

# State of Colorado (CO) Emergency Medical Services (EMS) Supplemental Payment

Fiscal Year (FY) 2021-22 Bi-Yearly Stakeholder Meeting

*April 26, 2022*



# Agenda

Introductions

Accomplishments

Where We Are

Feedback

Provider Outreach

Contact Us

# Introductions

# Introductions – Department

The CO Department of Health Care Policy and Financing (Department) administers the CO EMS Supplemental Payment

- Communicates with the Centers for Medicare and Medicaid Services (CMS)
- Disburses supplemental payments to public Providers who successfully complete the annual cost report

The Department points of contact:

- Shannon Huska
- Ray Feldmiller
- Tracy Gonzales



# Introductions – PCG

Public Consulting Group (PCG) is the Third-Party Administrator (TPA)

- Assists public Providers with CO EMS Supplemental Payment activities on behalf of the Department

PCG points of contact:

- Lori Bobb
- Miles Brown
- Michelle Silvestre
- Alex Creech



**Solutions that Matter**



# Acronyms

Acronym	Full Name
<i>ASCR</i>	Ambulance Services Cost Report (ASCR) portal
<i>CAR</i>	Comprehensive Audit Review
<i>CMS</i>	Centers for Medicare & Medicaid Services
<i>CO</i>	Colorado
<i>CSFC</i>	Colorado State Fire Chiefs Fire Leadership Challenge
<i>Department</i>	Colorado Department of Health Care Policy and Financing
<i>EMS</i>	Emergency Medical Services
<i>EMSAC</i>	Emergency Medical Services Association of Colorado
<i>FFS</i>	Fee for Service
<i>FY</i>	Fiscal Year
<i>MGADC</i>	Medicare Ground Ambulance Data Collection
<i>RETACS</i>	Regional Emergency Medical and Trauma Services Advisory Councils
<i>PCG</i>	Public Consulting Group
<i>TPA</i>	Third Party Administrator



## Being a Stakeholder

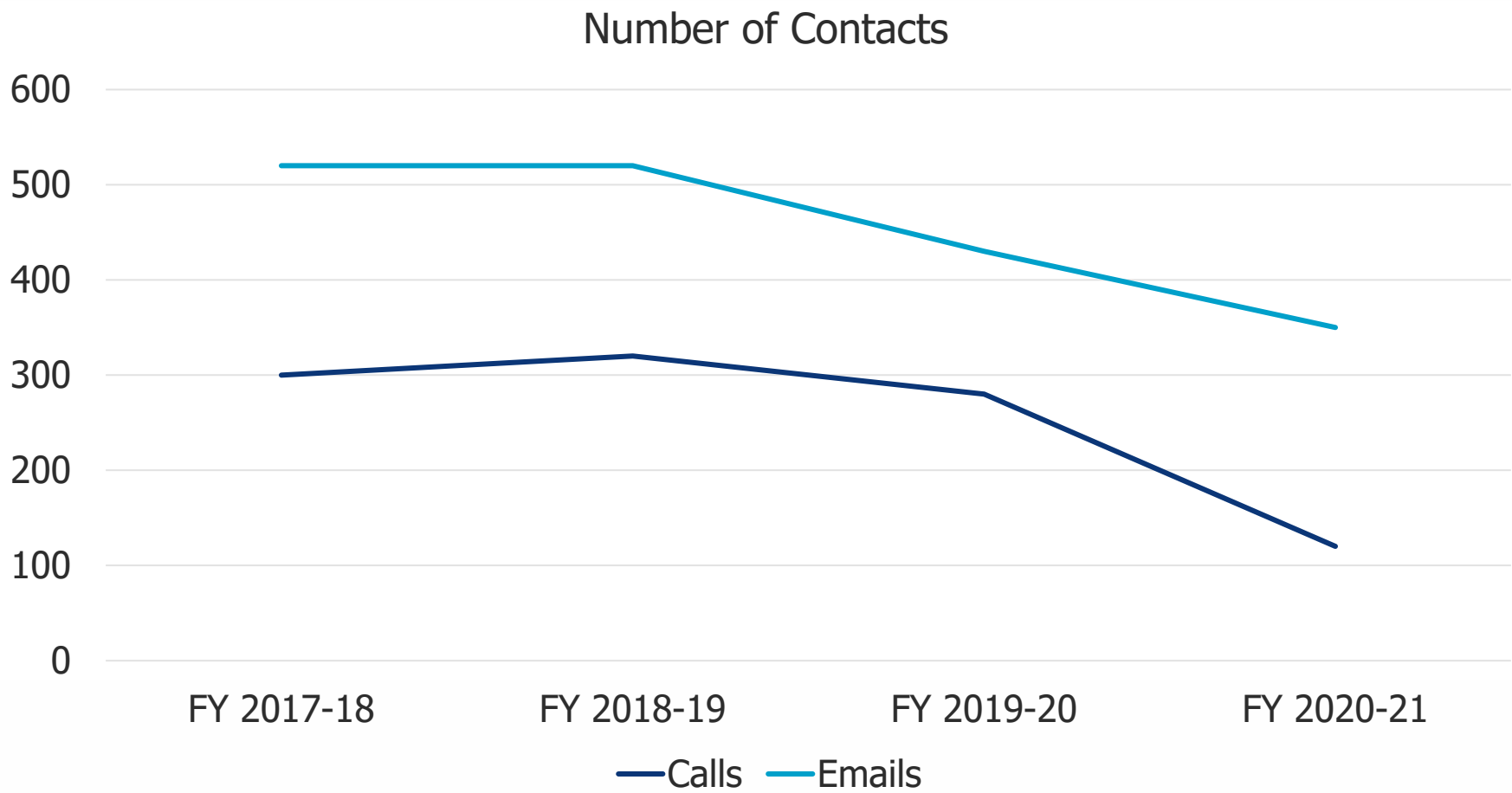
We want to make sure we are providing the value you are searching for in Stakeholder meetings

1. What is your motivation to be a Stakeholder?
2. What do you wish to discuss at future Stakeholder meetings?

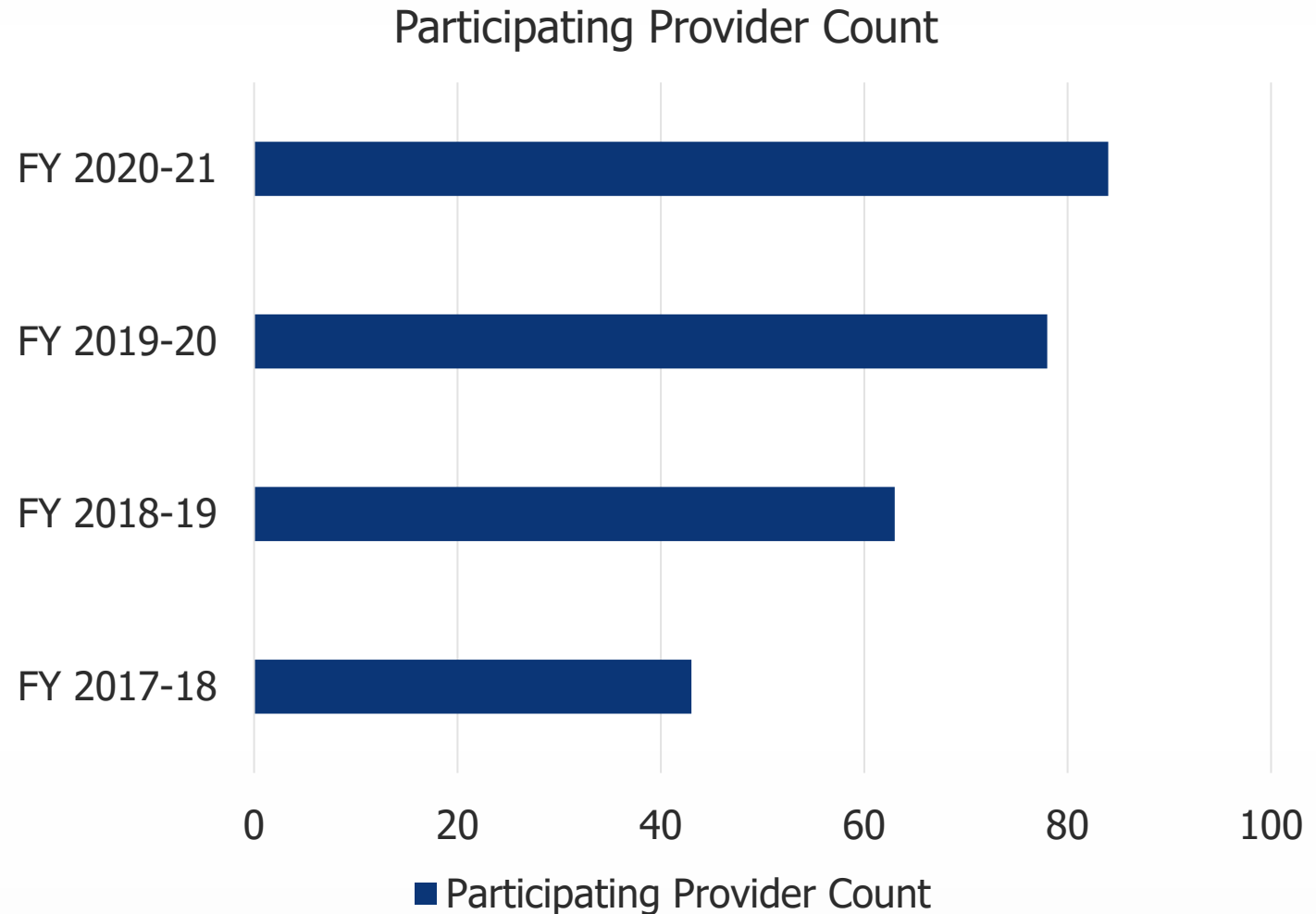
# Accomplishments



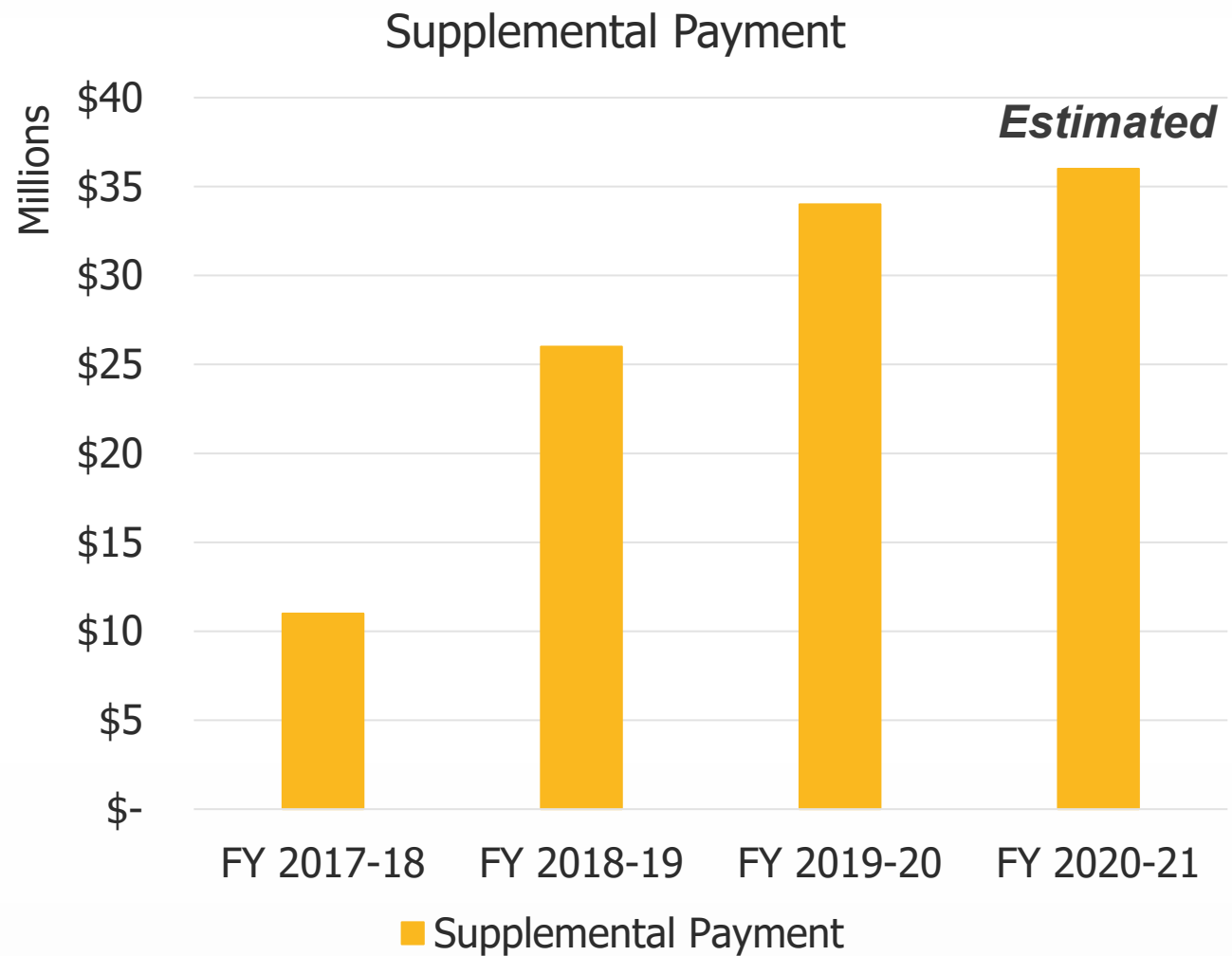
# CO EMS Supplemental Payment Help Desk Statistics



# CO EMS Supplemental Payment Provider Statistics



# CO EMS Supplemental Payment Statistics





## Help Desk Experience

We want to make sure you are satisfied with your Help Desk Experience

1. Is there something that you have learned via the Help Desk that you wish you had learned during trainings?
2. What can we improve on when serving you via the Help Desk?

# Providers Beginning Participation in FY 2020-21

## Providers

Falcon Fire Protection District	Northern Saguache County Ambulance
Franktown Fire Protection District	Oak Creek Fire Protection District
Gunnison Valley Health	Park Hospital District
Morgan County Ambulance	Rattlesnake Fire Protection District
Mountain View Fire Rescue	Southeast Colorado Hospital District Ambulance
North Fork Fire Protection District	Washington County Ambulance Service

welcome



## **Are your neighboring Providers participating?**

We need your help reaching as many Providers as possible to benefit from this opportunity

- Are there any Providers that you know of that should be participating in the CO EMS Supplemental Payment?

**Where We Are**

# FY 2020-21 Cost Report Timeline

**October  
2021**

- Stakeholder Meeting

**February  
to March  
2022**

- All Providers undergo Desk Reviews

**August  
2022**

- Collection of final signed Cost Report Certification forms
- Fee-For-Service (FFS) Medicaid Transports and Revenues Populated

**November  
2021**

- Electronic Cost Report Certification due on the 11/27

**March to  
April 2022**

- Selected Providers undergo Comprehensive Audit Review (CAR)

**September  
2022**

- Supplemental payments disbursed



**Feedback**

# Celebrating Stakeholder Feedback

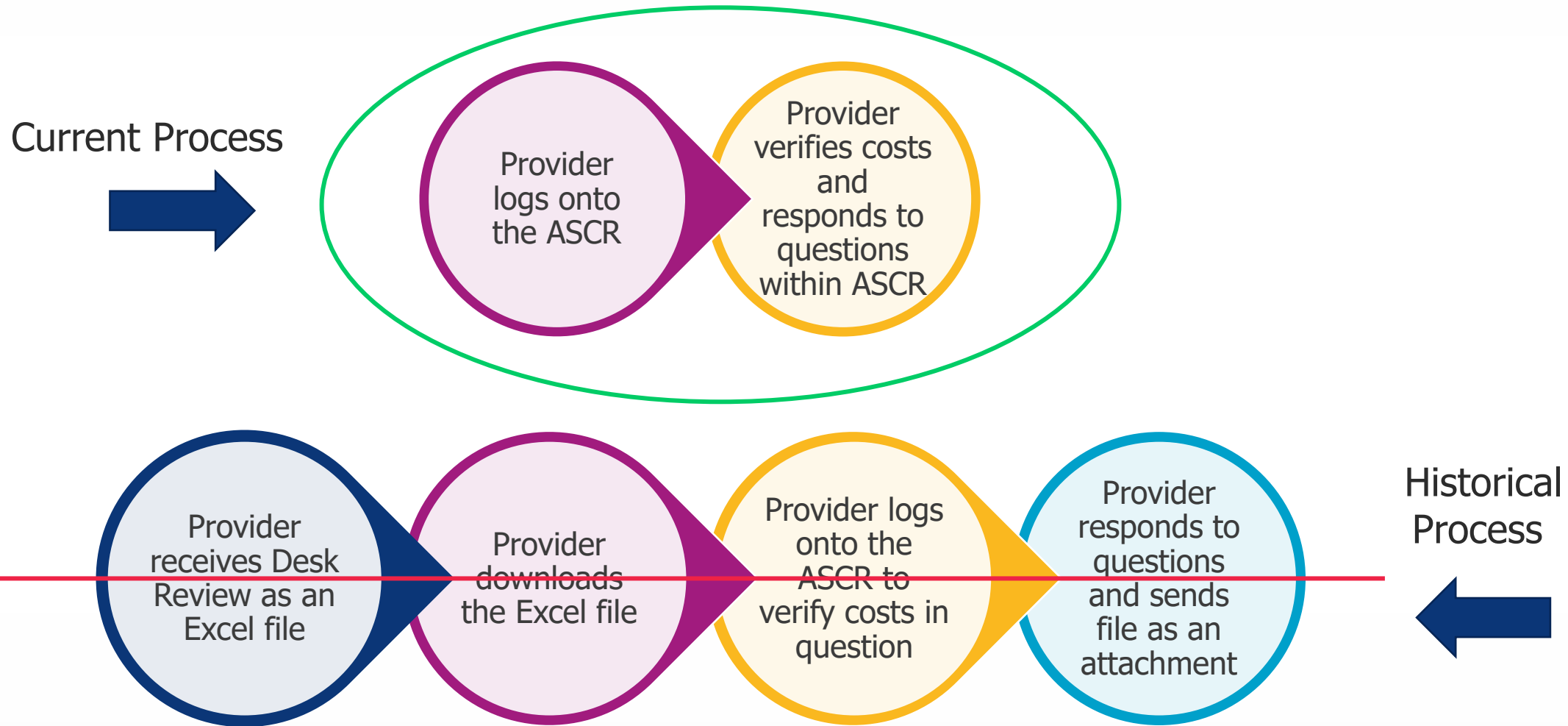
## **Reminder emails distributed before CO EMS Supplemental Payment milestones**

- All Providers received an email one week before the Desk Review process began
- Selected Providers received an email one week before the CAR process began

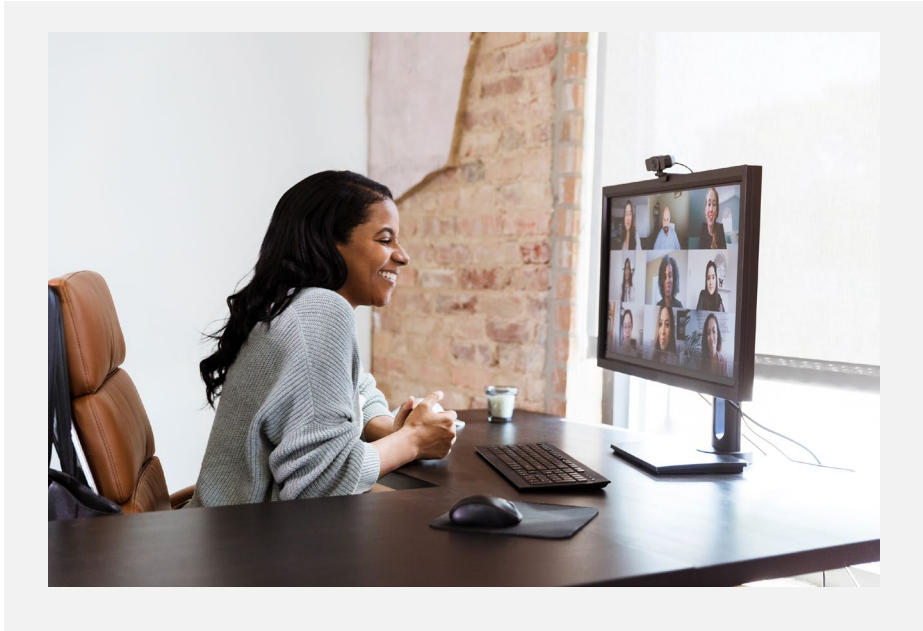
## **Training material for various levels of cost reporting experience**

- Live demonstrations of important Ambulance Services Cost Reporting (ASCR) system functionalities during training sessions

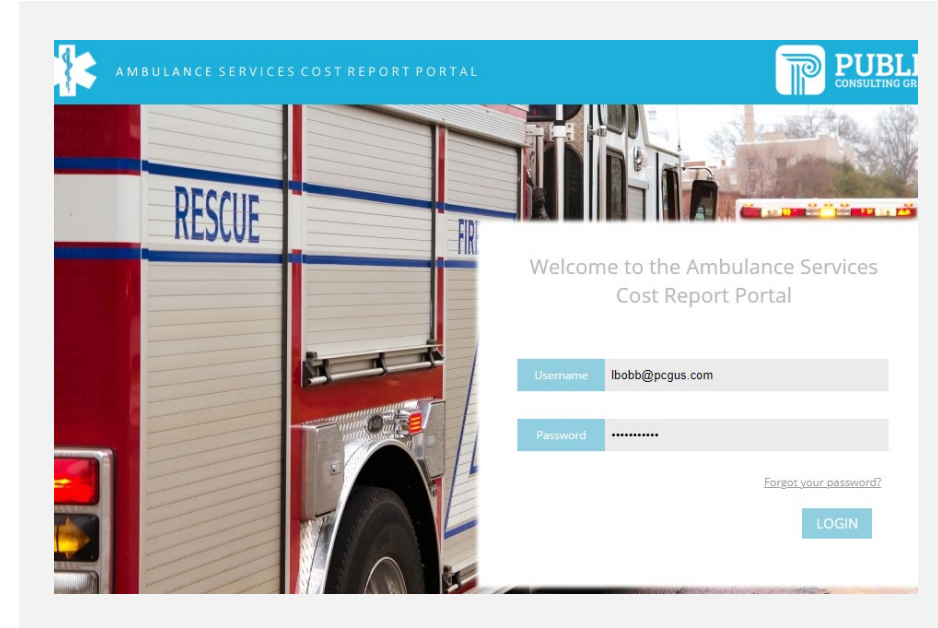
# How was the roll out of the new Desk Review process?



# FY 2021-22 Upcoming Cost Report Training Sessions



Virtual online sessions via Zoom as well  
as in-person option potential



Live ASCR demos



## General Training Feedback

We want to hear your feedback on training

- Is there something you would like us to do differently compared to previous training sessions?
- Do you have any ideas for training activities?
- What do you wish you had learned during a training that we did not cover?

# Training Timeline

Please help us determine a training schedule that works best for you

1. When should the training sessions take place?
2. How many months ahead of the cost report deadline should they occur?
3. Are there any planned conferences that could interfere with the training sessions?



# Provider Outreach

# Provider Outreach Helpful Hints

Here are some ways in which Stakeholders can spread the word about CO EMS Supplemental Payment:

- Share your experience in the CO EMS Supplemental Payment with other Providers
- Encourage Providers to call the Help Desk and learn about the program
- Distribute information via email through associations
- Include our information in newsletters





# Speaking Opportunities



To continue to spread the word about the CO EMS Supplemental Payment opportunity, we are happy to speak about the program during upcoming conferences

- We have previously presented for the following organizations:
  - Emergency Medical Services Association of Colorado (EMSAC)
  - Colorado State Fire Chiefs (CSFC) Fire Leadership Challenge
  - Regional Emergency Medical and Trauma Services Advisory Councils (RETACs)
- Are there any other events we can be a part of?

# Medicare Ground Ambulance Data Collection (MGADC)

Some information about the required MGADC:

- Year 1 and Year 2 selections have been realized by CMS
- Between 2020 and 2024, all ground ambulance Providers will be required to collect and report expenditures, revenues, utilization, and other departmental statistics
- Please note that this requirement is separate and distinct from the CO EMS Supplemental Payment
  - You will **not** be able to use the same cost report for both initiatives



**Contact Us**

# Contacts

## Ray Feldmiller

Financial Analyst

Colorado Department of Health Care Policy and Financing

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## CO EMS Supplemental Payment Help Desk

Cost Reporting Support Team

877-775-3867

[COEMSsupplemental@pcgus.com](mailto:COEMSsupplemental@pcgus.com)



Solutions that Matter



Public Consulting Group



**Solutions that Matter**