

Department Update

Kim Bimestefer, Executive Director

Agenda

- Coverage continuity after end of the PHE
- Budget priorities
- Transformation
- Affordability and shifting to value based payments
- Legislative priorities
- *ACC 3.0 - we will talk about this in more detail in the next agenda item*

Thank you for your partnership through these unprecedented times



“I wouldn’t be able to afford [my daughter’s] medications if we didn’t live here and Colorado Medicaid didn’t make it so simple.” Member

- Covering 1.75M (+40%, about 500k) Coloradans
- That’s 1 in every 4 Coloradans
- 43% of births
- 43% of the state’s children
- >325k estimated to be ineligible for coverage over the next year
- **MUST** protect advances in coverage achieved through the ACA - including our low uninsured rate



COLORADO

Department of Health Care
Policy & Financing

Keep Coloradans Covered: 3 Key Operational Goals

1. Member continuity of coverage
2. Member experience, smooth transitions
3. Minimize impact to eligibility workers and state staff



- Help all stakeholders understand the magnitude of this movement - **est. >325k**
- Avoid gaps in coverage and the *devastating consequences of that*
- Help counties with resources and expertise to answer calls, process changes/apps, etc.
- Recognize the affordability challenges for Coloradans moving from Medicaid to Commercial
- Understand everyone's roles and responsibilities - EXECUTE
- **Successfully navigate est. >325,000 Coloradans to other affordable coverage**

Comprehensive planning and robust partnership for coverage continuity

Partner to Keep Coloradans Covered

- Some have employer sponsored coverage already, and that's great
- Some need to enroll in their employer plan, or a family member's employer plan such as a spouse or dependent child if 25 or younger
- Some might need individual C4H coverage, which include financial subsidies
- Some may qualify for Medicare
- **Overall: Medicaid enrollment down, CHP+ up, Commercial up.**

Initiatives and Tactics

- Correspondence improvement
- Contact info refresh
- Educating, targeting
- Automation advances
 - >60% eligible will be automatically renewed without action
 - Auto-enrolling those who qualify into CHP+
- Strong C4H partnership
- County partnership: funding, oversight, planning, communication
- Opp: Educating providers, employers

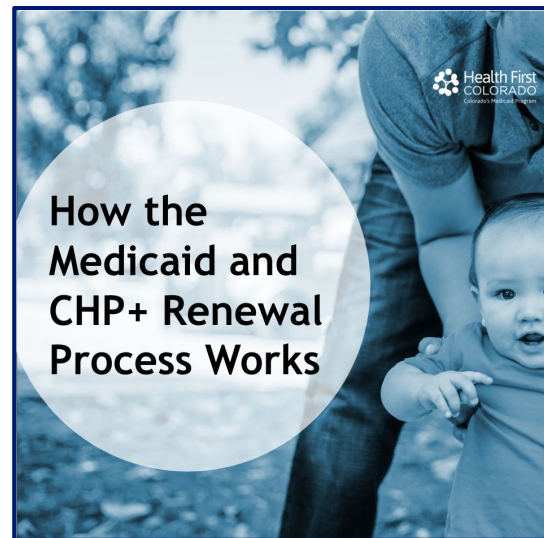
We are working hard to keep those eligible for Medicaid, on Medicaid.

Update your address

Preparing for renewals

Take action on your renewal!

Video Series - Accessible for partners and members to understand key actions in the renewal process (English and Spanish)



hcpf.colorado.gov/covid-19-phe-planning

Stakeholder Communications

- PHE Planning Page
- PHE Planning monthly Newsletter
- Take Action on your Renewal Toolkit
- PHE Unwind Quarterly Community Partners Webinar
- PHE Unwind Quarterly Session Eligibility Sites
- Coming later this spring: PSA Campaign (15-30 second Radio & TV spots)

hcpf.colorado.gov/covid-19-phe-planning

Free education to advance your career!



Take advantage of free, short-term health care training with Care Forward Colorado! In a year or less, become certified in one of these in-demand professions:

- Certified nursing assistant (CNA)
- Emergency medicine
- Phlebotomy
- Medical assisting
- Dental assisting
- Pharmacy technician

Promote in waiting rooms -
available in English & Spanish!
hfcgo.com/assistance

Learn more:
<https://cccs.edu/new-students/explore-programs/care-forward-colorado/>



Take advantage of free education courses to become a child care professional!

Enroll in free Early Childhood Education (ECE) 101 and 103 courses at a local community or four-year college. ECE 101 and 103 are the minimum coursework required to become a child care professional.

Learn more:
coecstimulus.com/faq-free-101-and-103-coursework




\$14.9B Total Funds, \$4.43B General Funds (30% of state's GF operating budget)

0.5% across-the-board rate increase

Targeted rate increases:

 **Nursing Homes** - lower margins, staffing crisis, changing consumer preferences/needs - perfect storm. Need for industry transformation.

 **Home and Community-Based Services** - wage challenges with growing need for direct care workers.

 **Other** - eliminating most member copays; HIE incentive payment for rural providers; and implementing MPRRAC recommendations determined through the annual rate review process for physician services, laboratory, dialysis, injections, and vision

Health Equity



Vaccines



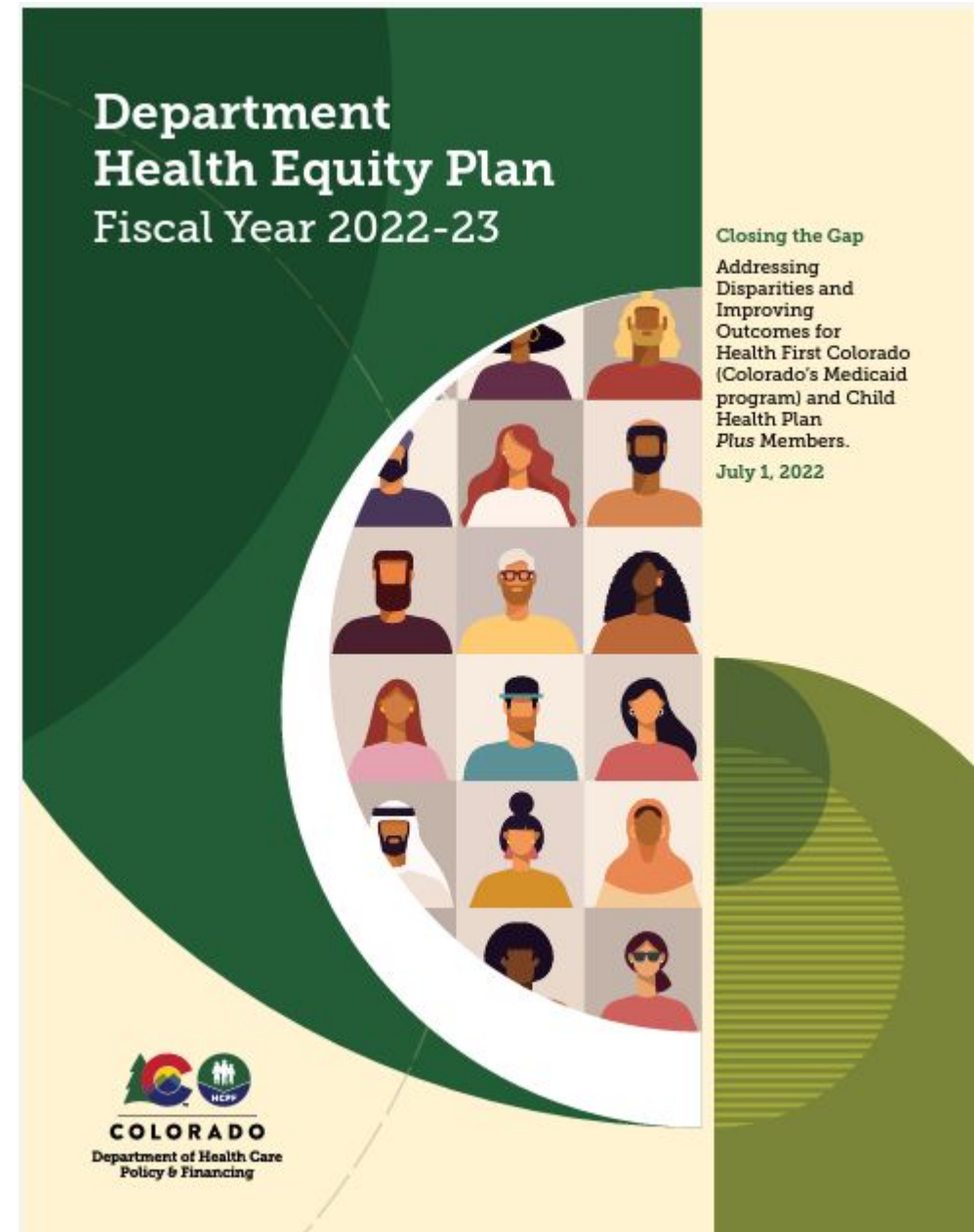
Maternity



Behavioral Health



Prevention



Maternity Advances

Coming this spring! 2nd Health First Colorado Maternity Report and webinar

Vision

- Priority in Dept Equity plan (2022)
- Member lived experiences centered in data (2023)
- Maternity Advisory Committee, primarily Black, Indigenous and People of Color, leverages lived experiences to inform policy and provide guidance on the strategic direction of programs

New Coverage and Benefits

- Postpartum coverage (2022)
- Family planning undocumented and higher income (2022)
- Breast pumps and lactation counseling (22-23)
- Maternity for undocumented (2025)
- Child benefit for undocumented (2025)

Technical, Data Improvements

- Depression screens tracking to include birthing parent and caregiver (2022)
- Global bill changes to improve prenatal/postpartum reporting (2023)

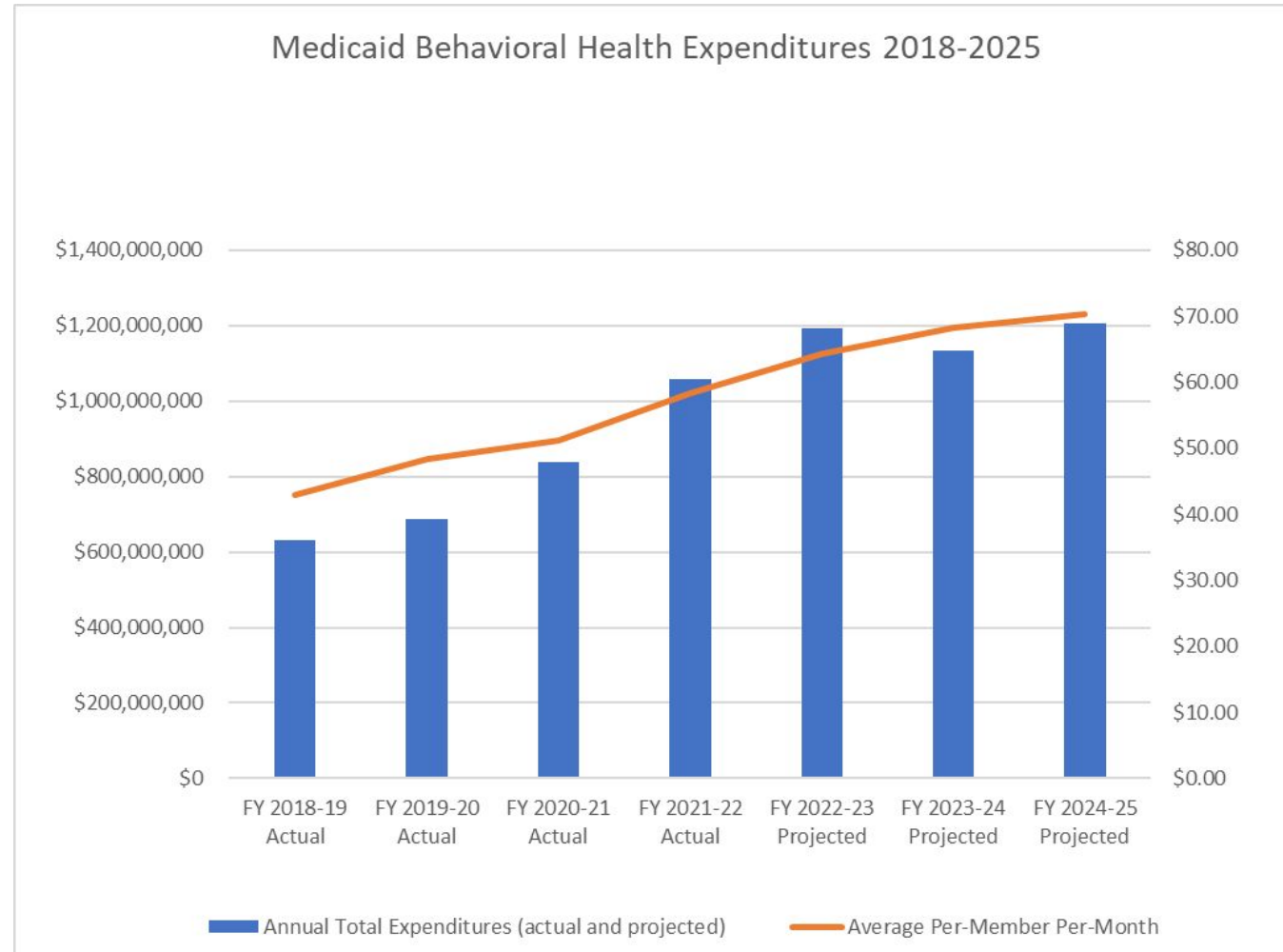
System Reforms

- Doula benefit in Governor's budget (2023-24)
- Alternative Payment Method (APM) for maternity payments (2024)



Exciting Behavioral Health Transformation and Investment

- HCPF is state's largest BH payer
- New HCPF Office: Office of Medicaid and CHP+ BH Initiatives and Coverage
- Collaboration with BHA
- \$550M+ in ARPA stimulus to transform the industry (BH and HCBS)
- 20+ transformative bills
- Adding adult beds, youth residential beds, tribal substance use disorder facility
- Redefining safety net (CMHCs)
- Increasing high-intensity outpatient services
- Funds to increase integrated care
- Community investments and much more!



Prescription Drug Focus

[Reducing Prescription Drug Costs in Colorado Report - 2nd Edition - January 2021](#)

Prescriber Tool

- Phase I: OpiSafe
- Phase I: Affordability (>10k/44% using, VBP: shared savings in process)
- Phase II: SDoH prescribing programs not just pills
 - WIC, SNAP, Diabetes, prenatal
- Value Based rewards

Value based contracts with drug manufacturers that hold them accountable for their clinical promises

Medicaid States/Fed SRx price negotiations

For All Coloradans

- Prescriber Tool
- Value Based Contracts
- Importation
- Rebate Pass Through
- Eliminate PBM Spread Pricing



Solutions: Dept strategy to advance value based payments (VBPs) - payments for quality outcomes, equity and affordability

Target: 50%+ in VBP by 2025

- **Hospital:** Quality through Hospital Quality Incentive Payment Program and Hospital Transformation Program
- **Primary Care:** moving to capitation - in this FY 2023-24 budget
- **Prescription Drugs:** with manufacturers, incent docs to be part of the solution
- **Maternity Care:** bundled payments
- **Behavioral Health:** ensure safety net accountability
- **Nursing Homes:** pay-for-performance program to increase quality
- **PACE providers:** in design via ARPA work- home and community based services
- **Providers of Distinction, eConsults:** to drive right care, right place

Top drivers of rising health care costs necessitate affordability leadership

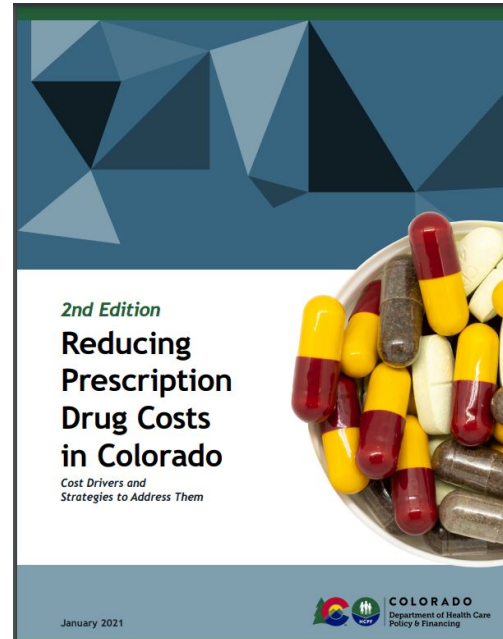
Hospital Prices

CO.gov/HCPF/hospital-reports-hub



Rx Costs

CO.gov/HCPF/publications



Nationally leading hospital reports

CO.gov/HCPF/hospital-reports-hub

CIVHC data

CIVHC.org/affordability-dashboard-2

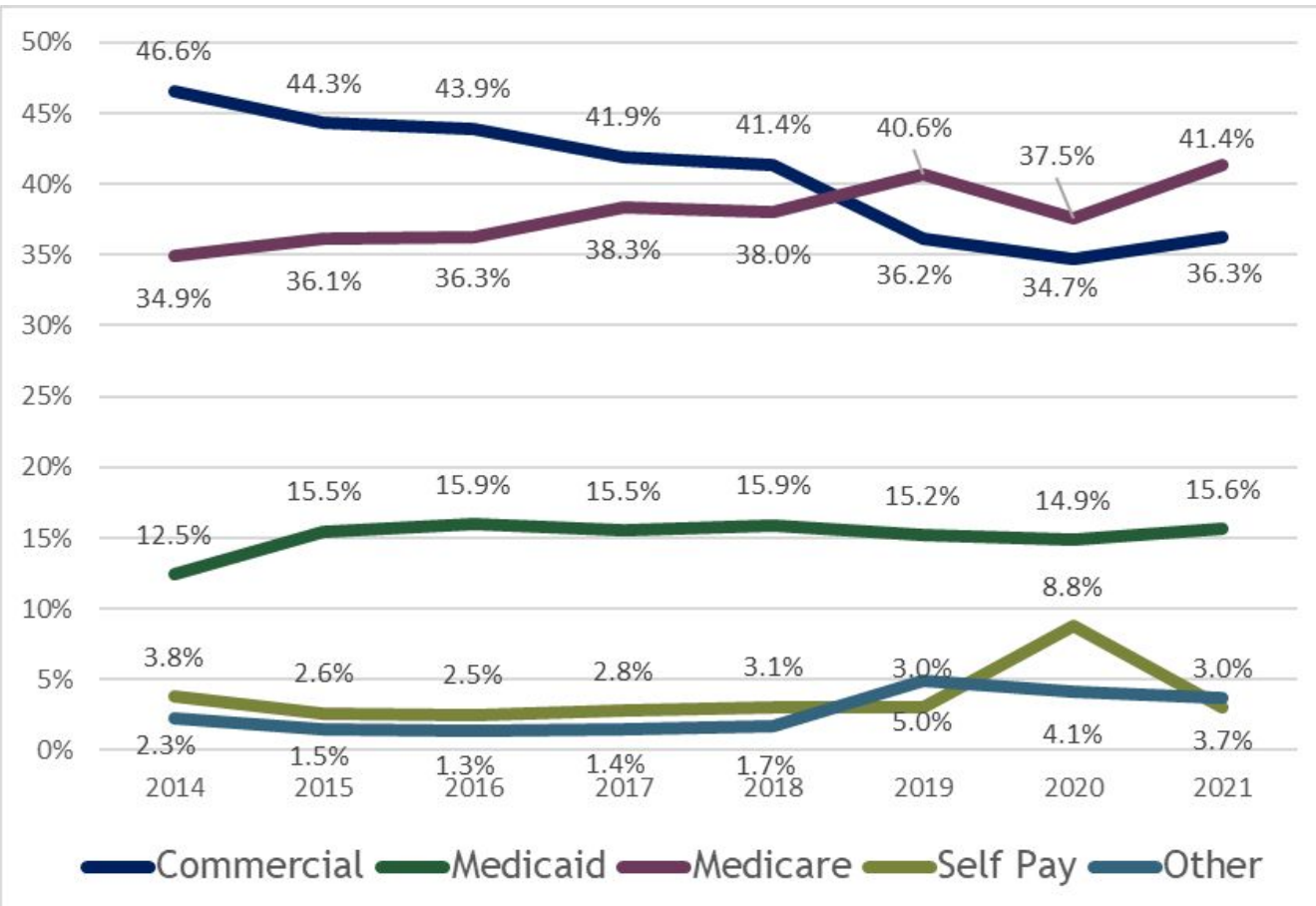
Affordability toolkit

CO.gov/HCPF/affordability

Hospital Opportunities

COVID-induced wage pressures, supply chain challenges and investment returns have plagued hospitals. **New Opps:** Community Investment. Transparency. Earnings/Reserves staying in Colorado. Analysis of M&A impact. What else?

Payer Mix Insights: Medium Hospital peer group (26 to 90 beds)



All-Payer Payment, Cost and Profit (FYE year ending)

Year	Payment Per Patient	Cost Per Patient	Profit Per Patient
2009	\$12,313	\$11,771	\$542
2010	\$13,285	\$12,584	\$701
2011	\$13,786	\$12,868	\$918
2012	\$14,663	\$13,760	\$903
2013	\$15,224	\$14,477	\$747
2014	\$15,766	\$14,727	\$1,039
2015	\$16,045	\$14,802	\$1,243
2016	\$17,126	\$15,779	\$1,347
2017	\$17,777	\$16,555	\$1,222
2018	\$18,816	\$17,286	\$1,530
2019	\$18,028	\$16,855	\$1,173
2020	\$21,628	\$21,138	\$489
2020 w/ stimulus	\$23,066	\$21,138	\$1,928
2021	\$22,296	\$21,115	\$1,181
Average Annual Change	5.2%	5.2%	15.4%

HCPF Emerging Legislative Agenda

- **Nursing Facility Sustainability and Transformation** - 2022 Nursing Facility Reimbursement Recommendations. Ensures the nursing facility industry transforms (sustainability, meeting needs of our older adults and people with disabilities)
- **Public Health Emergency Unwind Alignment** would ensure the necessary state authority to continue to access federal funding related to COVID-19 response and recovery activities for the 14-month period after the continuous coverage requirement ends
- **Removal of Co-Payments in Medicaid** companion bill to R-7 budget request
- **HB 23-1040: Prader Willi Syndrome** Technical Changes
- **Medicaid Provider Rate Review Advisory Committee (MPRRAC)** Technical Changes
- **Other Affordability focused initiatives** in process



Thank you for your partnership through dynamic transformation



- PHE continuous coverage requirement ending
- Transform long term care:
 - Home and community based services (HCBS) American Rescue Plan Act (ARPA) \$530M
 - Transform nursing homes, PACE, Case Management Redesign
- Transform behavioral health \$500M+
- Improve Health Equity, Close Disparities
- Balancing COVID impact, provider rates, workforce challenges, affordability, state budget
- Saving people money: affordability and innovation
- Transform Medicaid Delivery - ACC3.0 - *next agenda item*



REGISTER NOW



Health Cabinet Policy Summit

March 15, 7:30 - 10:00 AM

FREE virtual event

- Hospital and prescription drug affordability
- Rural hospital opportunities
- Value based payments
- Partnering to Keep Coloradans Covered after the end of the public health emergency

Registration:

<https://hcpf.colorado.gov/affordability>



All presenters
from today's
meeting are
available for Q&A

Q&A