Health First Colorado Doula Benefit: Provider Training





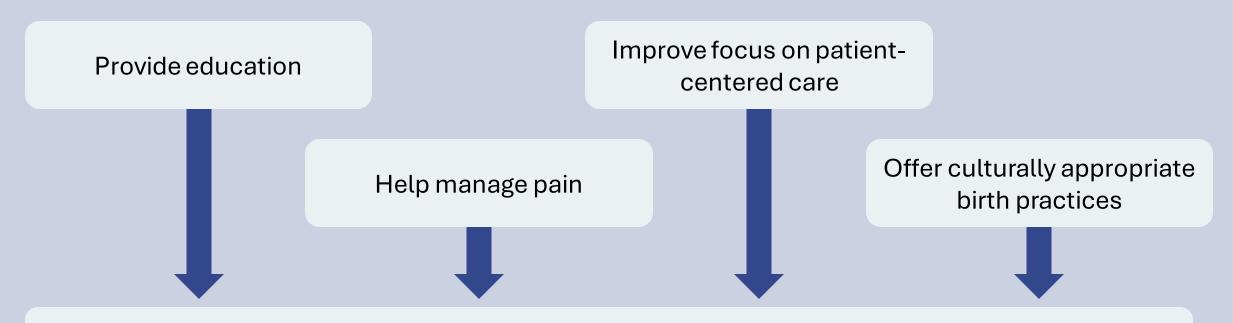
COLORADO

Department of Health Care Policy & Financing

Benefits of Doula Care

"a trained professional who provides continuous physical, emotional and informational support to their client before, during and shortly after childbirth to help them achieve the healthiest, most satisfying experience possible."

– DONA International



Improve health outcomes and advance health equity

Covered Doula Benefit in Health First Colorado



Prenatal

Postpartum



Prenatal Care

Reimbursement for up to 180 minutes of prenatal care per member

\$25 per 15 minutes of service

Cap of 12 units or \$300 per member served in 12-month period

Labor and Delivery

Reimbursement for up to \$900 per delivery





Postpartum Care

Reimbursement for up to 180 minutes of postpartum care per member

\$25 per 15 minutes of service

Cap of 12 units or \$300 per member served Even distribution across prenatal and postpartum care

Three 60-minute visits

Labor and delivery

Three 60-minute visits

The Doula Benefit Offers Flexibility

Higher frequency of postpartum visits

Two 90-minute visits

Labor and delivery

Six 30-minute visits

Late enrollment

Six 30-minute visits

Important Considerations

service 0 Caps

A member cannot forfeit prenatal care for more postpartum care beyond the \$300 postpartum cap.



All benefits relate to the member, not the doula.



Reimbursement per delivery is \$900, regardless of how long labor and delivery lasts.

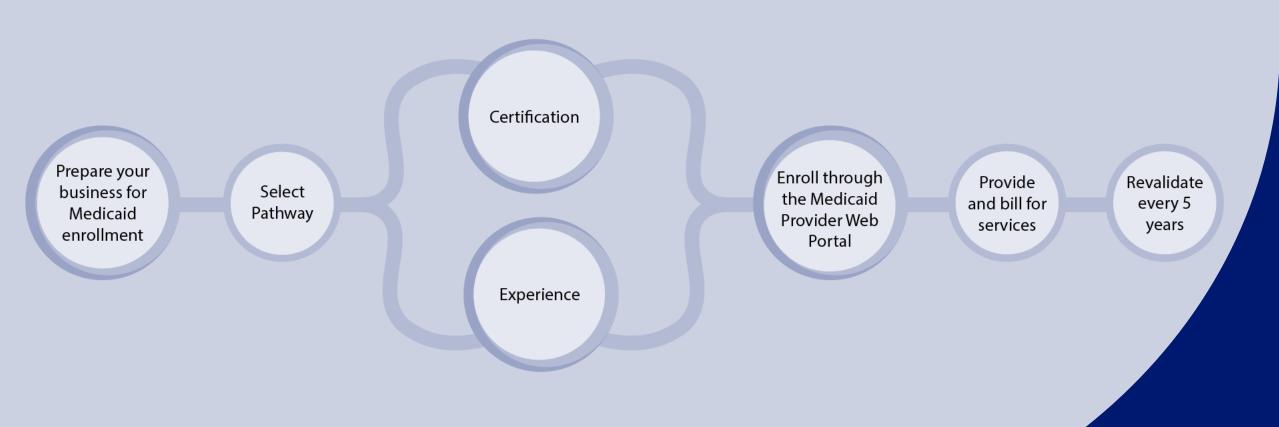
Prenatal and postpartum care can be provided via telehealth





Labor and delivery support can only be provided in-person

Enrollment Process



Training Content

Training Content

Preparing your Business

Establishing Good Processes

Meeting Requirements

Enrolling through the Web Portal

Billing for Services

Provider Maintenance and Revalidation



Preparing your Business for Health First Colorado Enrollment

Preparing Your Business for Health First Colorado Enrollment

1. Establish Business Name

2. Register with the Colorado Secretary of State

3. Apply for a National Provider Identifier (NPI)



Types of Doulas



Sole proprietor doulas need to have a registered business and an NPI.

Sole proprietors



Each group
member needs
their own
registered
business,
NPI, and Health
First Colorado
Application.

Doulas within a group



Doulas need
their own
NPIs, but can be
added to an
existing provider

Doulas within a health care group

1. Establish Business Name

Business name must be consistent across all platforms, including DBAs, if applicable:

Application Submitted through the Medicaid Provider Web Portal

Attestation Forms

Internal Revenue Service (IRS) Forms

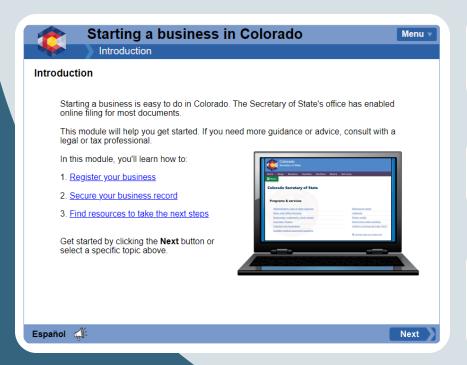
Registration for an NPI



*Any slight discrepancy will prevent your application from being approved

2. Register with the Colorado Secretary of State

On the Colorado Secretary of State Business Website:



"Starting a Business in Colorado" eLearning Module

Legal Structure

Creating Business Name Filling Out Correct
Forms

Be sure to save your login credentials

Save the business registration document and certificate of good standing

2. Register with the Colorado Secretary of State

On the Colorado Secretary of State Business Website:



During business registration, be sure to add an abbreviation of the name depending on the type of business you choose, such as LLC., Ltd., etc.

Questions? Contact the Colorado Secretary of State at (303)-894-2200 or business@coloradosos.gov



3. Apply for a National Provider Identifier (NPI)

NPIs are needed for: billing, eligibility and enrollment, and referrals and authorizations

Individual practitioners, organizations, and individuals that are part of a group can all have an NPI



A doula organization = Type 2 NPI

Individual practitioners and individuals who are part of a group = Type 1 NPI

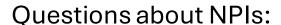
3. Apply for a National Provider Identifier (NPI)

Taxonomy Code

Specifies the services you provide

Doula Taxonomy Code: 374J00000X

Taxonomy code in your application must match code used on NPI application or it will be rejected



- 1. Phone: (800) 465-3203
- 2. Email: mailto:customerservice@npinumerator.com
- 3. Mail: NPI Enumerator, 7125 Ambassador Rd STE 100, Windsor Mill MD 21244-2751



Establishing Good Processes for Doula Practices

Good Business Practices

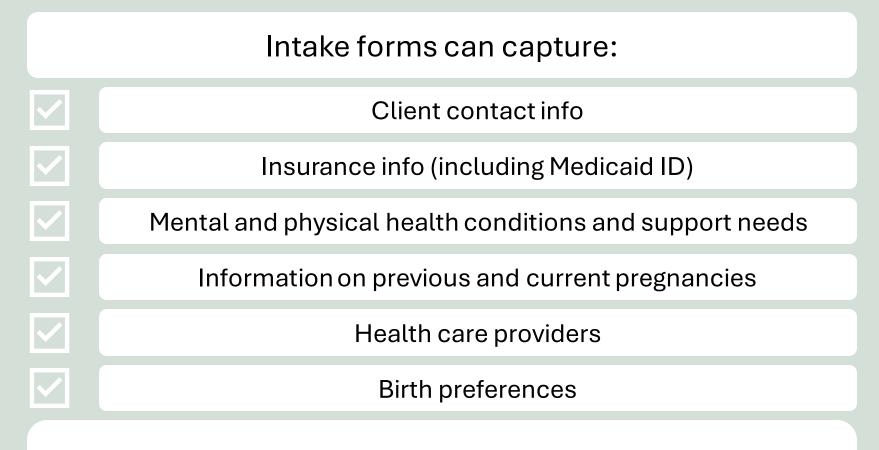
Standardized intake process

Process to verify
Medicaid
eligibility

Maintaining secure client records

Client and provider communications

Create a Standardized Intake Process



This info should be securely maintained and accessible to other doulas in your group who may serve the client

Ensure Client is Enrolled in Health First Colorado



Once you're enrolled as a provider, you will have access to member eligibility in the Medicaid Provider Web Portal

Verify Medicaid Eligibility



Request insurance information during client intake, including Medicaid ID

Log in to the Provider Medicaid Web Portal

Click on the Eligibility Tab

Enter client details and click "Submit"

If you do not have the member Medicaid ID, then enter two of the following: Social Security Number, date of birth, or member name

Help Your Clients Apply



The Colorado PEAK system supports enrollment into multiple programs, including Health First Colorado

County agencies provide enrollment support

Encourage Communication between the Member and the Member's Health Care Provider

Your clients should let their providers know they are working with a doula



Well-Maintained Records Management:

Allows you to securely collect and store information

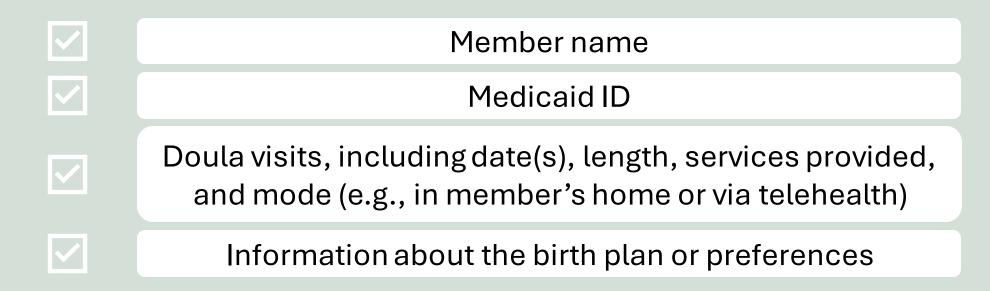
Enables you to track client needs and document any changes

Facilitates
efficient
communication

Helps you maintain client confidentiality and thus comply with state and federal regulations



Records Should Contain at a Minimum



Data Management Systems

Paper charts



Electronic system



- Paper charts in locked & secured location
 - Restricted access
- Log in credentials
- Firewalls
- Encrypted emails

Meeting Health First Colorado Doula Requirements

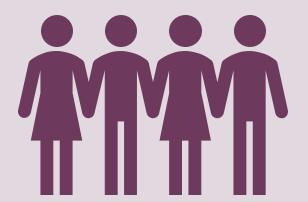


All Individuals Must Meet Pathway Requirements

Sole Proprietors

Individuals within a Doula Group





Certification Pathway

Birth Attendance Training Code of Conduct **CPR Certificate**

I Attest...

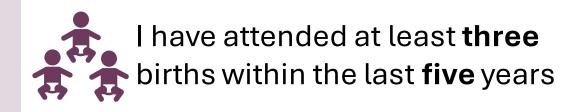


I have received training as a doula from one of the HCPF-approved training organizations

I Attest...

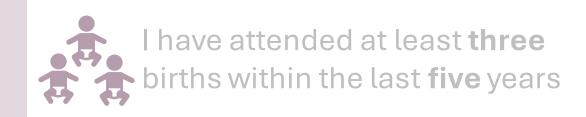


I have received training as a doula from one of the HCPF-approved training organizations





I have received training as a doula from one of the HCPF-approved training organizations

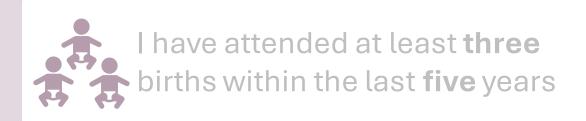




I have current CPR training credentials



I have received training as a doula from one of the HCPF-approved training organizations





I have current CPR training credentials



Experience Pathway





Birth Attendance



Code of Conduct



Letters of Recommendation



Demonstrated Competencies



I have current CPR training credentials





I have attended at least ten births in my role as a doula, and at least five births in the last two years



I have current CPR training credentials





I have attended at least
ten births in my role as
a doula, and at least
five births in the last
two years



I have attached **four** letters of recommendations



I have current CPR training credentials





I have attended at least
ten births in my role as
a doula, and at least
five births in the last
two years



I have attached **four** letters of recommendations



To having knowledge and competency in the following areas:



I have current CPR training credentials

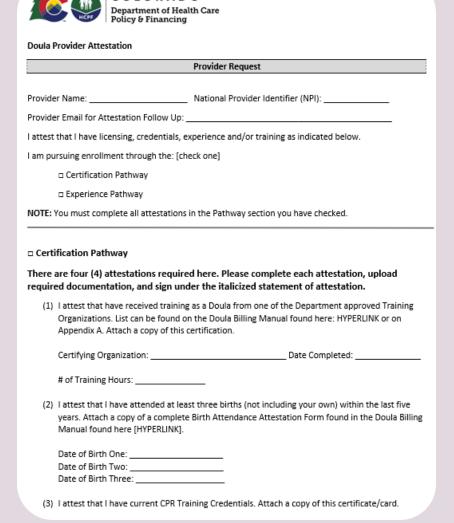


I Attest to having the knowledge and competency in...



Anatomy of Pregnancy, Childbirth, and Postpartum; Family/Partner Support; Developing a Community Resource List; Trauma-Informed Care; Diversity, Equity and Inclusion (Cultural Sensitivity)

Submitting Attestations



Attestations should be filled out by each doula, signed, and uploaded to the Medicaid Provider Web Portal

Additional Requirements

Background Checks: Make an appointment with IdentoGO and use code 25YQG9*

Insurance, either professional insurance or liability insurance through a doula group

Mandatory Reporting of Child Abuse and Neglect training (not required for Doulas)

Enrolling Through the Medicaid Provider Web Portal

Registering for the System

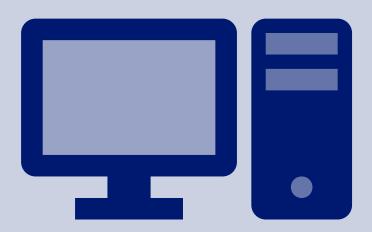
All doulas must enroll in Health First Colorado through the Medicaid Provider Web Portal

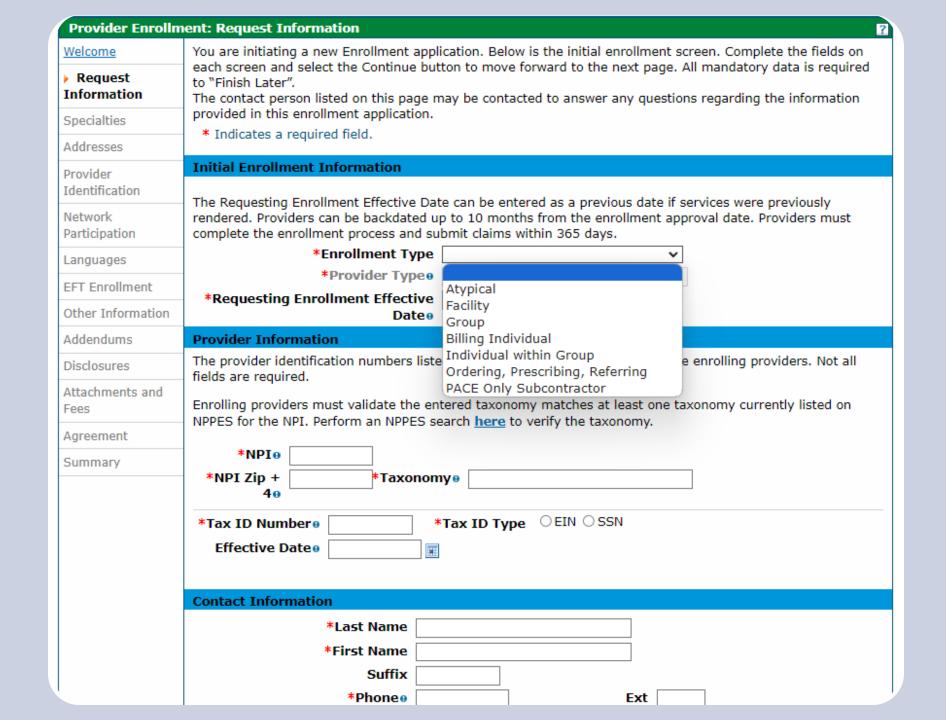
You will need:

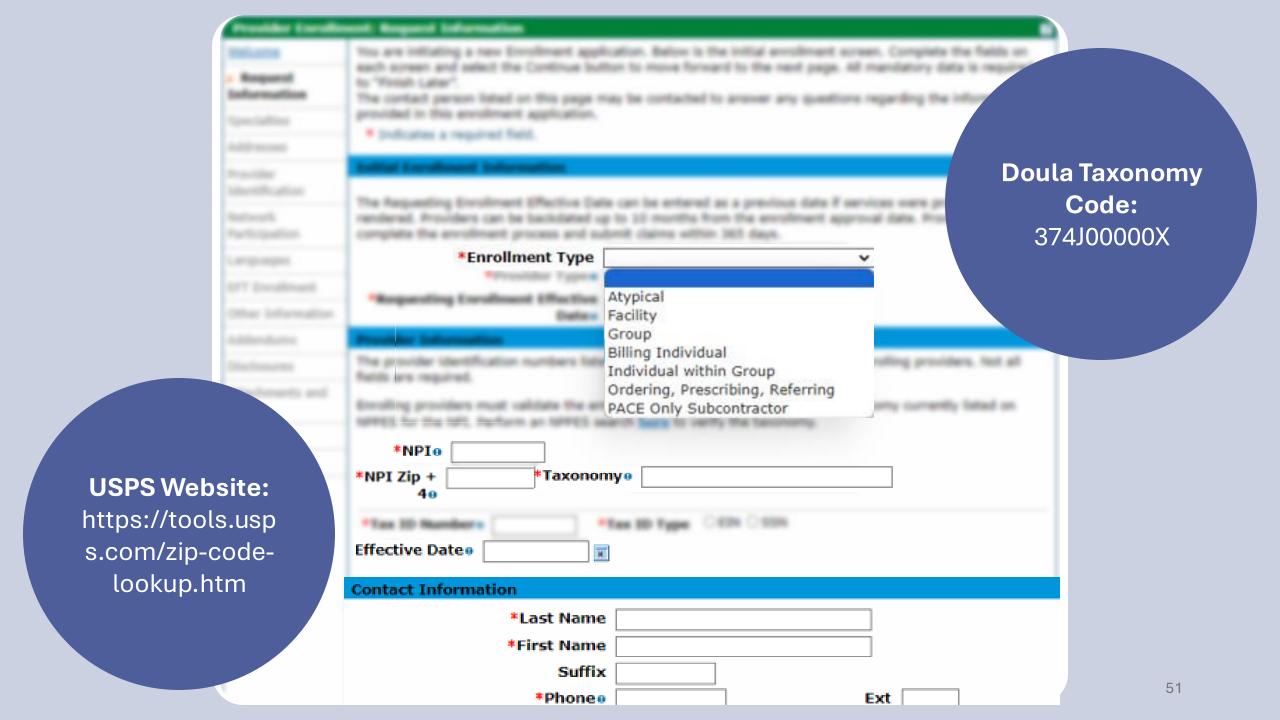
- 1. Your business license
- 2. The doula taxonomy code (374J00000X)
- 3. Your NPI number
- 4. Your address with nine-digit ZIP code
- A voided check or bank letter
- 6. Completed IRS Form W-9
- 7. Insurance
- A copy of your certification or attestations (depending on your pathway)

Medicaid Provider Portal Web Address:

https://shorturl.at/xeiDD







Provider Enrollment: Tracking Information

Your enrollment application has been assigned the following tracking number:464442.

Please retain the tracking number for your records.

The tracking number will be used, in addition to your Tax ID and password, as credentials to resume/revise your application at a later date.

A confirmation email has also been sent to the following contact person's email, designated in the enrollment application:annallyson@gmail.com.

Thank you for submitting an application to become a Colorado Medicaid provider or revalidate your current Medicaid enrollment.

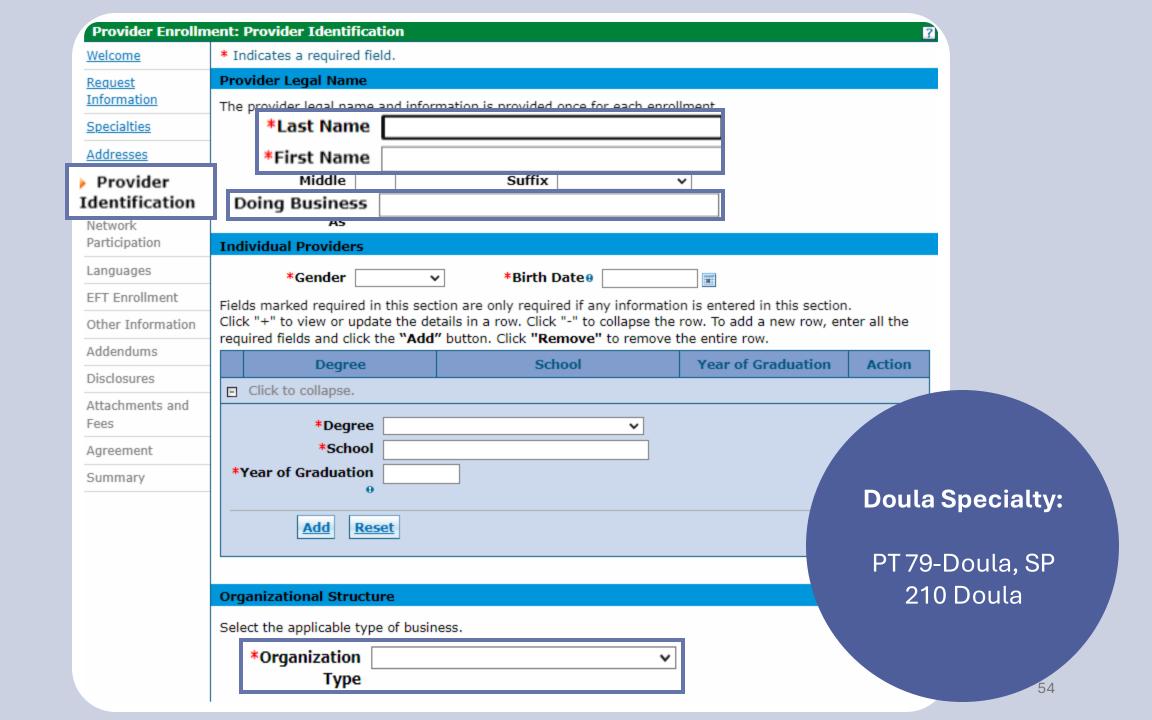
Application Processing Times:

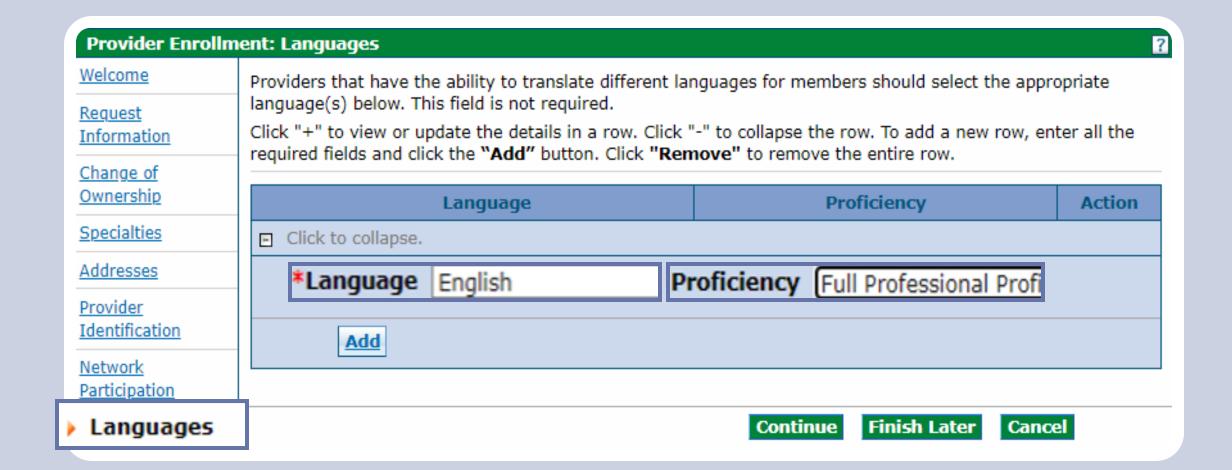
Current application processing times average 4-6 weeks. This turnaround time will be shorter if your application was submitted completely and correctly. Likewise, your application turnaround time may be longer if it requires correction or additional documentation. If your provider type is classified as moderate or high risk, you should expect additional processing time for an unannounced revalidation site visit (typically 5-8 additional business days).

You will be updated, via email, as your application moves through the process. **Please be aware you are not able to access** your application after you submit it, unless your application requires correction.

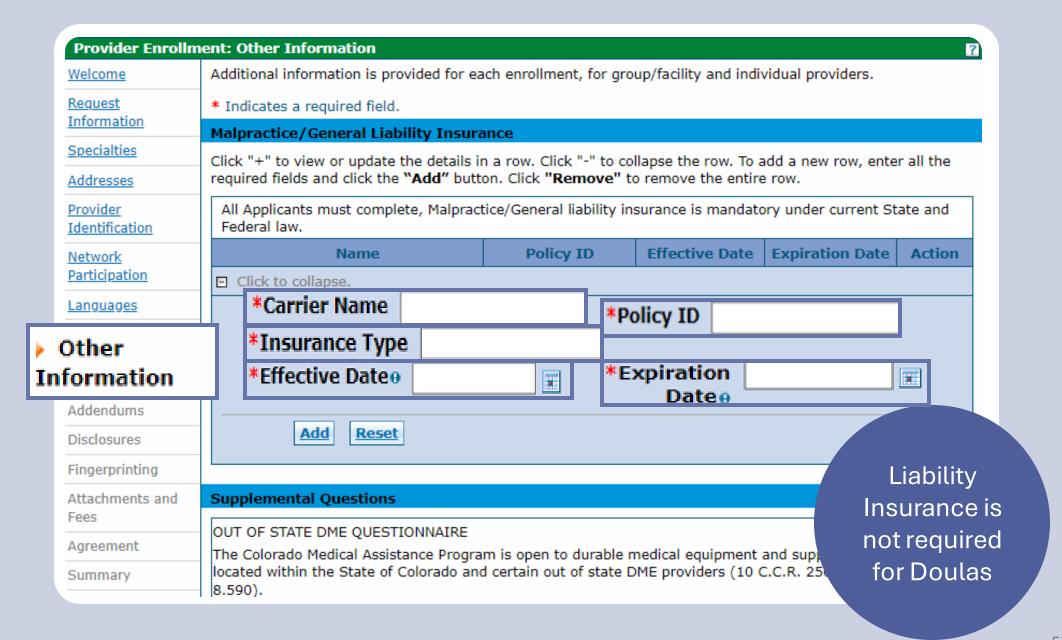
Continue

	Provider Enrollment: Addresses							
	Welcome		* Indicates a required field. Provider Addresses The provider addresses identify the location where a provider renders services, as well as locations that are used for billing and payment.					
	Request							
	<u>Information</u> <u>Specialties</u>							
-	Addresses		Providers must enter a Service Location, Billing, and Mailing address.					
	Provider Identification	- 1	The Service Location Address Office Phone number is public facing and will be printed on member documentation.					
	Network Participation	Click "+" to view or update the details in a row. Click "-" to collapse the row. To add a new row, enter all the required fields and click the "Add" button. Click "Remove" to remove the entire row.						
	EFT Enrollment _	-	Туре	Address	City	State	Action	
	Other Information	•	Billing	123 Maple St.	Denver	Colorado	<u>Copy</u> <u>Remove</u>	
		•	Service Location	123 Maple St.	Denver	Colorado	<u>Copy</u> <u>Remove</u>	
	Fingerprinting Attachments and	+	Mailing	123 Maple St.	Denver	Colorado	Remove	
	Fees Continue Finish Later Cancel				el			
	Agreement							
	<u>Summary</u>	<u>mmary</u>						





Retail Pharmacy Information						
Financial Institution Information						
Financial Institution Address is optional. If you wish to include financial institution address with your application, please click the checkbox and enter the required information. If you un-check the checkbox, any data entered will be removed.						
*Financial Institution Name						
Financial Institution Ext Telephone Number						
*ABA Routing Number						
*Type of Account at Financial Institution 🔻 🗸						
*Provider's Account Number with Financial Institution						
*Confirm Provider's Account Number with Financial Institution						
Account Number Linkage to Provider Identifier Enter either a Provider Tax Identification Number (TIN) or Provider National Provider Identifier (NPI). Provider preference for grouping (bulking) claim payments - must match preference for v5010 X12 835 remittance advice.						
Provider Tax Identification Number (TIN)						
Provider National Provider Identifier (NPI)						





Summary

Enrollment: Fingerprinting and Criminal Background Check

Be sure to use

code 25YQG9*

when making an

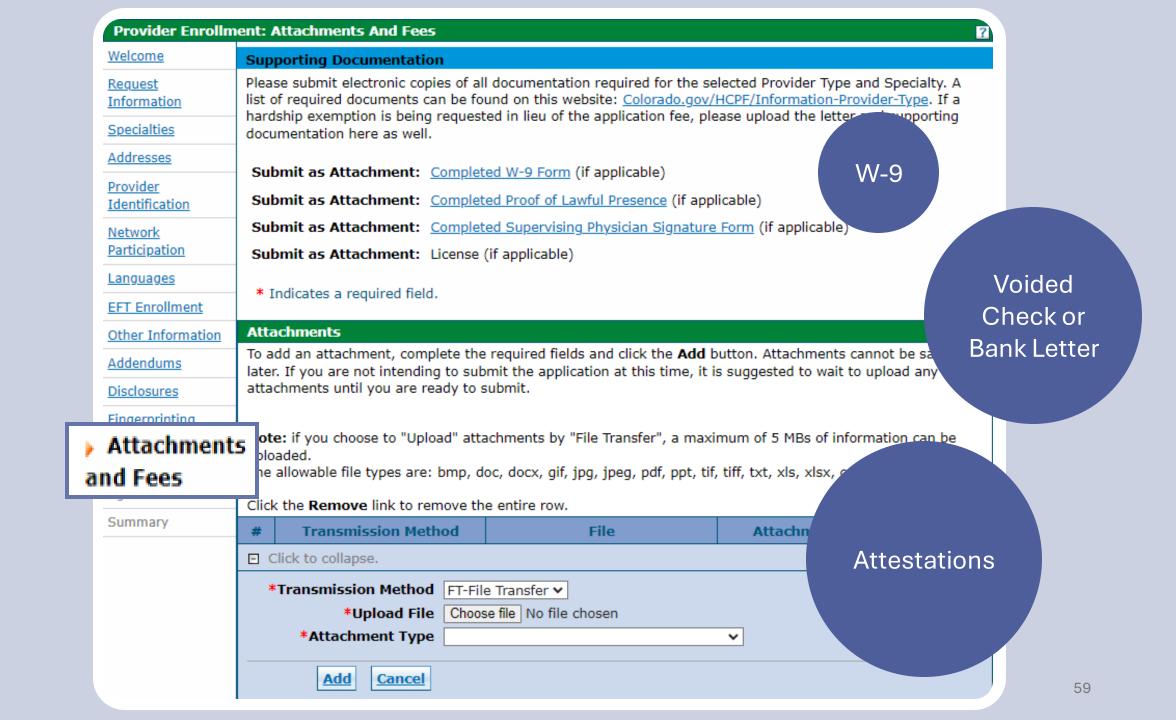
appointment

with IdentoGO!

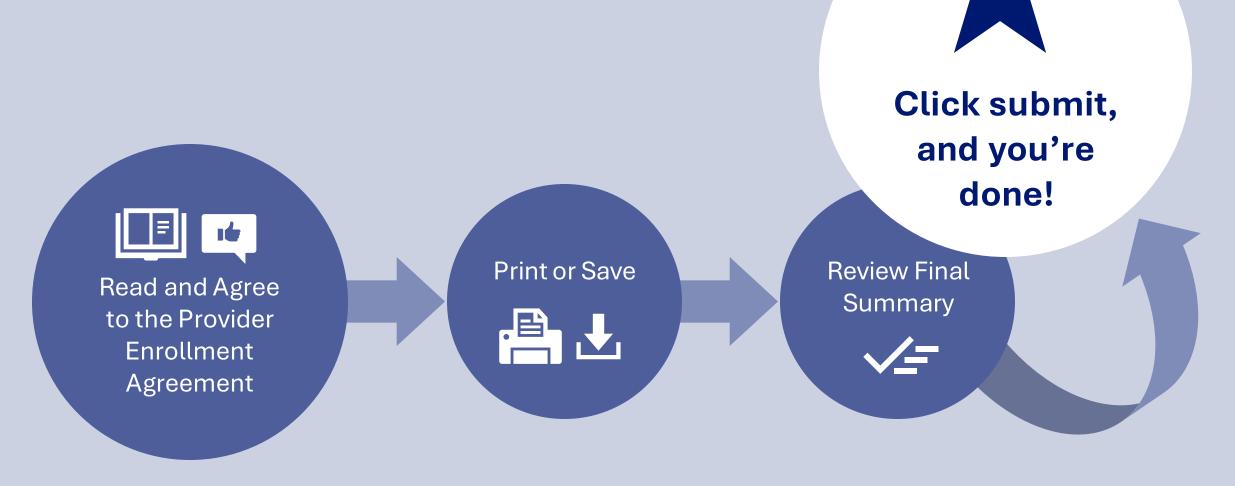
• All high-risk Providers and any Owner with 5% or more interest in the Provider, must complete a Fingerprint Criminal Background Check as part of enhanced enrollment screening provisions contained in Section 6401 of Affordable Care Act (ACA).

Please click [+] for EACH person identified below, and complete the answers before submitting.

<u>æs</u>		Туре	Name	Tax ID	Status	Pass/Fail		
Provider Identification	₽	Provider	Anna C Allison		Not Noticed	Not Completed		
Network Participation		*Have you completed Fingerprinting for MEDICARE? O Yes O No *Have you completed Fingerprinting for MEDICAID in O Yes O No						
Languages	Fingerprints for all persons listed above must be submitted to the department within 30 days of the date of Application or Revalidation of a high-risk provider. Failure to respond within 30 days of submission of the application could result in the denial of the application. Individuals may NOT fingerprint themselfingerprints MUST be obtained from a State of Colorado approved CABS service provider. Please Colorado Bureau of Investigation web page for more information.							
EFT Enrollment								
Other Information								
<u>Addendums</u>								
<u>Disclosures</u>								
Fingerprinting		Save Reset Cano	ما			code		
Attachments and		Save Reset Cano				when		
Fees								
Agreement				Cont	tinue Finish Later	appo		



Registering for the System



Billing for Services

Billing for Services

Provide services

Submit claims via the Medicaid Provider Web Portal (within 365 days of service)

Get reimbursed on a fee-for-service basis



Billing Overview

Service Type	Diagnosis Code	HCPCS* Code	Rate	Max Units/\$ per Pregnancy	Visit Structure Options
Prenatal	Z33.1	T1032	\$25	12 units/\$300	15-minute increments
Postpartum	Z39.2	T1032	\$25	12 units/\$300	15-minute increments
Labor & Delivery	Z33.1	T1033	\$900	1 unit/\$900	1 service

^{*} Healthcare Common Procedure Coding System (HCPCS)

Medicaid Provider ID

Provided to you once you enroll in Health First Colorado

- Medicaid Provider ID
- Provider NPI Number

See "Preparing Your Business" for more info

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID

Assigned to those enrolled in Health First Colorado

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID

Assigned to those enrolled in Health First Colorado



Check Medicaid eligibility and document the client's Medicaid ID **before** providing services

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information

Member name, address, and date of birth

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code

The condition being treated:

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code

The condition being treated:

Z33.1 for "pregnant state" for prenatal visits and labor and delivery

Z39.2 for "routine postpartum follow-up" for postpartum visits

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code

What services were delivered:

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code

What services were delivered:

T1032 for prenatal and postpartum visits

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code

What services were delivered:

T1032 for prenatal and postpartum visits

T1033 for labor and delivery

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code
- Units

The number of services:

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code
- Units

The number of services:

1 for each 15 minutes of a prenatal or postpartum visit

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code
- Units

The number of services:

1 for each 15 minutes of a prenatal or postpartum visit

1 for labor and delivery

- Medicaid Provider ID
- Provider NPI Number
- Member Medicaid ID
- Member Information
- Diagnosis Code
- HCPCS Code
- Units
- Date of Service

The date the service was performed



Report only the first date of labor

You will receive real-time feedback and a claim status

You will receive real-time feedback and a claim status

Paid Status: claim is complete, does not require additional review, and no further action is necessary on your part.

You will receive real-time feedback and a claim status

Paid Status: claim is complete, does not require additional review, and no further action is necessary on your part.

Suspended Status: claim needs additional manual review by the Fiscal Agent.

You will receive real-time feedback and a claim status

Paid Status: claim is complete, does not require additional review, and no further action is necessary on your part.

Suspended Status: claim needs additional manual review by the Fiscal Agent.

Denied Status: the claim is returned to you with the reason for denial.

Denied Status: the claim is returned to you with the reason for denial.

Common reasons for denial include:

Client is not enrolled in Medicaid

Denied Status: the claim is returned to you with the reason for denial.

Common reasons for denial include:

- Client is not enrolled in Medicaid
- Missing or incorrect diagnosis codes or HCPCS codes

Denied Status: the claim is returned to you with the reason for denial.

Common reasons for denial include:

- Client is not enrolled in Health First Colorado
- Missing or incorrect diagnosis codes or HCPCS codes
- Member cap exceeded

Denied Status: the claim is returned to you with the reason for denial

Common reasons for denial include:

- Client is not enrolled in Health First Colorado
- Missing or incorrect diagnosis codes or HCPCS codes
- Member cap exceeded
- Claim does not align with approved NPI

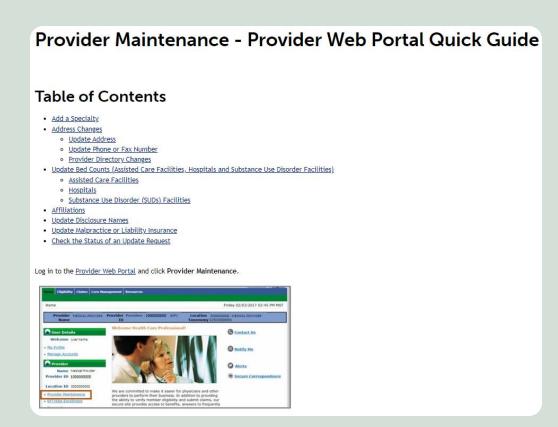
Provider Maintenance and Revalidation

Provider Maintenance: General Information

Specialty

Address Change

Insurance



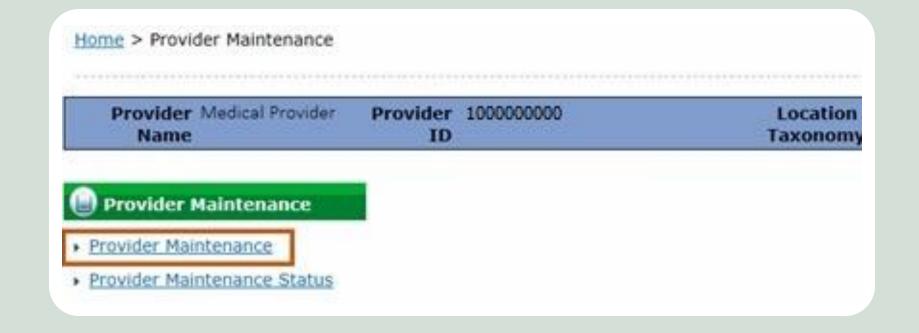
For more info on Provider Maintenance Requests, go to:

Provider Web Portal quick guide

Provider Maintenance: Maintaining Current Doula Documentation

Doula Training Certification

CPR Certification



Revalidation: Every Five Years

Provider

Keeps enrollment information current

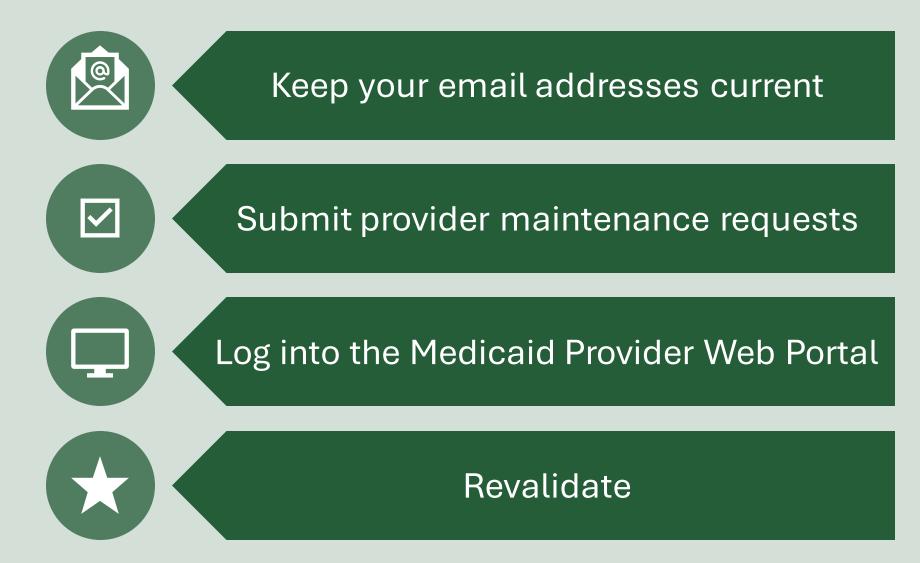
Updates certification and attestation documents

HCPF

Suspends payment if incomplete

Removes ineligible and inactive providers

Preparing for Revalidation



Keep Your Email Addresses Current

First notification 6 months prior to revalidation



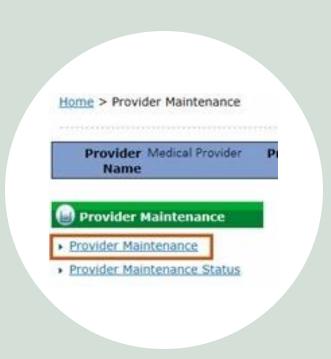
Monthly reminder emails



To avoid missing emails:

- Keep email active and up to date
- Use a generic email in case employees leave
- Regularly check your inbox

Submit Provider Maintenance Requests Before Revalidation



Business name
Address
Specialty
Insurance

Ownership

Thank you!

Questions? Contact HCPF at (XXX)-XXX-XXXX or email@email.gov or the Fiscal Agent at (XXX)-XXX-XXXX or email@email.com

