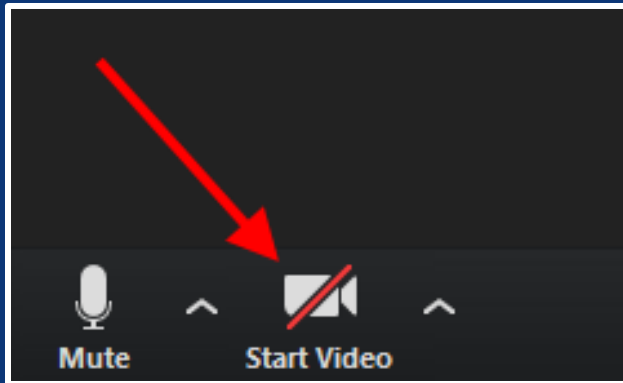


State of Colorado (CO) Emergency Medical Services (EMS) Supplemental Payment

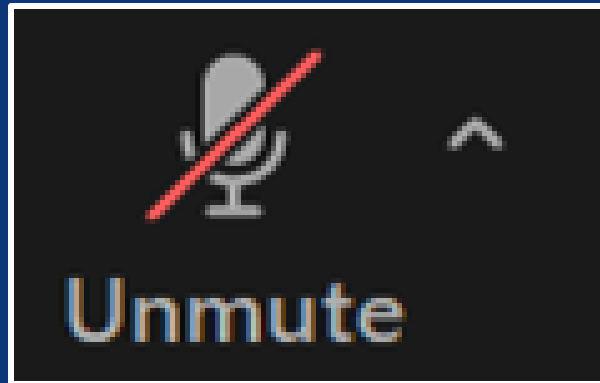
Fiscal Year (FY) 2024-25 Yearly Stakeholder Meeting

May 15, 2025

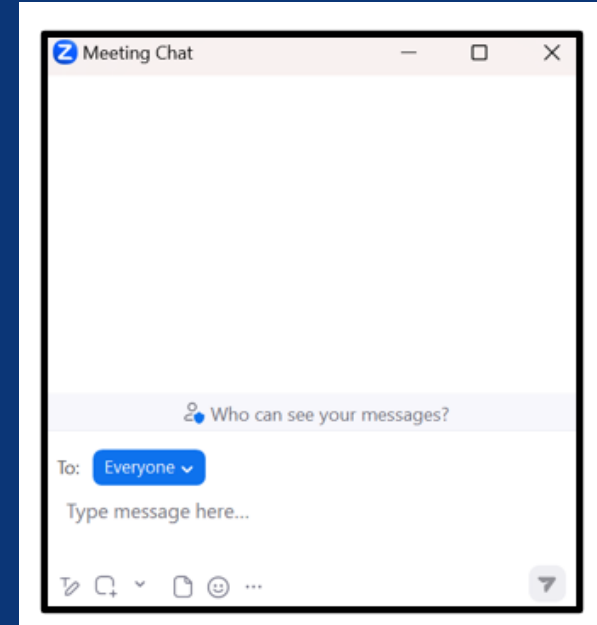
Housekeeping



It is optional to turn on your camera

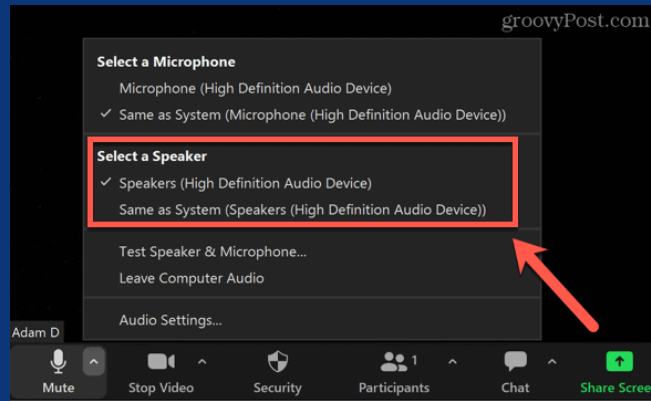


Please mute your microphone when not speaking

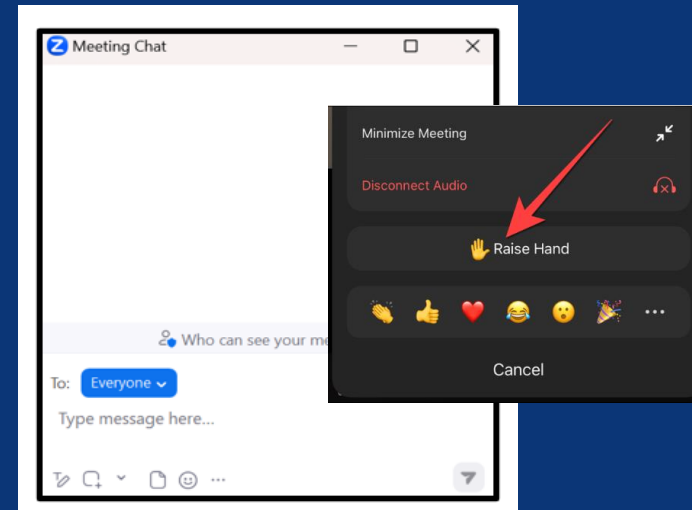


We want to hear from you! Please add comments to the chat or come off mute.

Housekeeping cont.



**Please make sure
computer audio is
turned on if you can't
hear the speaker**



**Please come off
mute, use the chat,
and/or the 'Raise
Hand' feature**

Introductions: Colorado Department of Health Care Policy and Financing (HCPF)

HCPF administers the CO EMS Supplemental Payment

- Communicates with the Centers for Medicare and Medicaid Services (CMS)
- Disburses supplemental payments to public providers who successfully complete the annual cost report

HCPF points of contact:

- Shannon Huska
- Olga Gintchin
- Sam Mateer
- Tracy Gonzales



Introductions – Public Consulting Group (PCG)

PCG is the Third-Party Administrator (TPA)

- Assists public providers with CO EMS Supplemental Payment activities on behalf of HCPF

PCG points of contact:

- Garrett Abrahamson
- Miles Brown
- Michelle Silvestre
- Griffin Day



Agenda

1. CO EMS Supplemental Payment Snapshot
2. Program Participation and Timelines
3. Stakeholder Discussion
4. Contact Information



Acronyms

Acronym	Full Name
ASCR	Ambulance Services Cost Report (ASCR) portal
CAR	Comprehensive Audit Review
CMS	Centers for Medicare & Medicaid Services
CO	Colorado
CSFC	Colorado State Fire Chiefs
HCPF	Colorado Department of Health Care Policy and Financing
EMS	Emergency Medical Services
EMSAC	Emergency Medical Services Association of Colorado

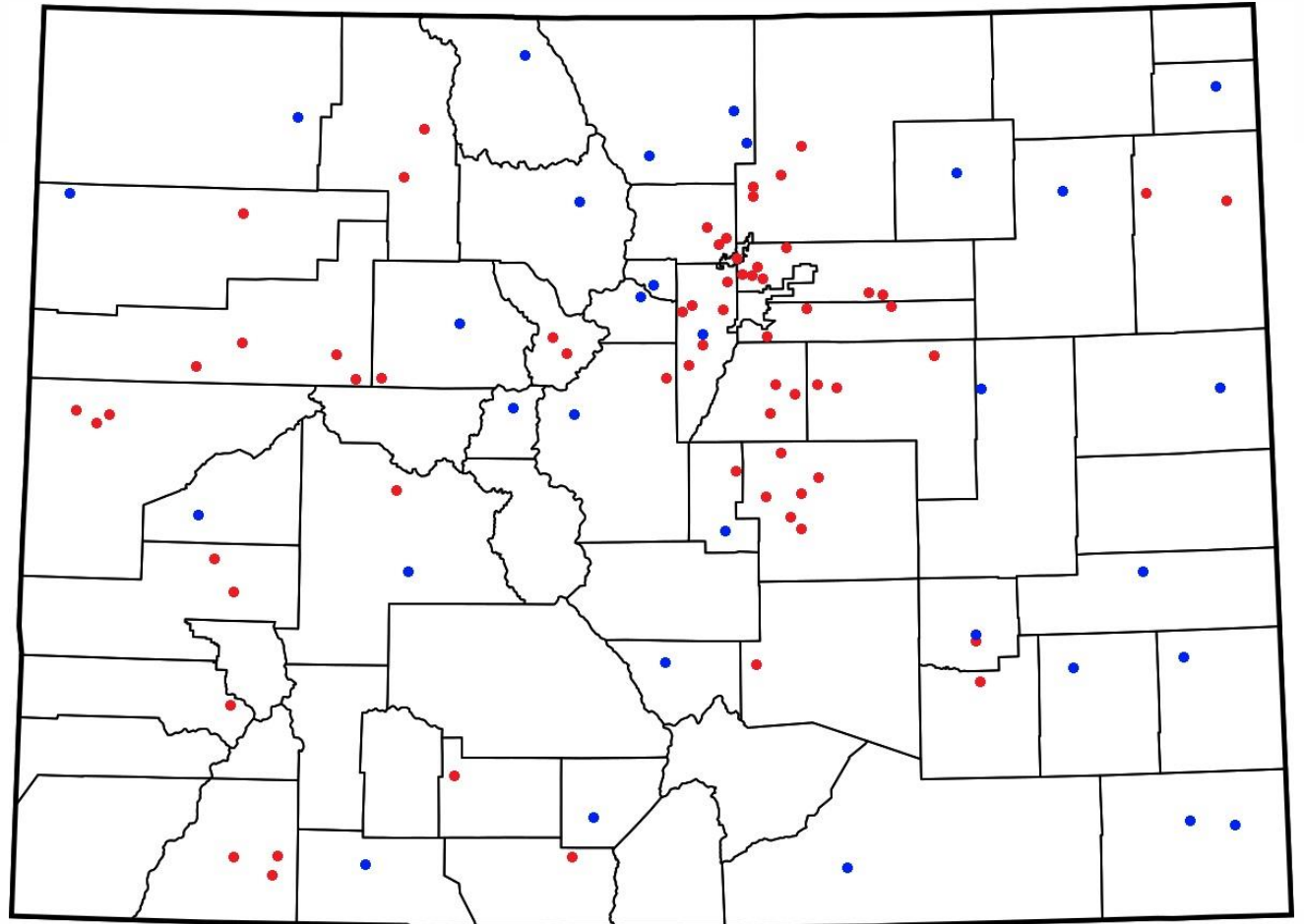
Acronyms cont.

Acronym	Full Name
FFS	Fee for Service
FY	Fiscal Year
MGADC	Medicare Ground Ambulance Data Collection
RETACs	Regional Emergency Medical and Trauma Services Advisory Councils
PCG	Public Consulting Group
TPA	Third Party Administrator

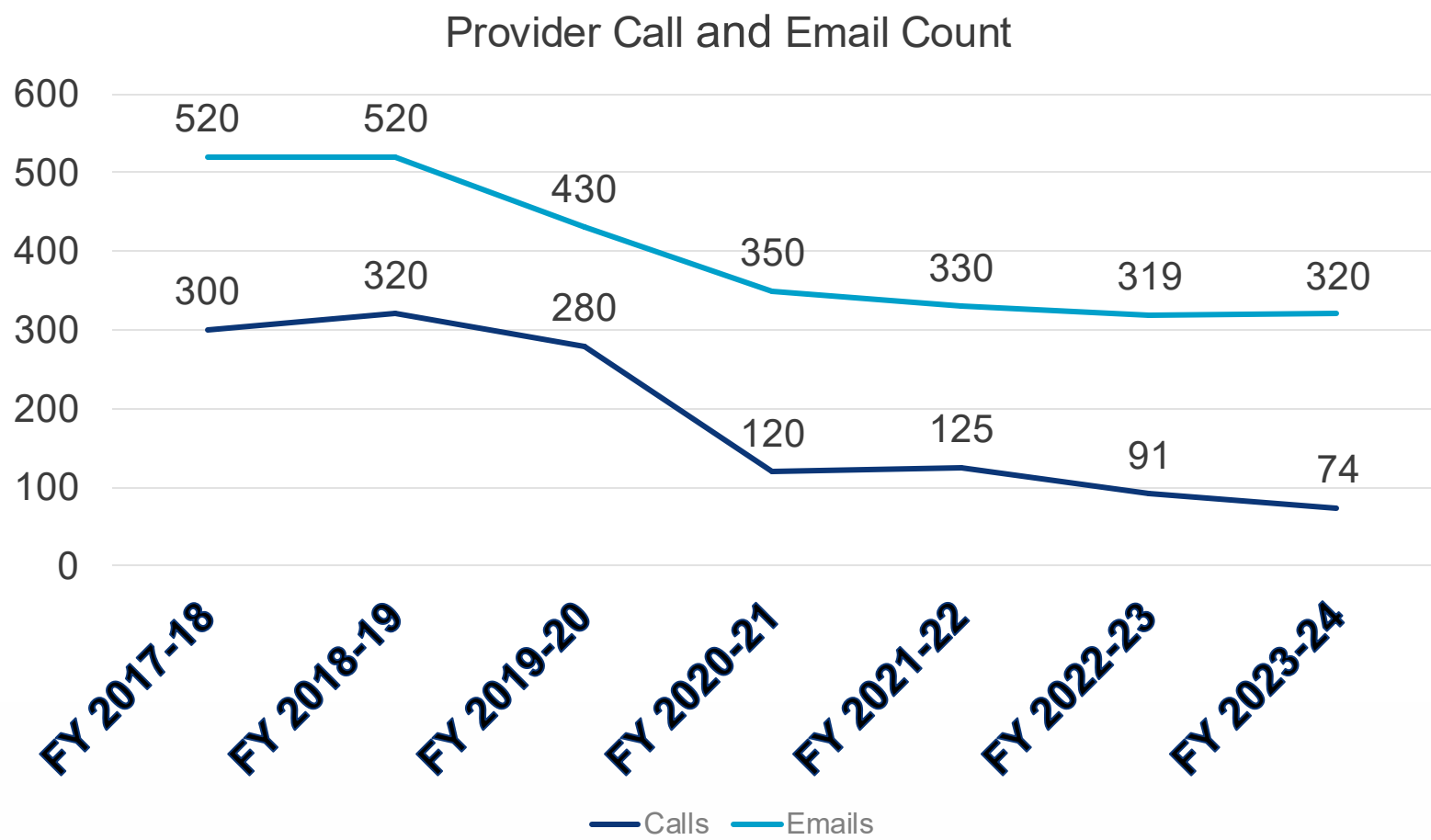
CO EMS Supplemental Payment Snapshot

FY 2023-24 CO EMS Supplemental Payment Participating Provider Locations

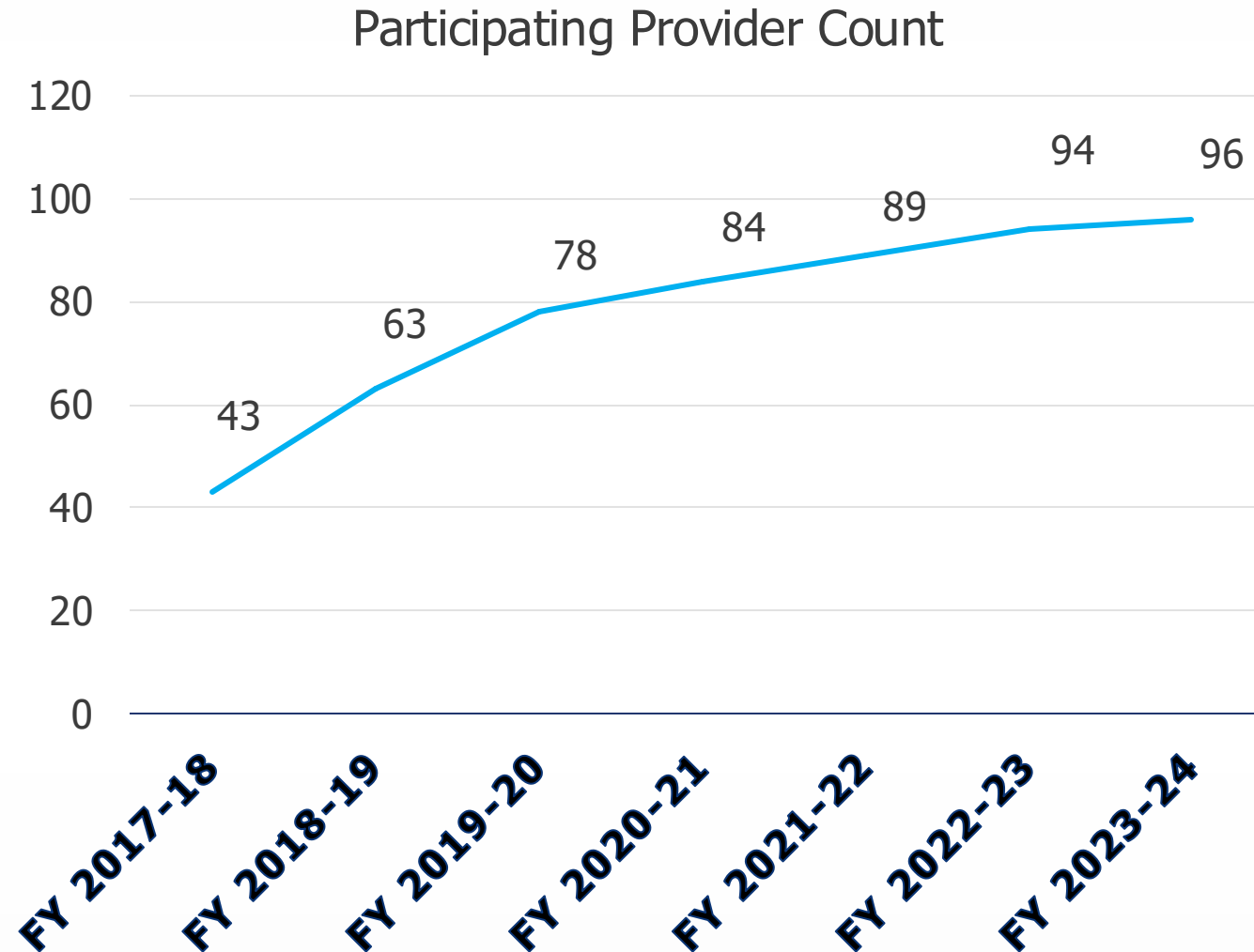
- **Blue** = 30 participating 100% EMS-only providers
- **Red** = 66 participating mixed-use Fire & EMS Departments



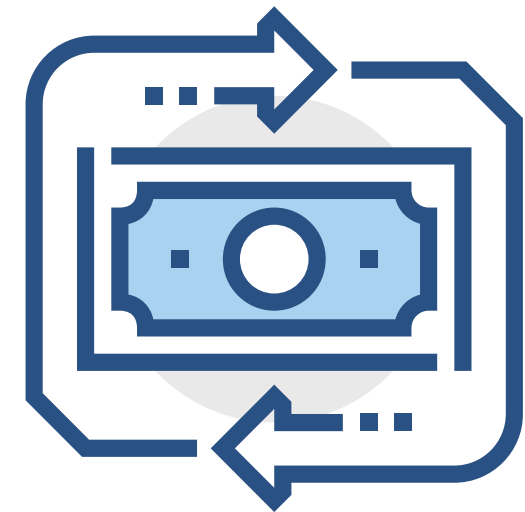
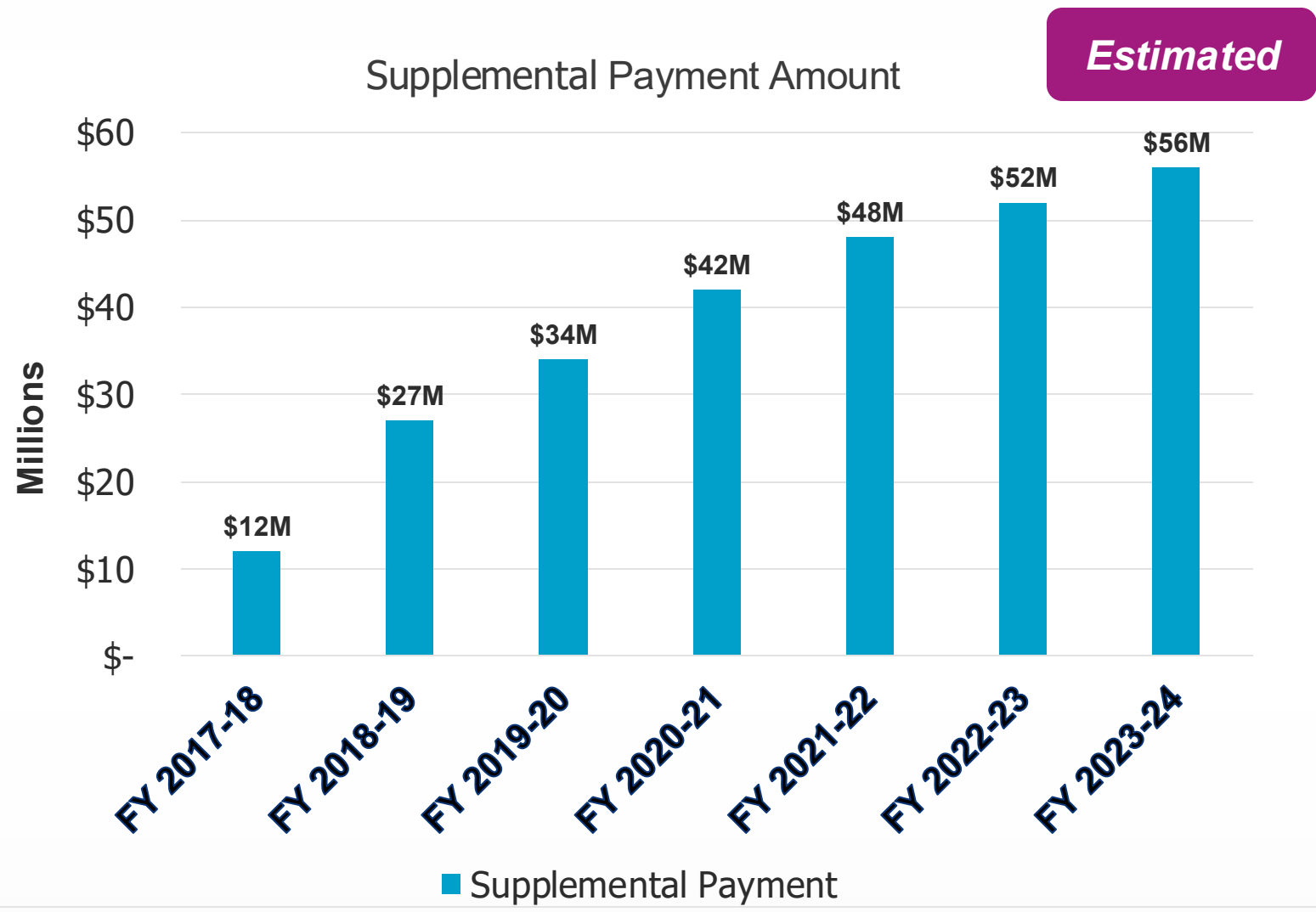
CO EMS Supplemental Payment Help Desk Statistics



CO EMS Supplemental Payment Provider Count



CO EMS Supplemental Payment Statistics



Welcome New Providers!

Providers Beginning Participation in the FY 2023-24 Cost Reporting Period

Castle Rock Fire and Rescue Department

City of Lafayette Fire Department

Manitou Springs Fire Department

FY 2023-24 Training Summary

Thank you all who participated
in the FY 2023-24 Training
sessions!

Key Highlights:

- 3 in-person training options
- 1 virtual training option (Session 1 & II)
- 90+ attendees




CO EMS Supplemental Payment Recap

Note: Health First Colorado Payments were significantly higher in FY 2022-23 due to an increase in EMT rates which went into effect on 7/1/2022

These rates can be accessed in the 'EMT Rates (07/22)' Transportation Rate Schedule available on [HCPF's Fee Schedule site](#).

	Health First Colorado Payments	Federal Supplemental Payment After Withholding
FY 2017-18	\$2 million	\$12 million
FY 2018-19	\$4 million	\$27 million
FY 2019-20	\$6 million	\$34 million
FY 2020-21	\$7 million	\$42 million
FY 2021-22	\$8.5 million	\$48 million
FY 2022-23	\$19.6 million	\$52 million

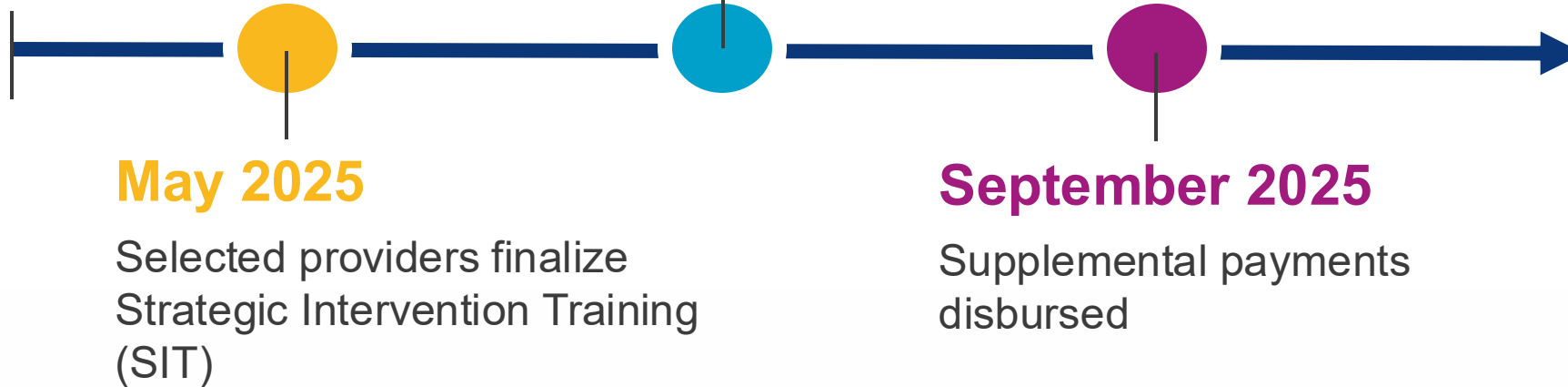


Where We Are

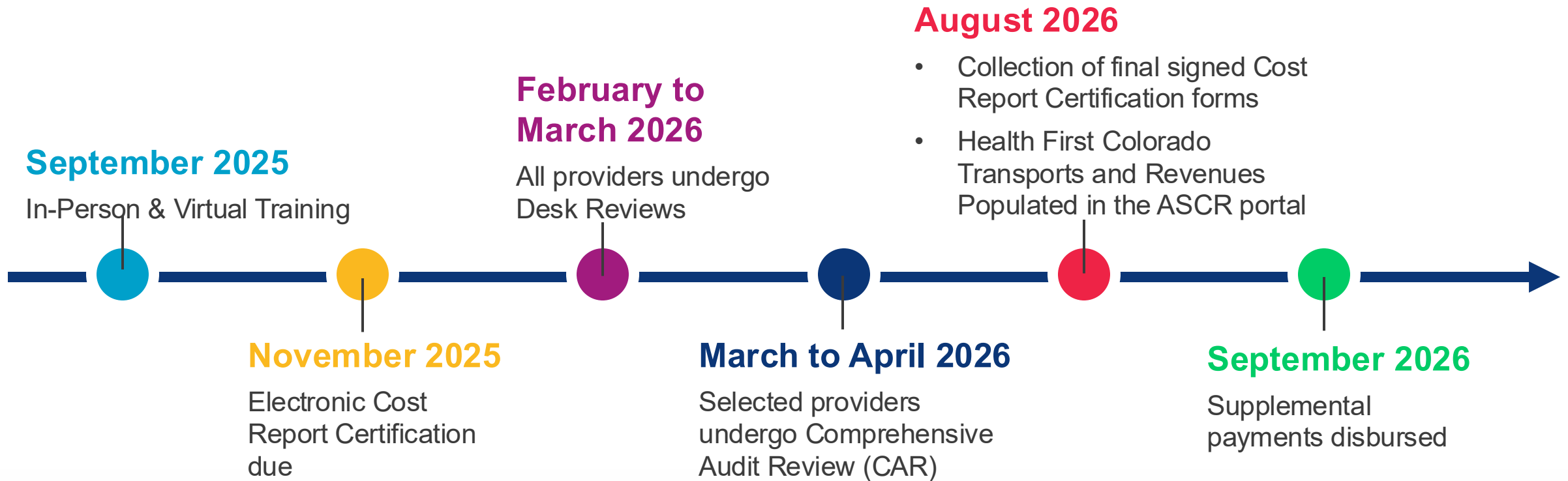
Remainder FY 2023-24 Cost Report Timeline

August 2025

- Collection of final signed Cost Report Certification forms
- Health First Colorado Transports and Revenues populated in the ASCR portal

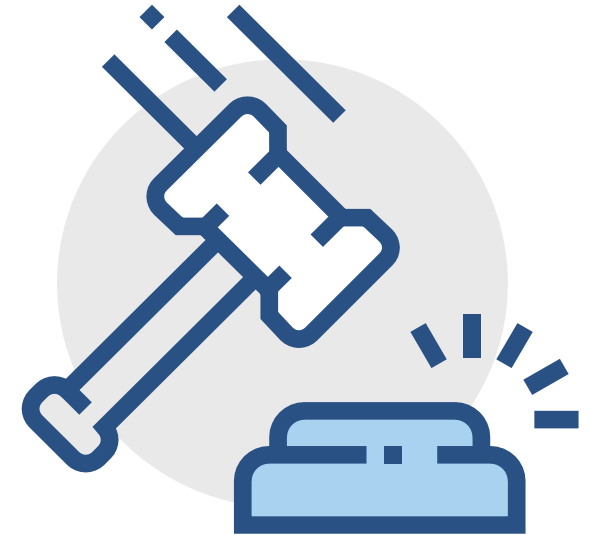


FY 2024-25 Cost Report Timeline



Reference this website for updates regarding Federal Medicaid funding

[Impact of the Federal Funding Cuts to Medicaid](#)



How Are We Maintaining Compliance?

Data Validation Checks

Validations help ensure accurate and complete reporting

Documentation Filing

The ASCR portal stores all documentation to form an audit trail

Training

PCG and HCPF host annual comprehensive training

Attending training is an essential component to staying informed about any updates or changes to the program

Audit Process

The Desk Review and Comprehensive Audit Review (CAR) processes are imperative parts of the cost reporting process

Help Desk

Ability to ask questions and seek support throughout the cost reporting process

Stakeholder Discussion



Help Desk Experience

We want to make sure you are satisfied
with your Help Desk Experience

- Is there something that you have learned via the Help Desk that you wish you had learned during training?
- What can we improve when serving you via the Help Desk?

Stakeholder Discussion Success Stories



Reminder emails distributed before CO EMS Supplemental Payment milestones

- All providers received an email one week before the Desk Review process began
- Selected providers received an email one week before the CAR process began



Training material for various levels of cost reporting experience

- Live demonstrations of key ASCR portal functionalities during training sessions



Training Timeline

Please help us determine a training schedule that works best for you

- When should the training sessions take place?
- Are there regions in the state where you or neighboring providers could more easily attend in-person trainings?
- Would you and your colleagues attend an in-person training in the four corners area of the state?
- How many months ahead of the cost report deadline should they occur?
- Should training sessions be held in the afternoon?
- Are there any planned conferences that could interfere with the training sessions late August or September?



Training Feedback

We want to hear your feedback on training

- Is there something you would like us to do differently compared to previous training sessions?
- Do you have any ideas for training activities?
- What do you wish you had learned during a training that we did not cover?



Are your neighboring providers participating?

We need your help reaching as many providers as possible to benefit from this opportunity

- Are there any providers that you know of that should be participating in the CO EMS Supplemental Payment?



Speaking Opportunities

To continue to spread the word about the CO EMS Supplemental Payment opportunity, we are happy to speak about the program during upcoming conferences

- We have previously presented for the following organizations:
 - Emergency Medical Services Association of Colorado (EMSAC)
 - Colorado State Fire Chiefs (CSFC) Fire Leadership Challenge
 - Regional Emergency Medical and Trauma Services Advisory Councils (RETACs)
- Are there any other events we can be a part of to further expand the CO EMS Supplemental Payment program?



Being a Stakeholder

We want to make sure we are providing the value you are searching for in Stakeholder meetings

- What do you wish to discuss at future Stakeholder meetings?
- Does this format work well?

Contact Information

Contact Information



Olga Gintchin

Program Administrator

Colorado Department of Health Care Policy and Financing

303-866-4234

HCPF_SupplementalEMS@state.co.us



CO EMS Supplemental Payment Help Desk

Cost Reporting Support Team

877-775-3867

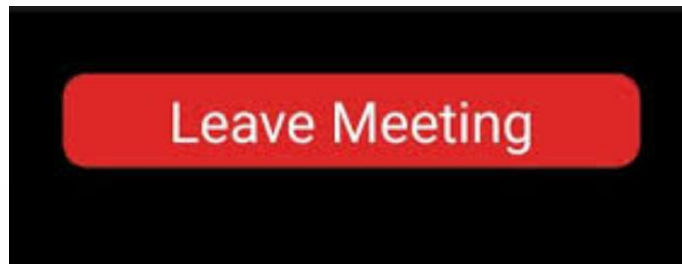
COEMSsupplemental@pcgus.com



Thank you!

This concludes today's presentation.

Participants who have no questions for our Question and Answers (Q&A) are welcome to exit the virtual training by selecting the "leave" button at the bottom right of your screen



Public Consulting Group



Solutions that Matter