775.00
CCM-ST-02	CM_Redesign	Case Management Redesign inc cohorts 1-3 (CR008)	Business Analyst	2	1038	\$549,491.25
			Developer	2	1038	
			Configuration Analyst	2	1038	
			QA Testers	2	1038	
CCM-ST-03	CCM_DataCleanup	CCM program data updates to improve the overall accuracy of the system data (CR009)	Business Analyst	2	1038	\$653,940.00
			Developers	4	2076	
			QA Testers	2	1038	
CCM-ST-04	CCM_Training	Update CCM training content; develop content and conduct training classes with additional agency focused-content (CR010)	Lead Trainer	1	519	\$319,185.00
			Trainer	2	1038	
CCM-ST-05-1	CallCtr_ExpSFY24	Staffing and training for the expansion of the existing CCM call center (CR011)	Call Center Agent	3	1557	\$177,575.85
			Trainer	1	519	
			TOTAL	24		\$1,816,967.10
SFY2024-2025						
CCM-ST-05-2	CallCtr_ExpSFY25	Staffing and training for the expansion of the existing CCM call center (CR011) Performance Period: 7/1/24-12/31/24	Call Center Agent	3	3114	\$355,151.70
			Trainer	1	1038	
CCM-ST-02-2	CM_Redesign	Case Management Redesign including cohorts 1-3 (CR008) Performance Period: 7/1/24-07/31/24	Business Analyst	2	173	\$183,163.75
			Developer	2	173	
			Configuration Analyst	2	173	
			QA Testers	2	173	
			TOTAL	12		\$538,315.45

**Estimated hours for CCM Enhancement Resources are provided for "reference only" to verify the addition and allocation of the 24 CCM Enhancement Resources specifically added hereunder for CCM Stabilization Support.*