#### The Colorado Health Insurance Buy-In Program

2025



#### Our Mission

 Improving health care equity, access and outcomes for the people we serve while saving Coloradans money on health care and driving value for Colorado.

### Health Insurance Buy-In (HIBI) Program Objective

»Partner with Health First Colorado (Colorado's Medicaid Program) to:

- Offer cost savings to the State on Health First Colorado health care claims
- Help individuals with high health care costs save money
- Grow HIBI program in Colorado by increasing awareness of benefits

# The HIBI Program Benefits the State

» Cost-savings

- Commercial insurance pays primary on all claims
- Health First Colorado pays secondary (if billed)
- Savings on health care costs
- » The sooner a member is enrolled in HIBI, the sooner the State can begin saving
- » Refer members immediately after Health First Colorado enrollment

#### Eligible Health First Colorado Members

#### » HIBI program participant benefits:

- Monthly premium payment
- Wider provider network through commercial insurance coverage
- Coverage of medical expenses by commercial insurance
   AND Health First Colorado, including benefits Health First Colorado may not cover
- Reimbursement for deductibles, coinsurance, and copays\*
  - When visiting a non-Health First Colorado provider
  - Enrolled Health First Colorado provider will bill Health First Colorado directly

<sup>\*</sup>HIBI will not pay a deductible, coinsurance and/or co-pay for a claim that has been denied by commercial insurance



#### Eligibility for HIBI

- » HIBI program participants must:
  - Be enrolled in Health First Colorado
  - Have access to commercial insurance that covers at least one Health First Colorado member
  - Have a case that is cost-effective

#### Cost-Effective Determination

- »HIBI eligibility advisors approve an applicant if he/she meets all qualifications:
  - Case is determined cost-effective if:
    - Insurance premiums are less than medical costs + out-ofpocket costs + administrative costs
  - Insurance premiums tend to be less than medical costs if:
    - Expensive medical conditions are involved
    - Including asthma, cancer, pregnancy, diabetes, allergies



#### Applying for HIBI

- » Complete an application:
  - Submit online or fax
- » Include copy of:
  - Insurance card—front and back
  - Health insurance rate sheet
  - Summary of benefits for those with employer-sponsored insurance
  - Paystub or other proof of premium payment

#### After HIBI Enrollment

#### »The participant will:

- Provide proof of premium payment upon request
- Notify of changes to insurance policy or plan
- Notify of changes in employment
- Receive monthly premium payments via check or direct deposit
- Receive reimbursements for paid deductibles, coinsurance, and co-pays

#### Fostering Partnerships

- » By providing education, communication, and support, we will increase your knowledge and understanding of the HIBI program
- » Increasing awareness and participation
  - Optimize State savings
  - Increase number of Health First Colorado individuals covered by commercial insurance
  - Assist individuals with high health care costs
- » You can have a significant impact on the growth of this program by simply referring a pre-qualified Health First Colorado members

#### Frequently Asked Questions

- 1. Do I need to be enrolled in a health insurance policy before applying?
  - » No. An applicant must have <u>access</u> to a health insurance policy.
- 2.Once enrolled, do I lose my Health First Colorado benefits?
  - » No. Once enrolled, all Health First Colorado benefits will continue as long as they qualify for Health First Colorado.
- 3. Does my Health First Colorado dependent need to have a catastrophic illness to be eligible?
  - » No. Any individual with a <u>medically expensive condition</u> will be considered.
- 4. How will I find out if I have been accepted?
  - » You will receive an acceptance or a denial letter in the mail.

For more FAQs, visit <a href="https://www.MyCOHIBI.com">www.MyCOHIBI.com</a> and click on FAQs.

#### Next Steps

#### » Refer likely candidates to HIBI

- Inform Health First Colorado members about resources available on our Website
- Distribute HIBI brochures that include an application and contact information
- You may contact us at any time with ideas and suggestions

#### Colorado HIBI Resources

- » Use the following resources for program and referral information:
  - (855) MyCOHIBI or (855) 692-6442
  - www.MyCOHIBI.com which provides:
    - Program information
    - Online application
    - Printable materials including:
      - Brochure, poster, presentations, fact sheet

## HIBI Program Contact Information

- Phone:
  - (855) MyCOHIBI or (855) 692-6442
     Available 8:00 a.m. 5:00 p.m. Monday- Friday MT
- Email:

  MyCOHIBICustomerService@GainwellTechnologies.com
- *Fax:* 
  - **(855) 226-4424**
- Website: <u>www.MyCOHIBI.com</u>

#### Thank You!

Sandra Bowen
HIBI Program
Sandra.Bowen@state.co.us
303.866.6422

