

# State of Colorado (CO) Emergency Medical Services (EMS) Supplemental Payment

Fiscal Year (FY) 2023-24 Yearly Stakeholder Meeting

*May 9, 2024*

# Agenda

1. Introductions
2. CO EMS Supplemental Payment Snapshot
3. Where We Are
4. Stakeholder Discussion
5. Contact Us



# Introductions

# Introductions – The Department

## The CO Department of Health Care Policy and Financing (Department) administers the CO EMS Supplemental Payment

- Communicates with the Centers for Medicare and Medicaid Services (CMS)
- Disburses supplemental payments to public providers who successfully complete the annual cost report

### The Department points of contact:

- Shannon Huska
- Olga Gintchin
- Sam Mateer
- Tracy Gonzales



# Introductions – PCG

## **Public Consulting Group (PCG) is the Third-Party Administrator (TPA)**

- Assists public providers with CO EMS Supplemental Payment activities on behalf of the Department

### **PCG points of contact:**

- Garrett Abrahamson
- Miles Brown
- Michelle Silvestre
- Alex Creech



**Solutions that Matter**



# Acronyms

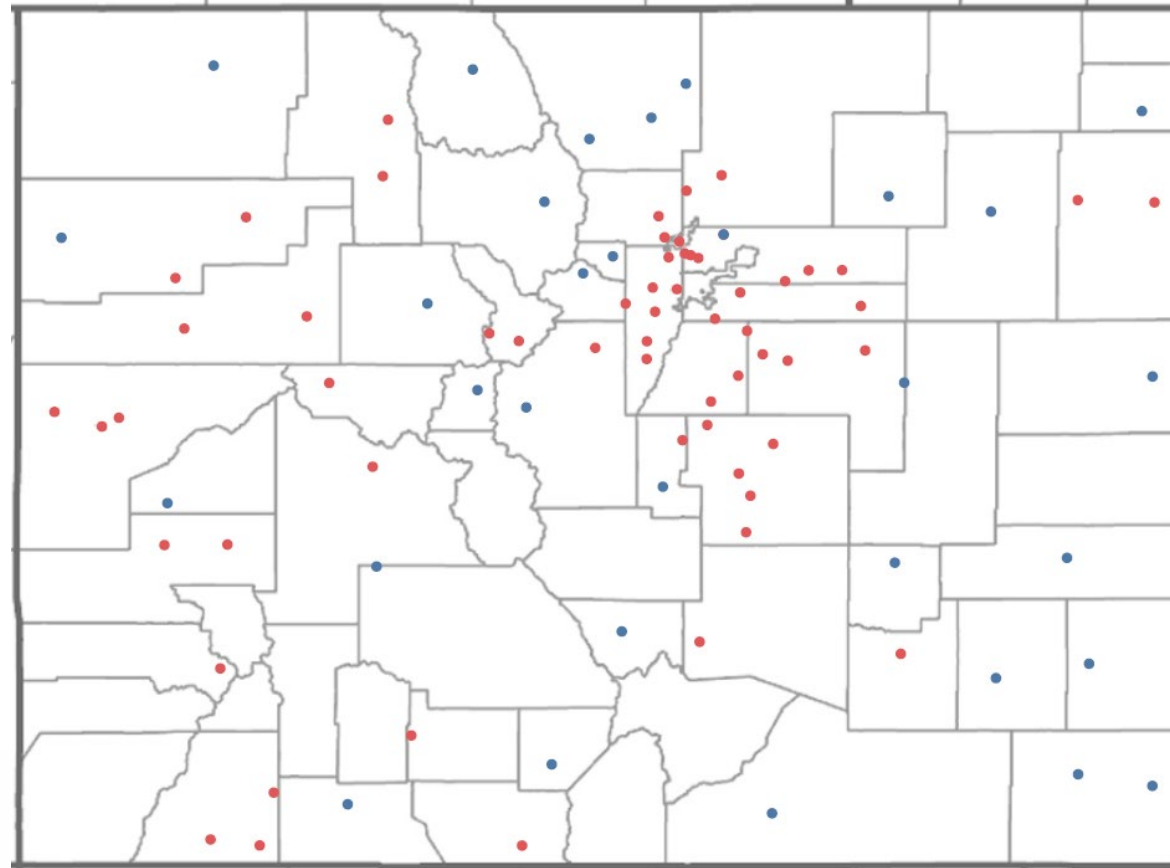
Acronym	Full Name
<b>ASCR</b>	Ambulance Services Cost Report (ASCR) portal
<b>CAR</b>	Comprehensive Audit Review
<b>CMS</b>	Centers for Medicare & Medicaid Services
<b>CO</b>	Colorado
<b>CSFC</b>	Colorado State Fire Chiefs
<b>Department</b>	Colorado Department of Health Care Policy and Financing
<b>EMS</b>	Emergency Medical Services
<b>EMSAC</b>	Emergency Medical Services Association of Colorado
<b>FFS</b>	Fee for Service
<b>FY</b>	Fiscal Year
<b>MGADC</b>	Medicare Ground Ambulance Data Collection
<b>RETACs</b>	Regional Emergency Medical and Trauma Services Advisory Councils
<b>PCG</b>	Public Consulting Group
<b>TPA</b>	Third Party Administrator



# **CO EMS Supplemental Payment Snapshot**

# Participating CO EMS Supplemental Payment Provider Locations

- **Blue** = participating 100% EMS-only providers
- **Red** = participating mixed-use Fire & EMS Departments

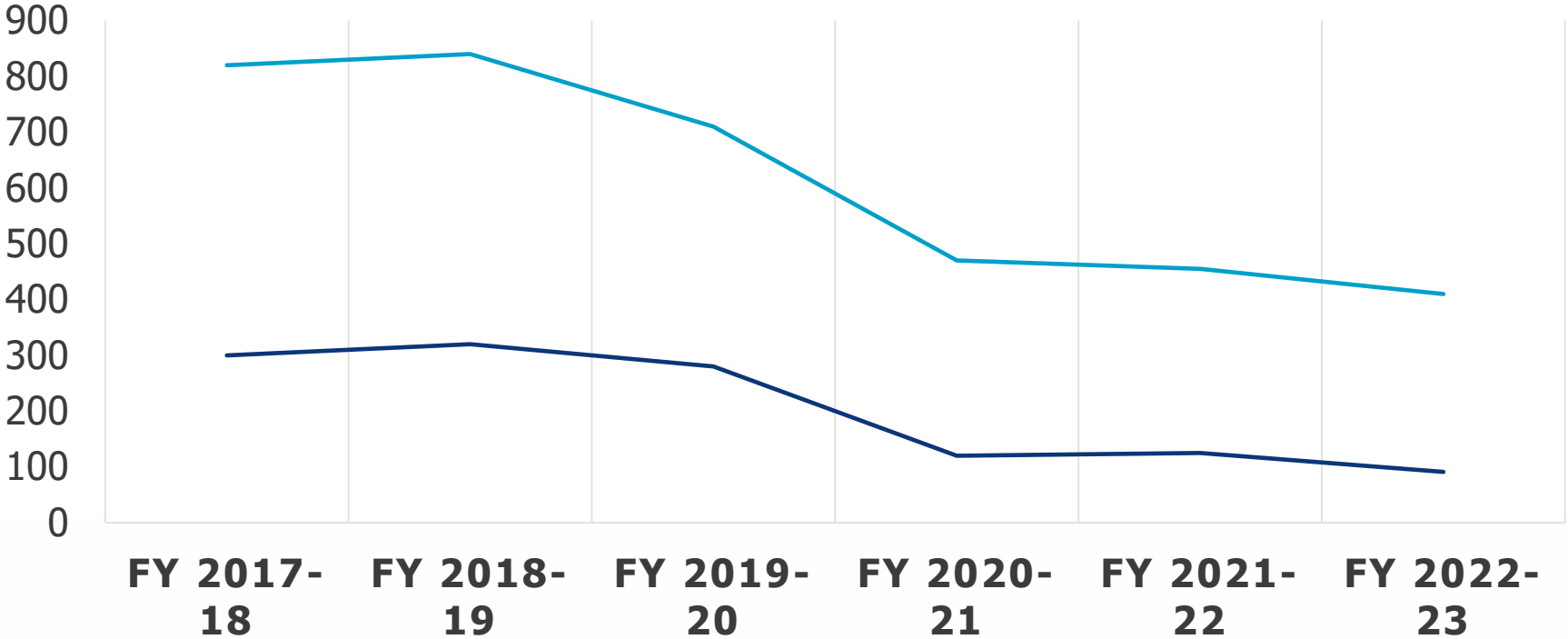




# CO EMS Supplemental Payment Help Desk Statistics

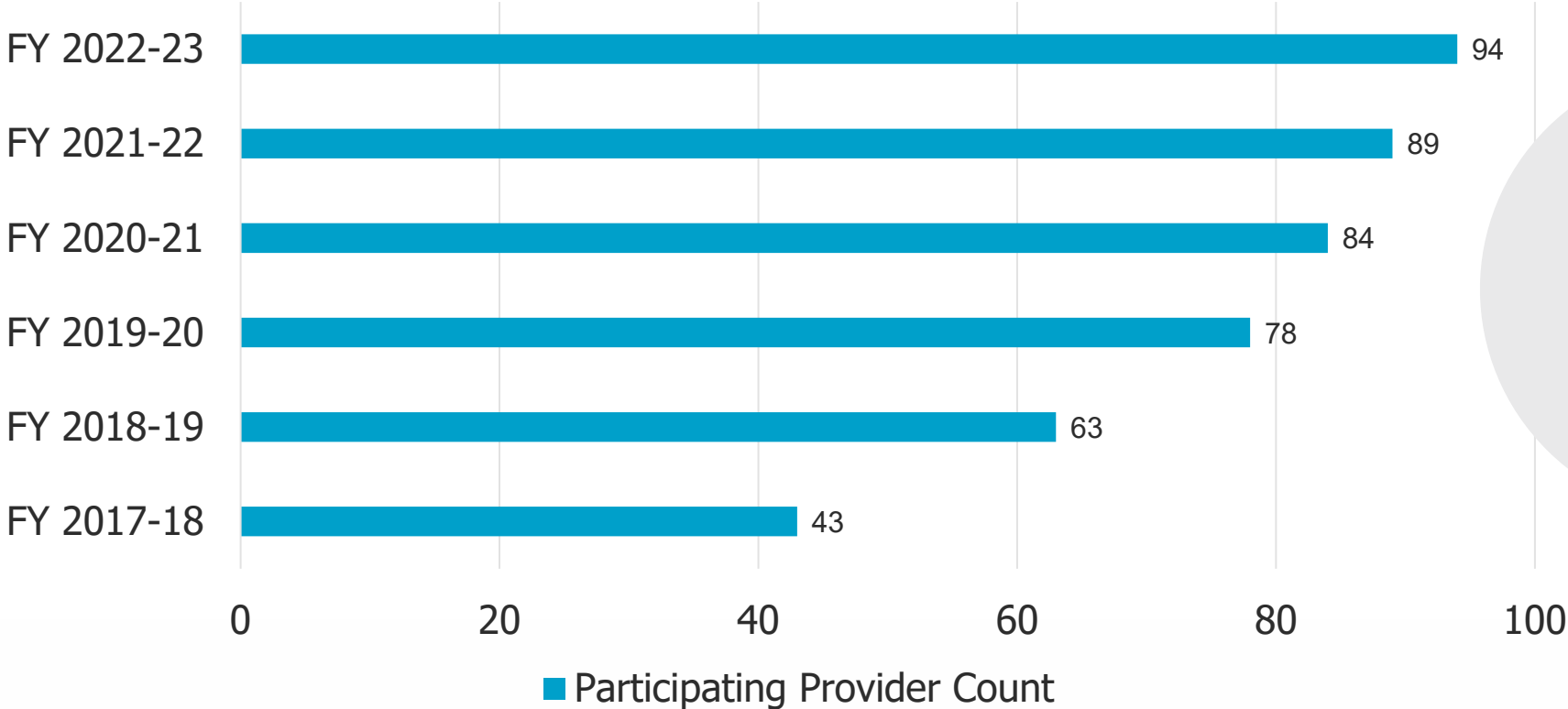
## NUMBER OF CONTACTS

— Calls — Emails



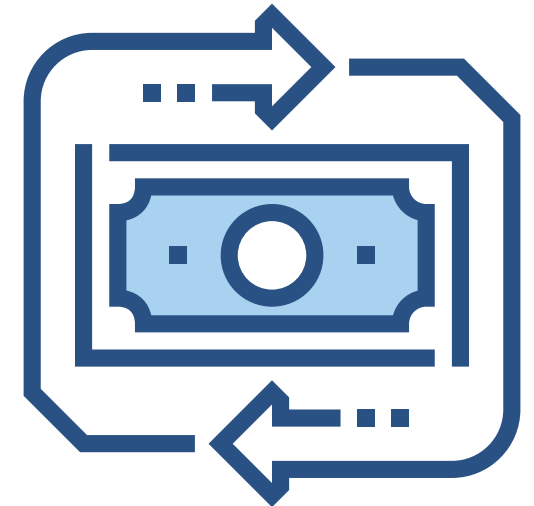
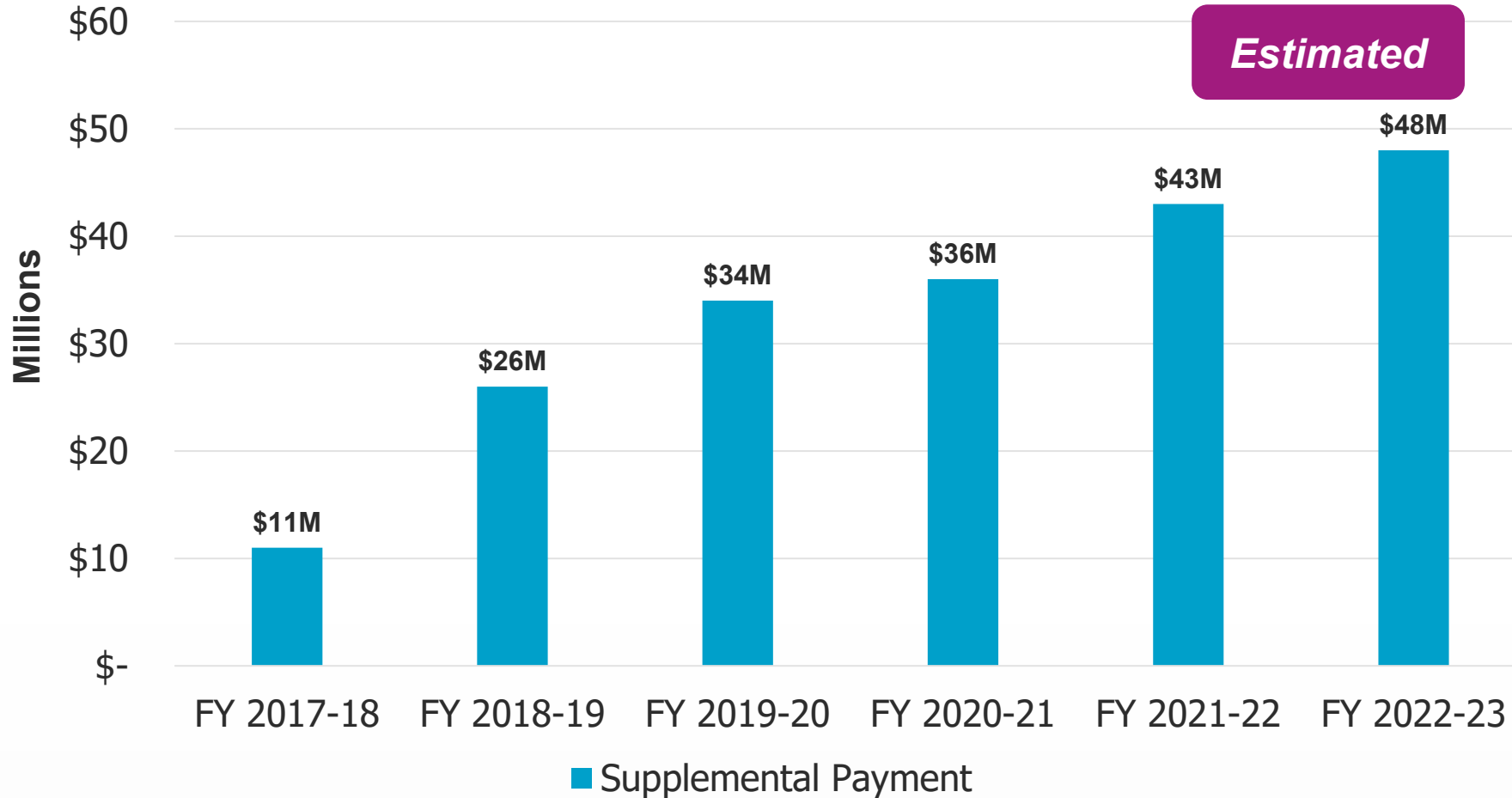
# CO EMS Supplemental Payment Provider Statistics

### Participating Provider Count



# CO EMS Supplemental Payment Statistics

## Supplemental Payment



# Welcome New Providers!

## Providers Beginning Participation in the FY 2022-23 Cost Reporting Period

Boulder Rural Fire Protection District

Louisville Fire Protection District

Cimarron Hills Fire Department

Telluride Fire Protection District

Evergreen Fire Rescue

Walsh Ambulance Services

Greater Brighton Fire Protection District



# FY 2022-23 Training Summary

Thank you all who participated in the FY 2022-23 Training sessions!

## Key Highlights:

- 3 in-person training options
- 1 virtual training option
- 90+ attendees



	Health First Colorado Payments	CO EMS Supplemental Payments
<b>FY 2017-18</b>	\$2 million	\$12 million
<b>FY 2018-19</b>	\$4 million	\$27 million
<b>FY 2019-20</b>	\$6 million	\$34 million
<b>FY 2020-21</b>	\$7 million	\$43 Million
<b>FY 2021-22</b>	\$8.5 Million	\$48 Million

## CO EMS Supplemental Payment Recap

### Supplemental Payments

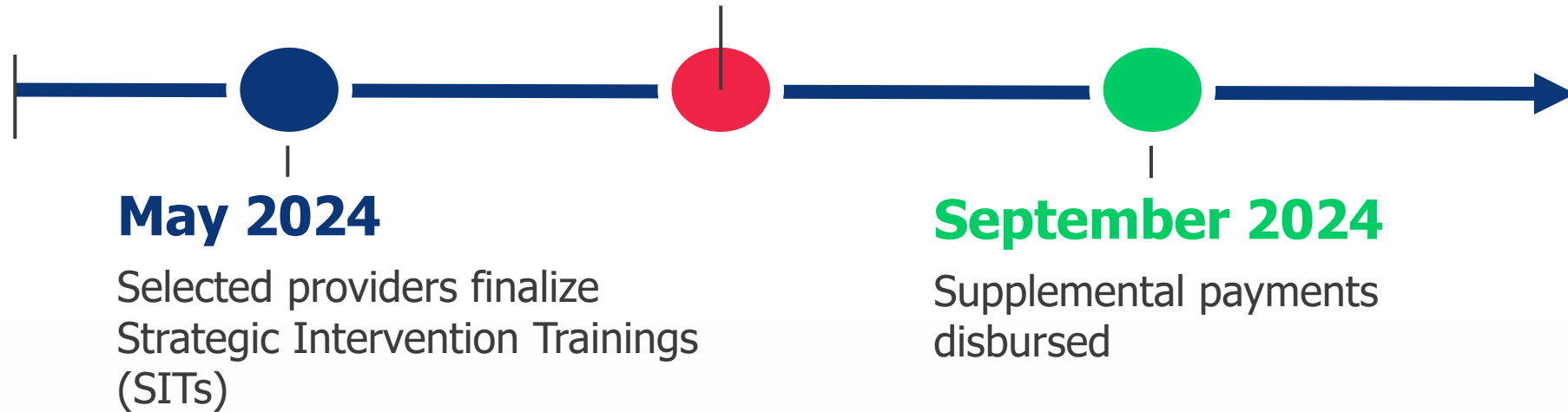


**Where We Are**

# Remainder FY 2022-23 Cost Report Timeline

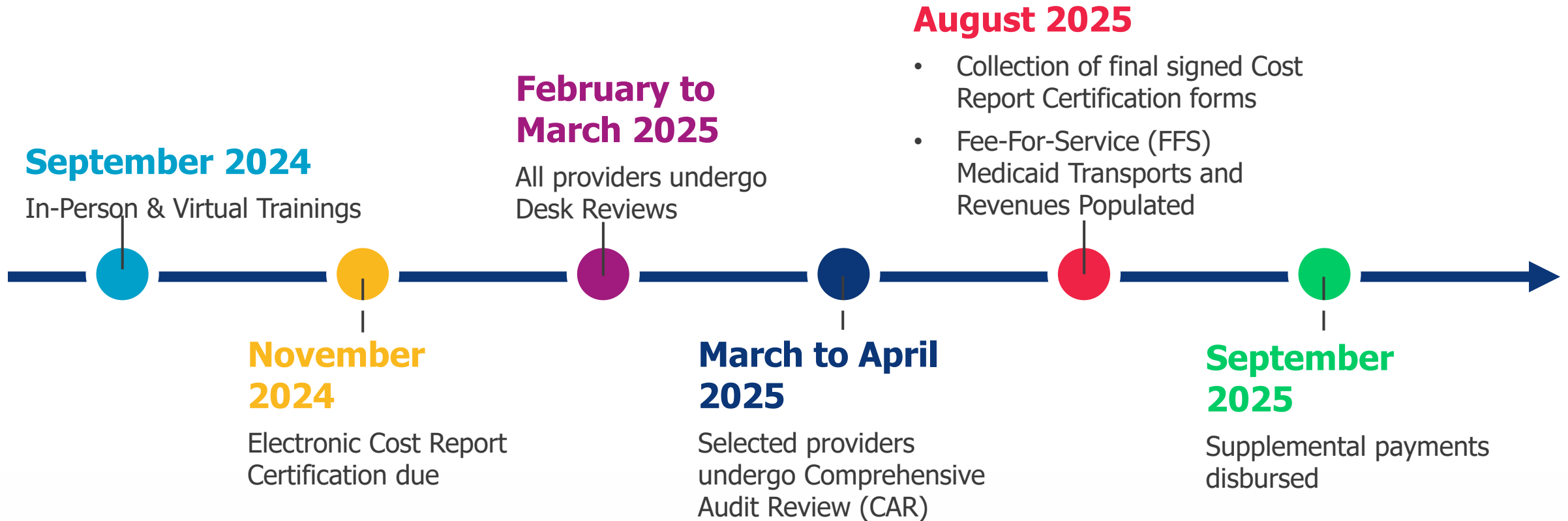
## August 2024

- Collection of final signed Cost Report Certification forms
- Fee-For-Service (FFS) Medicaid Transports and Revenues Populated





# FY 2023-24 Cost Report Timeline



# Stakeholder Discussion



# Help Desk Experience

We want to make sure you are satisfied with your Help Desk Experience

1. Is there something that you have learned via the Help Desk that you wish you had learned during trainings?
2. What can we improve on when serving you via the Help Desk?
3. What are the reasons to why providers do not utilize the Help Desk?

# Stakeholder Discussion Success Stories



## Reminder emails distributed before CO EMS Supplemental Payment milestones

- All providers received an email one week before the Desk Review process began
- Selected providers received an email one week before the CAR process began



## Training material for various levels of cost reporting experience

- Live demonstrations of important Ambulance Services Cost Reporting (ASCR) system functionalities during training sessions



# Training Feedback

We want to hear your feedback on training

- Is there something you would like us to do differently compared to previous training sessions?
- Do you have any ideas for training activities?
- What do you wish you had learned during a training that we did not cover?



# Training Timeline

Please help us determine a training schedule that works best for you

1. When should the training sessions take place?
2. Should we continue to host virtual online sessions via Zoom as well as an in-person option?
3. Are there regions in the state where you or neighboring providers could more easily attend in-person trainings?
4. How many months ahead of the cost report deadline should they occur?
5. Are there any planned conferences that could interfere with the training sessions late August or Early September?
6. When do you begin your data collection?



# Are your neighboring providers participating?

We need your help reaching as many providers as possible to benefit from this opportunity

- Are there any providers that you know of that should be participating in the CO EMS Supplemental Payment?

# Speaking Opportunities

**To continue to spread the word about the CO EMS Supplemental Payment opportunity, we are happy to speak about the program during upcoming conferences**

- We have previously presented for the following organizations:
  - Emergency Medical Services Association of Colorado (EMSAC)
  - Colorado State Fire Chiefs (CSFC) Fire Leadership Challenge
  - Regional Emergency Medical and Trauma Services Advisory Councils (RETACs)
- Are there any other events we can be a part of to further expand the CO EMS Supplemental Payment program?





# Being a Stakeholder

We want to make sure we are providing the value you are searching for in Stakeholder meetings

- What do you wish to discuss at future Stakeholder meetings?
- Does this format work well?

**Contact Us**

# Contacts



## **Olga Gintchin**

Program Administrator

Colorado Department of Health Care Policy and Financing

303-866-4234

[olga.gintchin@state.co.us](mailto:olga.gintchin@state.co.us)



## **CO EMS Supplemental Payment Help Desk**

Cost Reporting Support Team

877-775-3867

[COEMSSupplemental@pcgus.com](mailto:COEMSSupplemental@pcgus.com)



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**Solutions that Matter**