

State of Colorado (CO) Emergency Medical Services (EMS) Supplemental Payment

Fiscal Year (FY) 2022-23 Bi-Yearly Stakeholder Meeting

May 2, 2023



Agenda

1. Introductions
2. Accomplishments
3. Where We Are
4. Feedback
5. Provider Outreach
6. Contact Us



Introductions

Introductions – The Department

The CO Department of Health Care Policy and Financing (Department) administers the CO EMS Supplemental Payment

- Communicates with the Centers for Medicare and Medicaid Services (CMS)
- Disburses supplemental payments to public Providers who successfully complete the annual cost report

The Department points of contact:

- Shannon Huska
- Olga Gintchin
- Tracy Gonzales



Introductions – PCG

Public Consulting Group (PCG) is the Third-Party Administrator (TPA)

- Assists public Providers with CO EMS Supplemental Payment activities on behalf of the Department

PCG points of contact:

- Garrett Abrahamson
- Miles Brown
- Michelle Silvestre
- Alex Creech



Solutions that Matter



Acronyms

Acronym	Full Name
ASCR	Ambulance Services Cost Report (ASCR) portal
CAR	Comprehensive Audit Review
CMS	Centers for Medicare & Medicaid Services
CO	Colorado
CSFC	Colorado State Fire Chiefs Fire Leadership Challenge
Department	Colorado Department of Health Care Policy and Financing
EMS	Emergency Medical Services
EMSAC	Emergency Medical Services Association of Colorado
FFS	Fee for Service
FY	Fiscal Year
MGADC	Medicare Ground Ambulance Data Collection
RETACS	Regional Emergency Medical and Trauma Services Advisory Councils
PCG	Public Consulting Group
TPA	Third Party Administrator





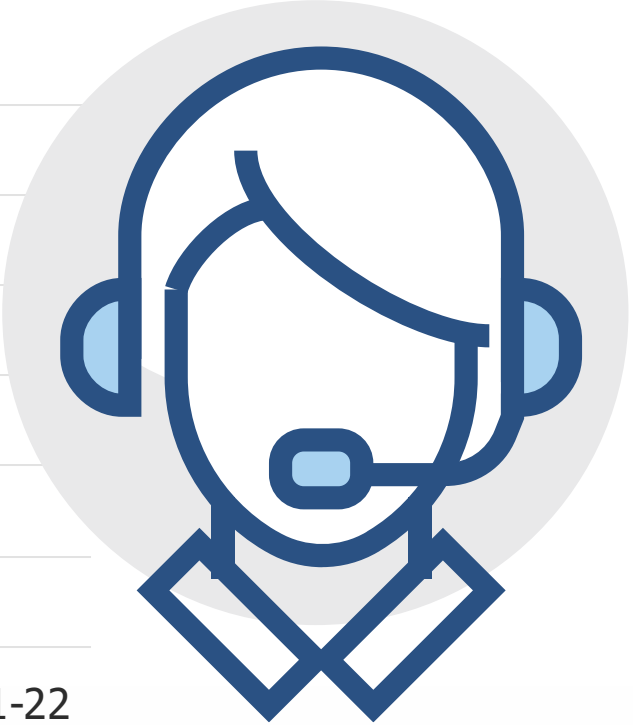
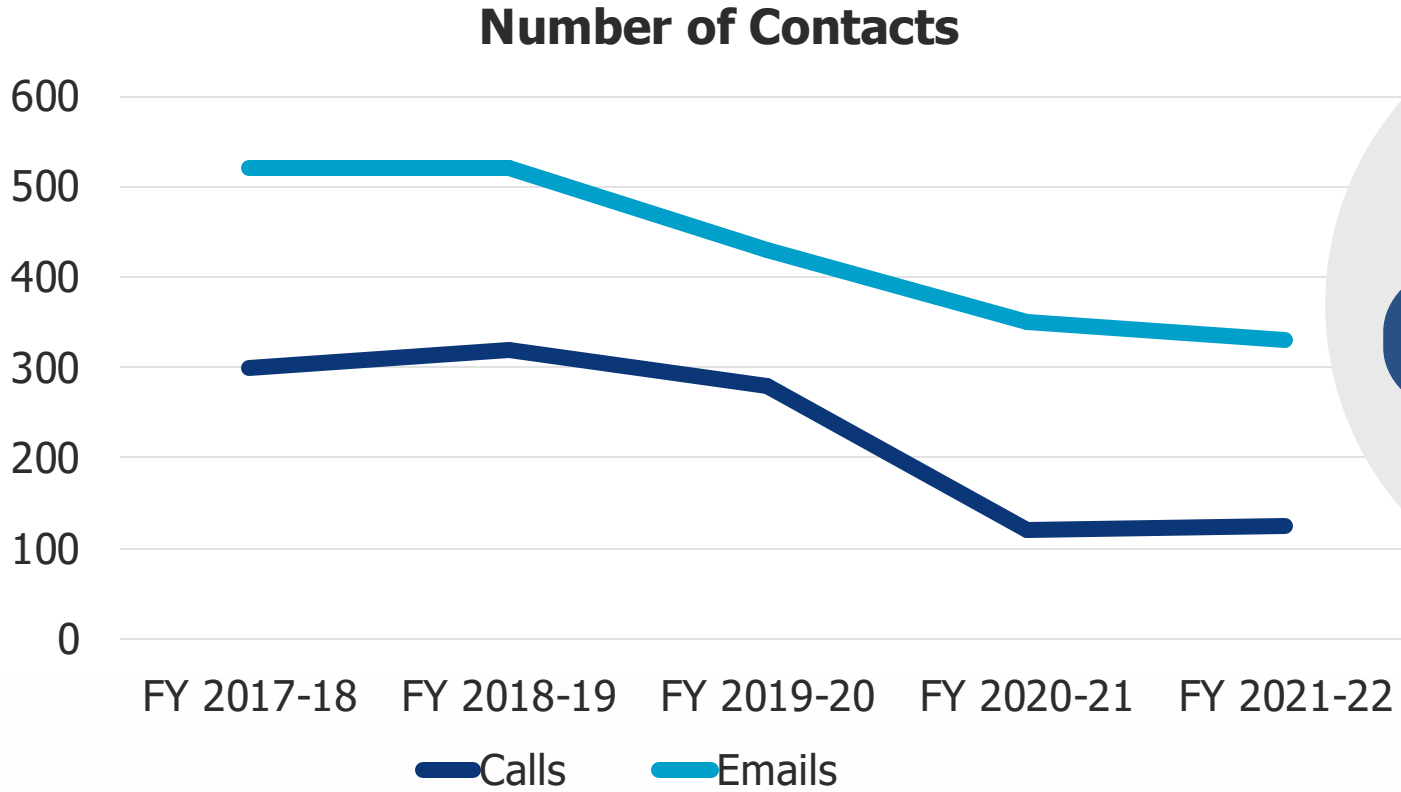
Being a Stakeholder

We want to make sure we are providing the value you are searching for in Stakeholder meetings

1. What is your motivation to be a Stakeholder?
2. What do you wish to discuss at future Stakeholder meetings?

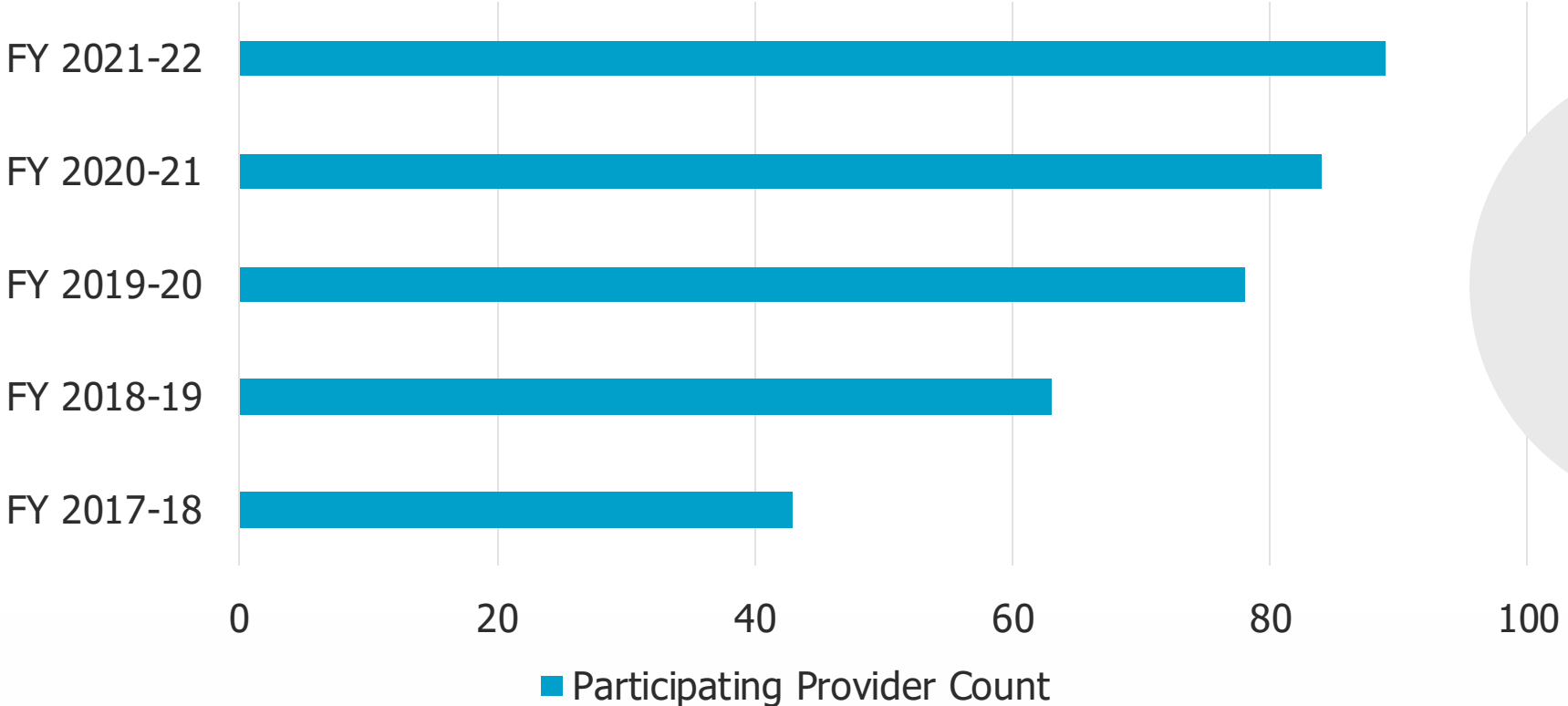
Accomplishments

CO EMS Supplemental Payment Help Desk Statistics



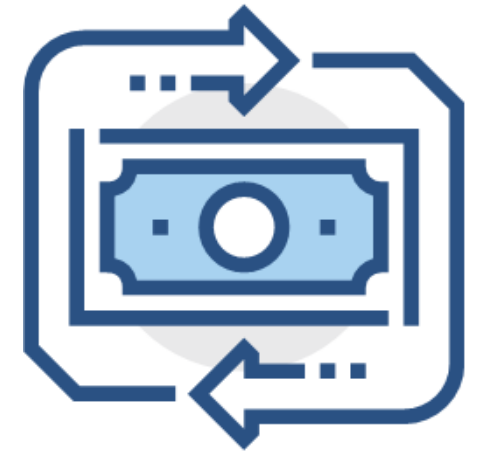
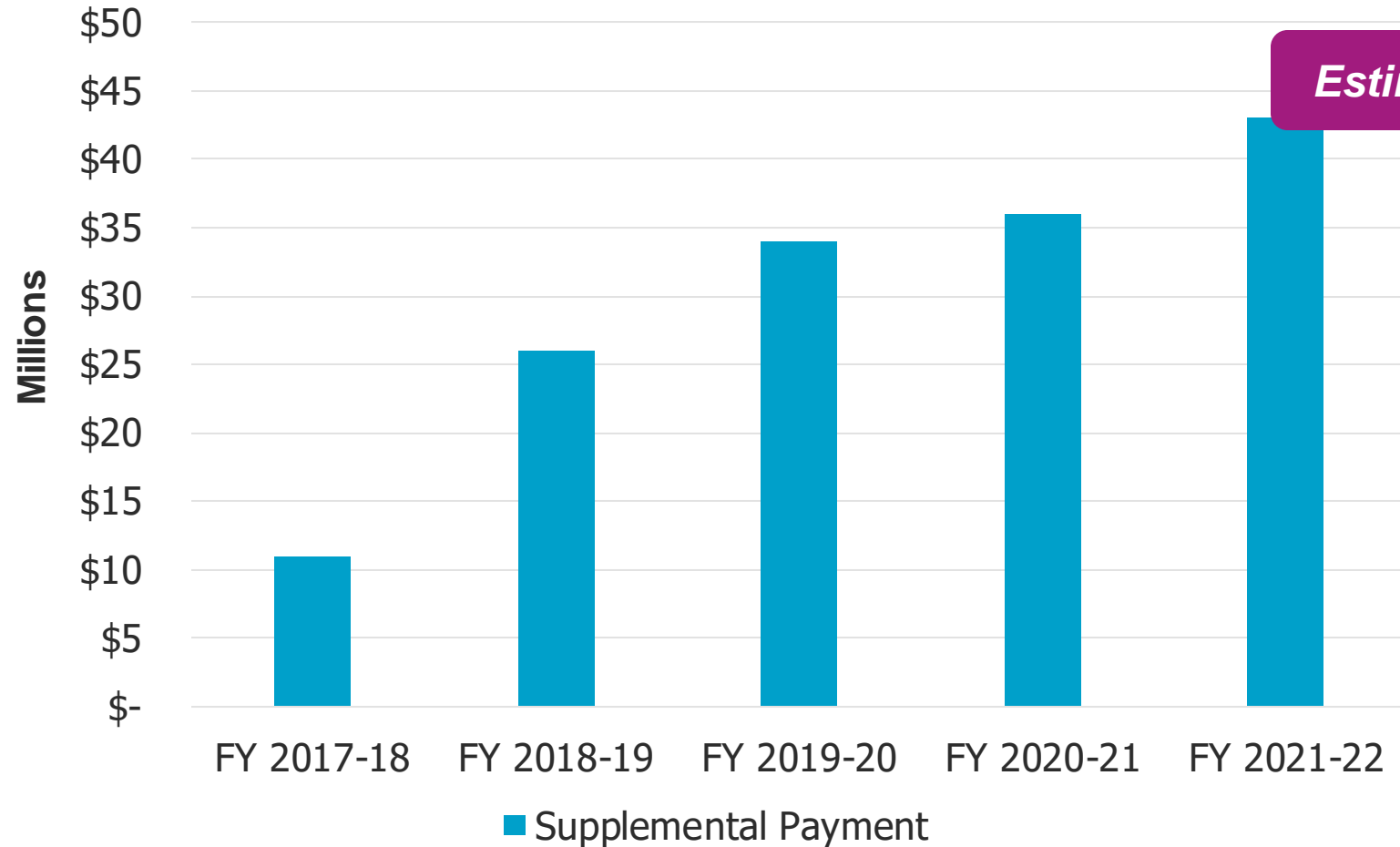
CO EMS Supplemental Payment Provider Statistics

Participating Provider Count



CO EMS Supplemental Payment Statistics

Supplemental Payment





Help Desk Experience

We want to make sure you are satisfied with your Help Desk Experience

1. Is there something that you have learned via the Help Desk that you wish you had learned during trainings?
2. What can we improve on when serving you via the Help Desk?
3. What are the reasons to why Providers do not utilize the Help Desk?

Providers Beginning Participation in FY 2021-22

Welcome New Providers!

Agate Fire Protection District	Limon Ambulance Service
Inter Canyon Fire	North Central Fire Protection District
Kiowa County Hospital District	Rangely District Hospital
Kiowa Fire Protection District	West Custer County Hospital





Are your neighboring Providers participating?

We need your help reaching as many Providers as possible to benefit from this opportunity

- Are there any Providers that you know of that should be participating in the CO EMS Supplemental Payment?

Where We Are

FY 2021-22 Cost Report Timeline



Feedback

Stakeholder Feedback



Emergency Triage, Treat, and Transport (ET3) Model

- Voluntary five-year program
- Initiative led by the CMS Innovation Center (CMMI)
- Offers treatment and transportation alternatives such as Treatment in Place (TIP) or Alternative Destination Partners for EMS providers serving Medicare Fee for Services (FFS) beneficiaries



Mobile Integrated Healthcare-Community Paramedicine (MIH-CP)

- Provided by various healthcare entities that are administratively or clinically integrated with EMS agencies

Both initiatives are meant to lower costs and improve care but are separate and distinct from the CO EMS Supplemental Payment.

Stakeholder Feedback



Reminder emails distributed before CO EMS Supplemental Payment milestones

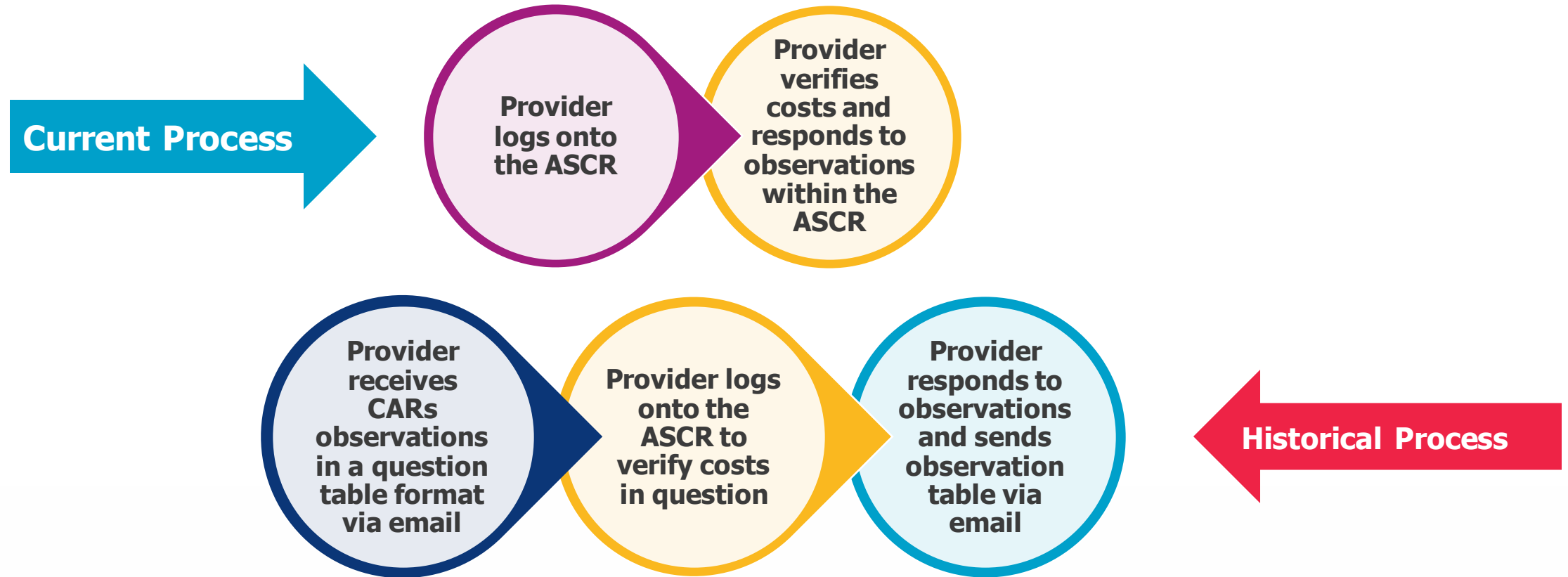
- All Providers received an email one week before the Desk Review process began
- Selected Providers received an email one week before the CAR process began



Training material for various levels of cost reporting experience

- Live demonstrations of important Ambulance Services Cost Reporting (ASCR) system functionalities during training sessions

How was the roll out of the new Comprehensive Audit Review (CAR) process?





General Training Feedback

We want to hear your feedback on training

- Is there something you would like us to do differently compared to previous training sessions?
- Do you have any ideas for training activities?
- What do you wish you had learned during a training that we did not cover?



Training Timeline

Please help us determine a training schedule that works best for you

1. When should the training sessions take place?
2. Should we continue to host virtual online sessions via Zoom as well as an in-person option?
3. How many months ahead of the cost report deadline should they occur?
4. Are there any planned conferences that could interfere with the training sessions?
5. When do you begin your data collection?

Provider Outreach

Provider Outreach Helpful Hints

Here are some ways in which Stakeholders can spread the word about CO EMS Supplemental Payment:

- Share your experience in the CO EMS Supplemental Payment with other Providers
- Encourage Providers to call the Help Desk and learn about the program
- Distribute information via email through associations
- Include our information in newsletters



Speaking Opportunities

To continue to spread the word about the CO EMS Supplemental Payment opportunity, we are happy to speak about the program during upcoming conferences

- We have previously presented for the following organizations:
 - Emergency Medical Services Association of Colorado (EMSAC)
 - Colorado State Fire Chiefs (CSFC) Fire Leadership Challenge
 - Regional Emergency Medical and Trauma Services Advisory Councils (RETACs)
- Are there any other events we can be a part of?



Medicare Ground Ambulance Data Collection (MGADC)

Some information about the required MGADC:

- At this time, all Providers have been selected for either year 1, year 2, year 3, or year 4.
- Selections can be found in the zipped files here: [Medicare Ground Ambulance Data Collection System | CMS](#)
- Between 2020 and 2024, all ground ambulance Providers will be required to collect and report expenditures, revenues, utilization, and other departmental statistics
- Please note that this requirement is separate and distinct from the CO EMS Supplemental Payment
 - You will **not** be able to use the same cost report for both initiatives



Contact Us

Contacts



Olga Gintchin

Program Administrator

Colorado Department of Health Care Policy and Financing

303-866-4234

olga.gintchin@state.co.us



CO EMS Supplemental Payment Help Desk

Cost Reporting Support Team

877-775-3867

COEMSSupplemental@pcgus.com



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Solutions that Matter