

State of Colorado (CO) Emergency Medical Services (EMS) Supplemental Payment

Fiscal Year (FY) 2020-21 Bi-Yearly Stakeholder Meeting

April 28, 2021

Introductions – Department

The CO Department of Health Care Policy and Financing (Department) administers the CO EMS Supplemental Payment

- Communicates with the Centers for Medicare and Medicaid Services (CMS)
- Disburses supplemental payments to public Providers who successfully complete the annual cost report

The Department points of contact:

- Shannon Huska
- Daniel Harper
- Tracy Gonzales



Introductions – PCG



Solutions that Matter

Public Consulting Group (PCG) is the Third-Party Administrator (TPA)

- Assists public Providers with CO EMS Supplemental Payment activities on behalf of the Department

PCG points of contact:

- Garrett Abrahamson
- Lori Bobb
- Miles Brown
- Damia Mendoza



Agenda



- Acronyms
- Accomplishments
- Updates
- Feedback
- Provider Outreach
- Contact Us

Acronyms

Acronym	Full Name
CO	Colorado
EMS	Emergency Medical Services
Department	Colorado Department of Health Care Policy and Financing
PCG	Public Consulting Group
ASCR	Ambulance Service Cost Report (ASCR) portal
CMS	Centers for Medicare & Medicaid Services
TPA	Third Party Administrator
FY	Fiscal Year
FFS	Fee for service
COVID-19	Coronavirus Disease 2019
SEFA	Schedule of Expenditures of Federal Awards



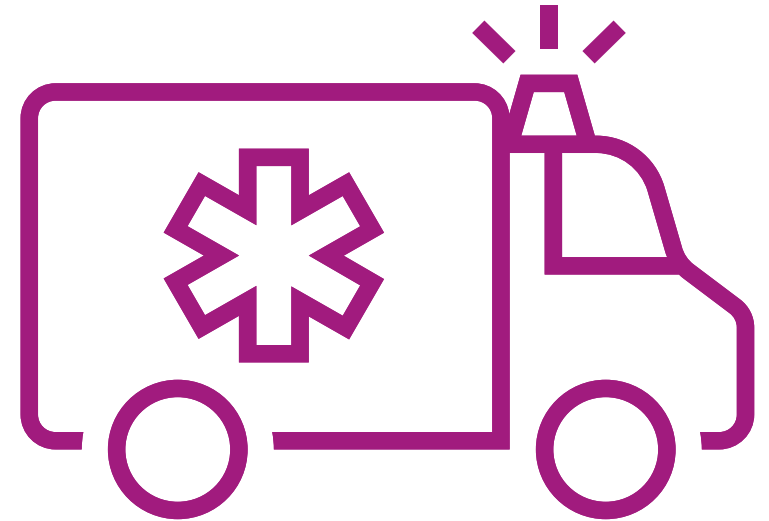
Being a Stakeholder

Stakeholder meetings provide a forum to discuss pertinent matters related to the CO EMS Supplemental Payment

As a stakeholder, you can:

- Help educate other Providers about EMS Supplemental Payment
- Develop possible solutions to concerns or issues

We thank you for your service and for continuing to participate in the CO EMS Supplemental Payment during these difficult times!



Let's Discuss Ideas for Today!

1. Are there any issues or ideas that you would like to bring to the Department's attention today?
2. Do you have potential ideas for future meetings?

Accomplishments

CO EMS Supplemental Payment Recap



FY 2017-18

**300+ calls
520+ emails**

43 Providers

\$11 million

FY 2018-19

**320+ calls
520+ emails**

63 Providers

\$26 million

FY 2019-20

*110+ calls
110+ emails*

78 Providers

TBD

Let's Discuss the Help Desk!

1. Is there something that you have learned via the Help Desk that you wish you had learned during trainings?
2. Do you have any potential ideas for future training topics?

Providers Participating Since FY 2017-18 Cost Report

Adams County Fire Protection District	Frederick-Firestone Fire Protection Dist.	Southwest Teller County EMS
Arvada Fire Protection District	Grand Junction Fire Department	St. Vincent General Hospital District
Beulah Fire Protection & Ambulance Dist.	Highland Rescue Team Ambulance Dist.	Strasburg Fire Protection District
Central Orchard Mesa Fire Protection Dist.	Lamar Ambulance Service	Summit County Ambulance Service
City of Steamboat Springs	Montrose Fire Protection District	Thompson Valley EMS
City of Wray	North Metro Fire Rescue	Thornton Fire Department
City of Yuma Ambulance	Norwood Fire Protection District	Tri-Lakes Monument Fire Protection Dist.
Clifton Fire Protection District	Olathe Fire Protection District	Trinidad Ambulance District
Colorado River Fire Rescue	Platte Canyon Fire Protection District	Upper Pine River Fire Protection District
Crested Butte Fire Protection District	Poudre Valley Hospital EMS	Upper San Juan Health Service District
Custer County Ambulance Corp	Rio Blanco Fire Protection District	Ute Mountain Ute Public Safety
Delta County Ambulance District	Rocky Ford Emergency Services	Ute Pass Regional Ambulance District
Durango Fire Protection District	South Fork Fire Protection District	West Metro Fire Protection District
Eagle County Health Service District	South Metro Fire Rescue	
Elk Creek Fire Protection District	South Park Ambulance District	



Providers Participating Since FY 2018-19 Cost Report

Bent County Ambulance Service	Lands End Fire Protection District
Carbondale & Rural Fire Protection Dist.	Lincoln Community Hospital
City of Federal Heights Fire Department	Los Pinos Fire Protection District
Clear Creek EMS	North Park Hospital District
Crowley County Ambulance	Platte Valley Ambulance Service
Elizabeth Fire Protection Dist	Roaring Fork Fire Rescue Authority
Gilpin Ambulance Authority	Sable Altura Fire Department
Grand County EMS	San Luis Valley Health
Grand Valley Fire Protection District	Security Fire Protection District
Kit Carson County Ambulance Service	Westminster Fire Department



Providers Participating Since FY 2019-20 Cost Report



Bennett Watkins Fire Rescue	Limon Ambulance District
Byers Fire Protection District #9	Lower Valley Fire Protection
Cheyenne County Ambulance	Melissa Memorial Hospital
City of Fountain	Memorial Regional Health EMS
City of Glenwood Springs Fire Department	Platteville-Gilcrest Fire Protection District
Conejos County EMS	Red White and Blue Fire Protection District
Kiowa County Hospital District	Southeast Weld Fire Protection District
Larkspur Fire Protection District	

Let's Discuss Participation!

1. Are your neighboring Providers participating?
2. Are there any Providers that come to mind that should be participating in the CO EMS Supplemental Payment?

Updates

Celebrating Stakeholder Input

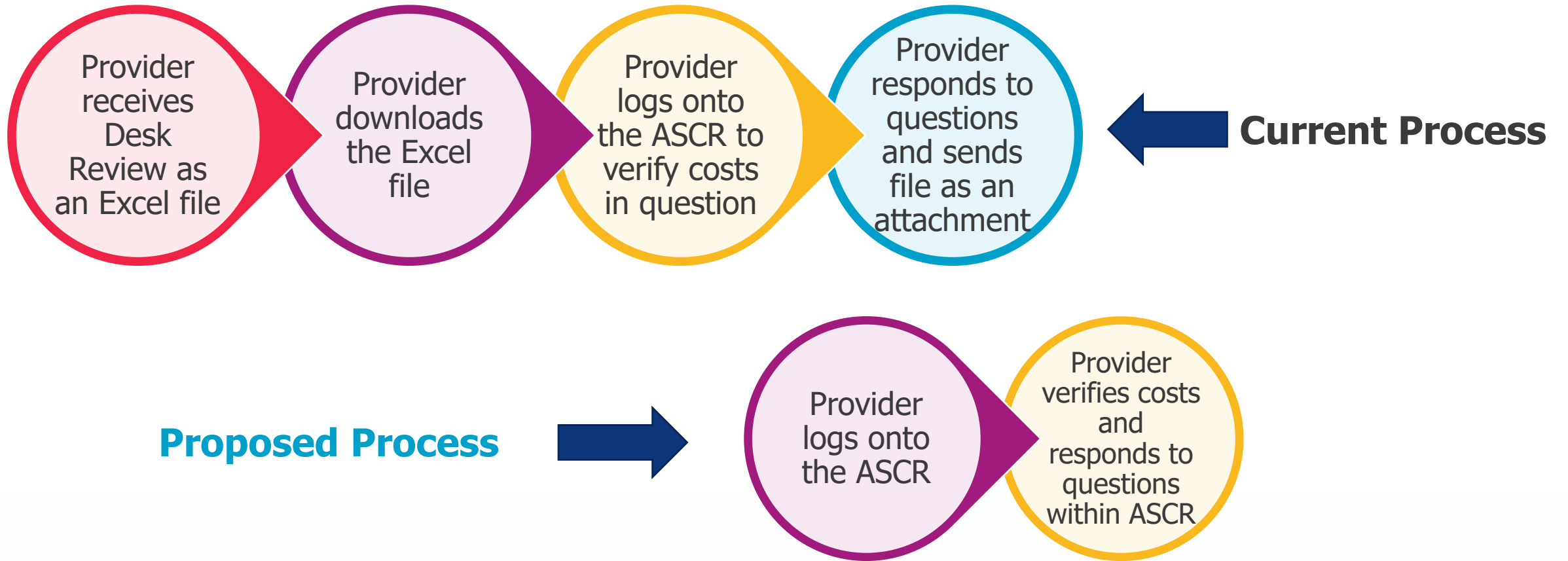
Reminder emails distributed before CO EMS Supplemental Payment milestones

- All Providers received an email one week before the Desk Review process began
- Selected Providers received an email one week before the CAR process began

Training material for various levels of cost reporting experience

- Live demonstrations of important Ambulance Services Cost Reporting (ASCR) system functionalities during the upcoming training sessions

Upcoming Desk Review Changes



Let's Discuss Desk Review Changes!

1. What is the best method to train Providers on the new Desk Review process?
2. How can we remind providers of this change next desk review season?

Feedback

FY 2020-21 Upcoming Training Sessions



Online Sessions



Poll Everywhere



Zoom



Live ASCR demos

Let's Discuss Training Format!

1. What is your preference for training format (live demonstrations, screenshots, etc.)?
2. Have you enjoyed your experience with the PollEverywhere tool? Do you find it helpful? Should we continue to use it? If not, what other platforms would you recommend?

Let's Discuss Training Timelines!

3. When should the training sessions take place? How many months ahead of the cost report deadline should they occur?

4. Are there any planned conferences that could interfere with the training sessions?

Provider Outreach

Provider Outreach

Here are some ways in which Stakeholders can spread the word about CO EMS Supplemental Payment:

- Share your experience in the CO EMS Supplemental Payment with other Providers
- Encourage Providers to call the Help Desk and learn about the program
- Distribute information via email through associations
- Include our information in Newsletters



Speaking Opportunities



To continue to spread the word about the CO EMS Supplemental Payment opportunity, we are happy to speak about the program during upcoming conferences.

- We have previously presented for the following organizations:
 - Emergency Medical Services Association of Colorado (EMSAC)
 - Colorado State Fire Chiefs (CSFC) Fire Leadership Challenge
 - Regional Emergency Medical and Trauma Services Advisory Councils (RETACs)
- Are there any other events we can be a part of?

Medicare Ground Ambulance Data Collection

- Year 1 and Year 2 selections have been realized by CMS
- Between 2020 and 2024, all ground ambulance Providers will be required to collect and report expenditures, revenues, utilization, and other departmental statistics
- Please note that this requirement is separate and distinct from the CO EMS Supplemental Payment
 - You will **not** be able to use the same cost report for both initiatives



Contact Us

Contacts

Daniel Harper

Financial Analyst

Colorado Department of Health Care Policy and Financing

303-866-5474

daniel.harper@state.co.us

CO EMS Supplemental Payment Help Desk

Cost Reporting Support Team

877-775-3867

COEMSsupplemental@pcgus.com





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Solutions that Matter