

Colorado Emergency Medical Services (EMS) Supplemental Payment

Fiscal Year (FY) 2020-21 Bi-Yearly Stakeholder Meeting

October 19, 2020

Introductions – Department

The Colorado Department of Health Care Policy and Financing (Department) will administer the CO EMS Supplemental Payment, communicating with the Centers for Medicare and Medicaid Services (CMS) to disburse supplemental payments to public Providers who successfully complete the annual cost report.

- Shannon Huska
- Daniel Harper
- Tracy Gonzales



Introductions – PCG



Solutions that Matter

Public Consulting Group (PCG) is the third party assisting public Providers with CO EMS Supplemental Payment activities on behalf of the Department.

- James Dachos
- Lori Bobb
- Miles Brown
- Damia Mendoza



Agenda

- Acronyms
- Interactive Instructions
- CO EMS Supplemental Payment Recap
- FY 2019-20 Provider Update
- Provider Outreach
- FY 2018-19 Highlights
- FY 2019-20 Timeline
- Communication Update
- Frequently Asked Questions (FAQ)
- FY 2019-20 Training Summary
- Discussion



Acronyms

Acronym	Full Name
Department	Colorado Department of Health Care Policy and Financing
PCG	Public Consulting Group
ASCR	Ambulance Service Cost Report (ASCR) portal
FMAP	Federal Medical Assistance Percentage
FY	Fiscal Year



Interactive Instructions

- 1.** Log into the following Poll Everywhere website:
www.pollev.com/coems134. Please use **first and last name** for your screenname and click continue.
- 2.** You should see a screen that displays **“Waiting for coems134’s presentation to begin...”**
- 3.** Once PCG activates a question, you will have the opportunity to respond by clicking on the answer of your choice
- 4.** Your answer will be anonymous and can be changed by selecting ‘Clear last response’
- 5.** PCG will refresh the PowerPoint to display all responses received and facilitate a discussion around the correct answer



Thank You!

We recognize the hard work and care you put in to keep our communities safe during the wildfires and the COVID-19 pandemic. We thank you for your service and for continuing to participate in the CO EMS Supplemental Payment during these difficult times.



CO EMS Supplemental Payment Recap



FY 2017-18

300+ calls
520+ emails

43 Providers

\$11 million

FY 2018-19

320+ calls
520+ emails

63 Providers

\$26 million

FY 2018-19 Participating Providers

Adams County Fire Protection District	Frederick-Firestone Fire Protection District	Rocky Ford Emergency Services
Arvada Fire Protection District	Gilpin Ambulance Authority	Sable Altura Fire Department
Bent County Ambulance Service	Grand County EMS	San Luis Valley Health
Beulah Fire Protection & Ambulance District	Grand Junction Fire Department	Security Fire Protection District
Carbondale & Rural Fire Protection District	Grand Valley Fire Protection District	South Fork Fire Protection District
Central Orchard Mesa Fire Protection District	Highland Rescue Team Ambulance District	South Metro Fire Rescue
City of Federal Heights Fire Department	Kit Carson County Ambulance Service	South Park Ambulance District
City of Steamboat Springs	Lamar Ambulance Service	Southwest Teller County EMS
City of Wray	Lands End Fire Protection District	St. Vincent General Hospital District
City of Yuma Ambulance	Lincoln Community Hospital	Strasburg Fire Protection District
Clear Creek EMS	Los Pinos Fire Protection District	Summit County Ambulance Service
Clifton Fire Protection District	Montrose Fire Protection District	Thompson Valley EMS
Colorado River Fire Rescue	North Metro Fire Rescue	Thornton Fire Department
Crested Butte Fire Protection District	North Park Hospital District	Tri-Lakes Monument Fire Protection District
Crowley County Ambulance	Olathe Fire Protection District	Trinidad Ambulance District
Custer County Ambulance Corp	Platte Canyon Fire Protection District	Upper Pine River Fire Protection District
Delta County Ambulance District	Platte Valley Ambulance Service	Upper San Juan Health Service District
Durango Fire Protection District	Poudre Valley Hospital Emergency Medical Services	Ute Mountain Ute Public Safety
Eagle County Health Service District	Rangely District Hospital	Ute Pass Regional Ambulance District
Elizabeth Fire Protection Dist	Rio Blanco Fire Protection District	West Metro Fire Protection District
Elk Creek Fire Protection District	Roaring Fork Fire Rescue Authority	Westminster Fire Department



FY 2019-20 New Providers



Provider Name

Banet Watkins Fire Rescue

Boulder Rural Fire Protection District

Melissa Memorial Hospital

Oak Creek Fire Protection District

Cheyenne County Ambulance Service

Mountain View Fire

Red, White and Blue Fire Protection District

Provider Outreach

Here are some ways in which Stakeholders can spread the word:

- Talk to your neighbors.
- Share your experience in the CO EMS Supplemental Payment with other Providers.
- Encourage Providers to call our Help Desk and learn about the program.

Additional Efforts

- Email distribution through associations
- Newsletters



FY 2018-19 Highlights

Organizational Structure

Out of **63** participating Providers, **57%** were mixed (fire and EMS) and **43%** were EMS only.

Medical Transportation Services (MTS) Duty

The average trip statistic for MTS duty from the **36** mixed Providers was **84.35%**.

Total Transports

63 Providers completed **313,088** medical transports from July 1, 2018 to June 30 of 2019. **31,278** of the total transports were for Health First Colorado patients.



FY 2019-20 Timeline

October 2020

- Stakeholder Meeting.

February to March 2021

- All Providers undergo Desk Reviews.

August 2021

- FFS Medicaid Transports and Revenues Populated.

September 2021

- Supplemental payments disbursed.



November 2020

- Electronic Cost Report Certification due on the 27th.

March to April 2021

- Selected Providers undergo CAR.

August 2021

- Collection of final signed Cost Report Certification forms.



Frequently Asked Question 1



Q: For how long will the CO EMS Supplemental Payment continue to be available to CO Providers?

A: The CO EMS Supplemental Payment has an approved State Plan Amendment (SPA) that will be effective until further notice from the Centers for Medicare and Medicaid Services (CMS). The program will continue to be available for the foreseeable future.

Frequently Asked Question 2

Q: Will there be reductions in the CO EMS Supplemental Payment as a result of COVID-19?

A: No, there will not be a reduction to the CO EMS Supplemental Payment due to COVID-19.



FY 2019-20 Training Summary



Thank you all who participated in the FY 2019-20 Training sessions.

Key Highlights:

- 10 trainings sessions
- 104 attendees
- 74 unique Providers
 - Suggesting a potential 17% increase in participating Providers.

Open Suggestions: Training Sessions



- Training Notification
 - What is the best way to notify new Providers about trainings?
- Overall Content
 - Is there something else that we should be including to the overall presentation?
- Length
 - Should we reduce the trainings? If so, which sections should be focus less on?
 - If we should extend the trainings, what would you like to see more of?
- Activities
 - Do you have ideas for training activities to increase engagement?

Open Suggestions: Overall Program

Is there any additional feedback regarding the CO EMS Supplemental Payment?

- ASCR portal
- Timelines
- Communication
- Help Desk
- Resources



Speaking Opportunities

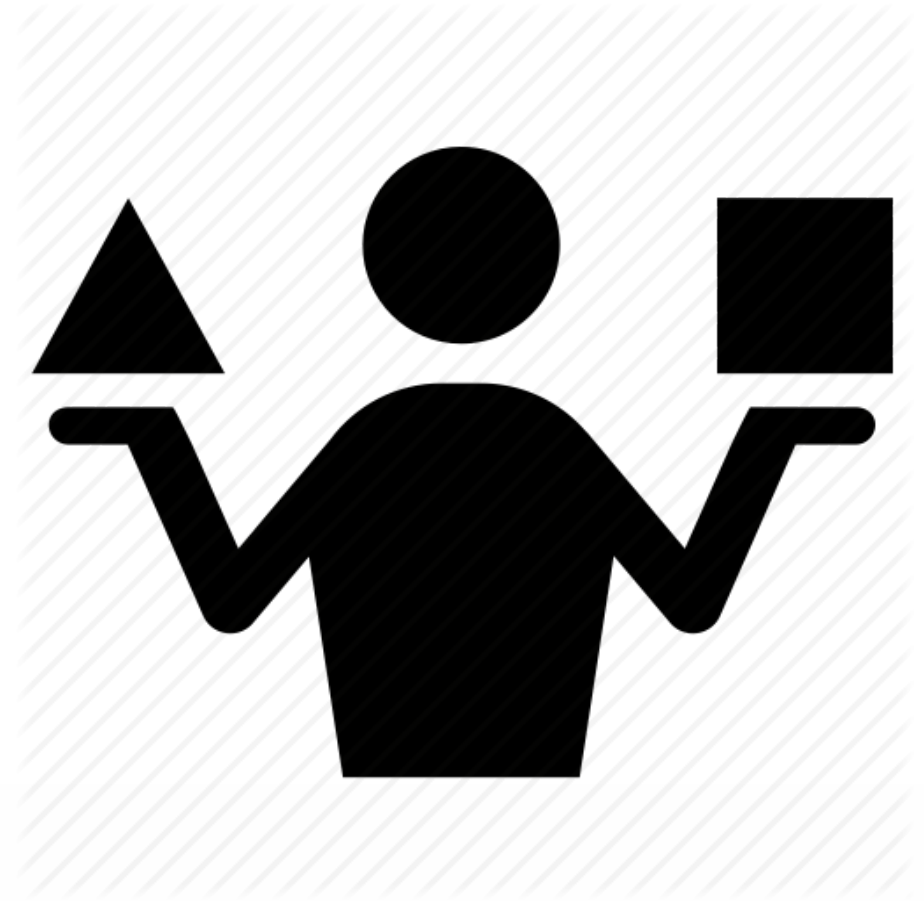


To continue to spread the word about the CO EMS Supplemental Payment opportunity, we are happy to speak about the program in upcoming conferences.

Are there conference you think we should be speaking at?

Medicare Ground Ambulance Data Collection

- The Centers for Medicare and Medicaid Services (CMS) selected 2,600 ambulance providers (51 from Colorado) he Centers for Medicare and Medicaid Services (CMS) selected 2,600 ambulance providers (51 Colorado) to participate in Year 1 of the Medicare Ground Ambulance Data Collection.
- Between 2021 and 2023, all ground ambulance Providers will be required to collect and report expenditures, revenues, utilization, and other departmental statistics.
- Please note that this requirement is separate and distinct different from the CO EMS Supplemental Payment. You will **not** be able be able to use the same cost report for both initiatives.



Contacts

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CO EMS Supplemental Payment Help Desk

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CONSULTING GROUP

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