



Public Wi-Fi

User:

guest

Password:

guest1

COMMIT Project BIDM

Hope is not a Strategy!



Agenda

- Meeting Logistics and Introductions: 11:00 – 11:20
- Opening Remarks and RFP Package Overview: 11:20 – 12:30
- Lunch Break: 12:30 – 1:00
- Demonstrations of Current System Components: 1:00 – 3:15
 - COGNOS: 1:00 – 1:30
 - Data: 1:30 – 2:00
 - Break: 2:00 - 2:15
 - SDAC: 2:15 – 3:15
- Points of Interest: 3:15 – 4:30
 - Budget
 - Important Dates/Timelines
 - Proposal Submissions
- Open Q&A 4:30 – 5:00



Logistics

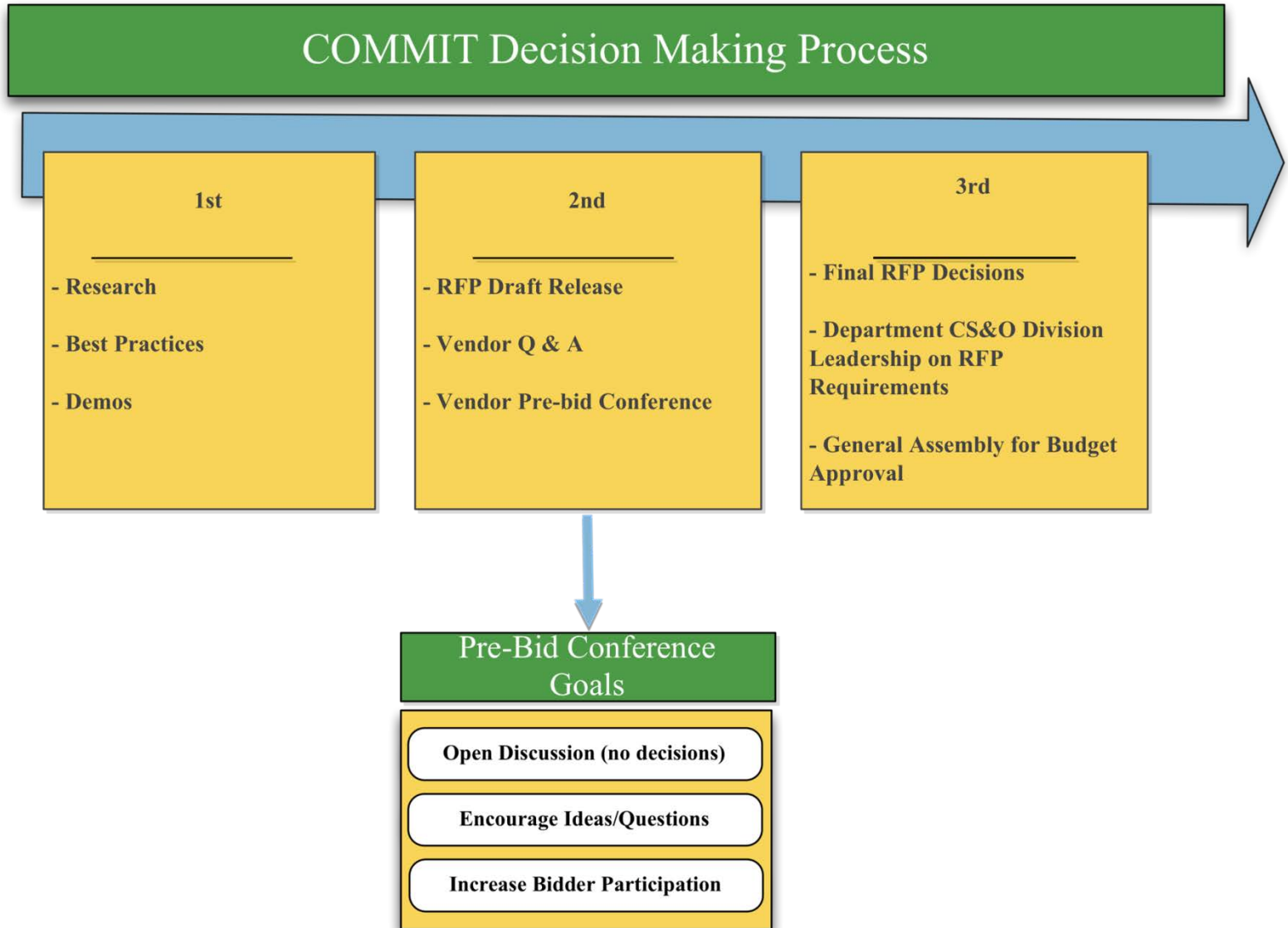
- **Restrooms**
- **Silence cell phones**
- **Limit connections to Public Wi-Fi**
 - **User: guest**
Password: guest 1
- **No recording – no formal output will be provided**
 - **Exception: Demonstrations**
- **Breaks**
 - **Lunch – 30 Mins Only**
 - **Curious Coffee down the hall**
 - **Jimmy Johns 3 block away down 16th**



Introductions



Project Overview





Project Overview

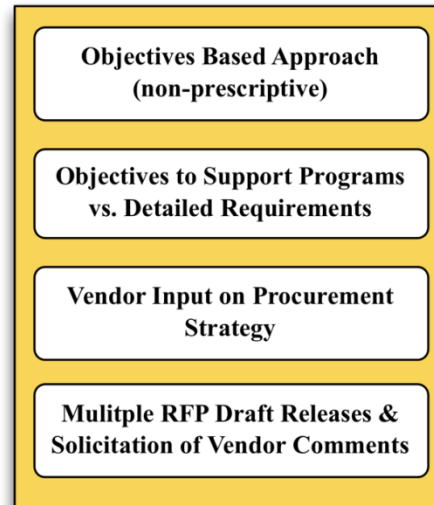
Overarching COMMIT Project Strategy Core MMIS & Supporting Services, PBMS, BIDM



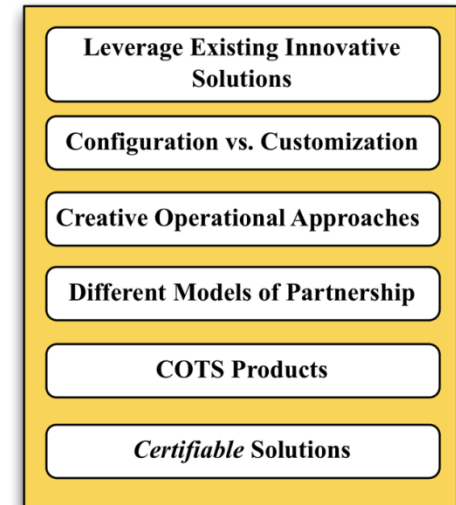
COMMIT Guiding Principles



Promote Innovation



Non-traditional Solutions





COMMIT Project RFPs



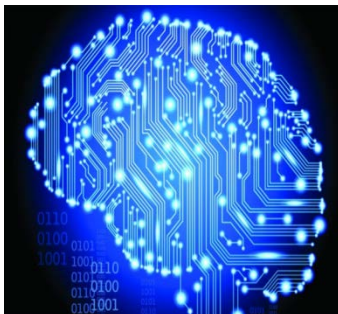
Core MMIS and Supporting Services:

- Central claims processing system for the Department
- Fiscal Agent for claims purposes
- System Integrator
- Communicates bi-directionally with the PBMS
- Communicates bi-directionally with the BIDM



PBMS:

- Pharmacy claims processing
- Drug Rebate
- Communicates bi-directionally with the MMIS
- Communicates bi-directionally with the PBMS



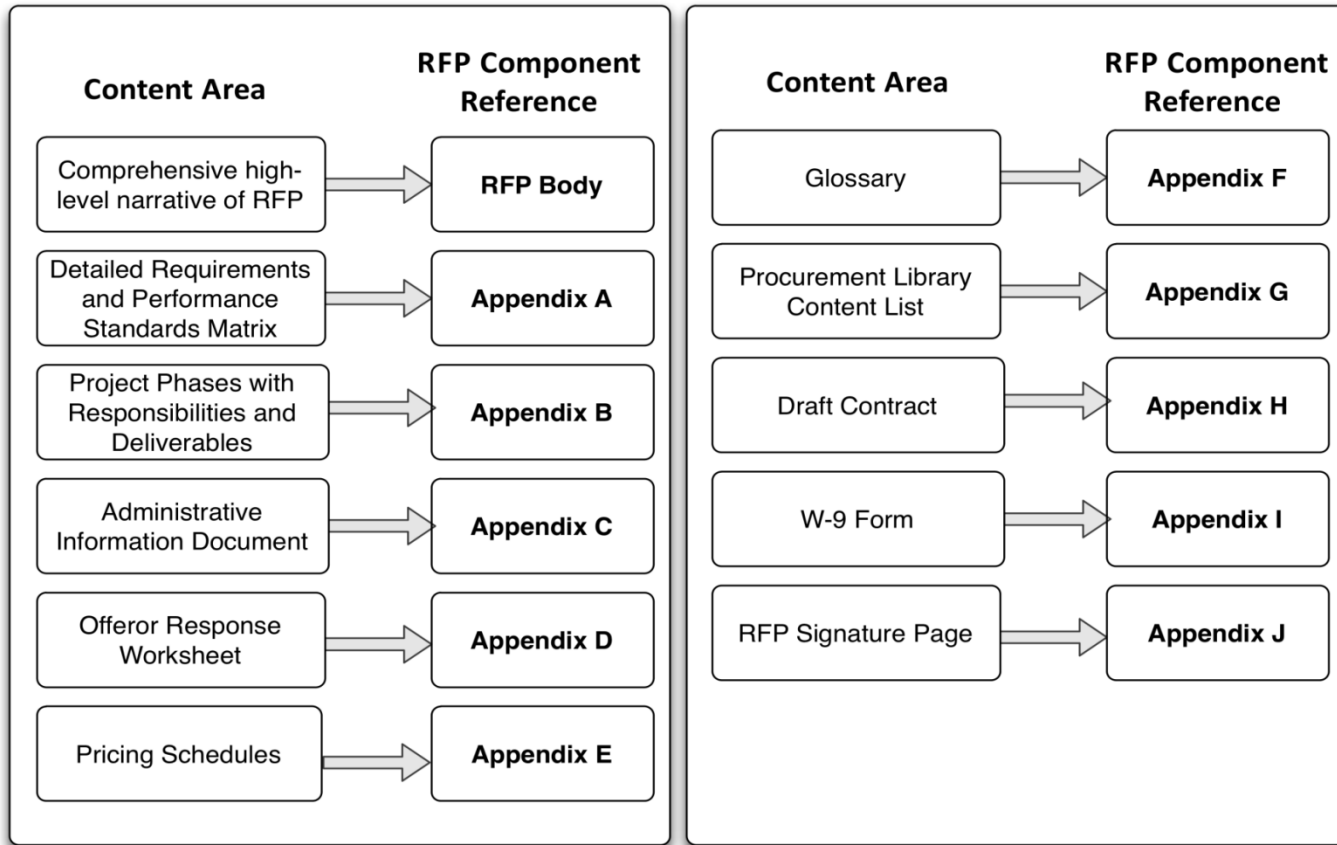
BIDM:

- Data Warehouse
- Data Analytics Center
- Reporting Center
- Communicates bi-directionally with the MMIS
- Communicates bi-directionally with the PBMS



RFP Components

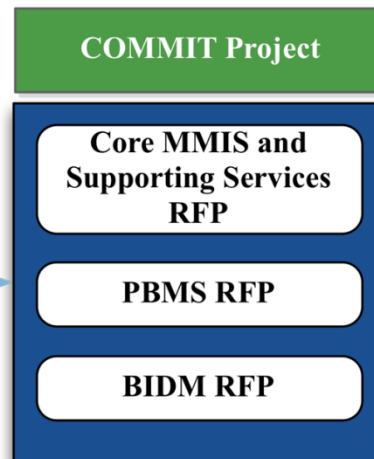
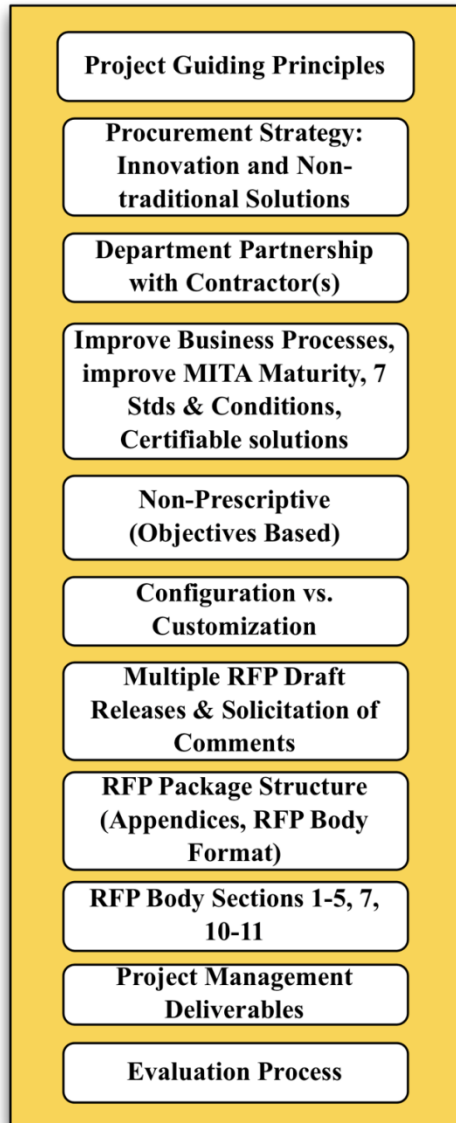
RFP Package Overview



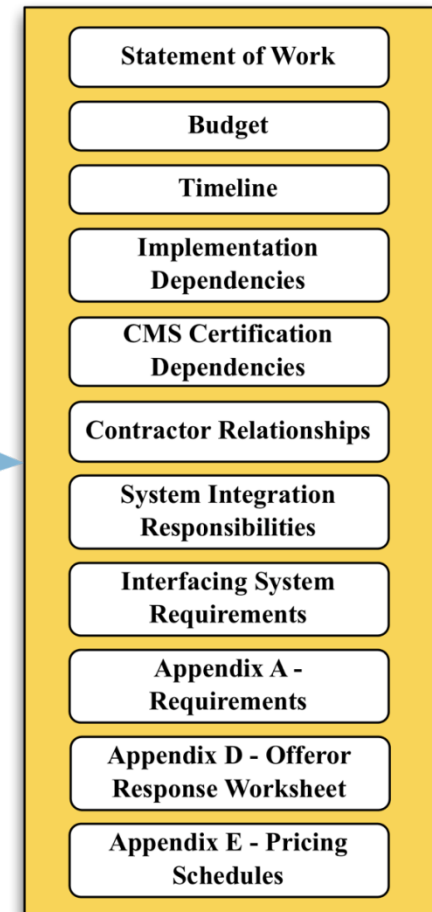


RFP Similarities

Similarities Across RFPs



Unique to each RFP





Business Intelligence & Data Management RFP

BIDM highlights



BIDM Contract Stages - Section 5

Contract Stage	Objective	Responsibilities
Stage I: Free-standing Sandbox and Data Interface Implementation	Implement everything <u>NOT</u> dependent on Core MMIS and Supporting Services and PBMS Implementations	<ul style="list-style-type: none">• Develop and Implement the Free-standing Sandbox• Implement analysis tools (SQL)• Develop initial non-MMIS dependent interfaces- Figure 5.2.5 (e.g., APCD, COHBE, CORHIO, QHN)• Secure Data Dissemination• Training• Develop detailed requirements around<ul style="list-style-type: none">• Program Integrity and Audit Tracking Functionality• HIPAA/Security/Customer Service Database Functionality



BIDM Contract Stages - Section 5

Contract Stage	Objective	Responsibilities
Stage II: BIDM Portal/Analytics/Reporting Implementation	Full integration of BIDM with Core MMIS and Supporting Services, PBMS, and other interfacing systems	<ul style="list-style-type: none">• All other components, full reporting, all interfaces, analytics, etc.• Associated requirements in Appendix A
BIDM Ongoing Operations and Enhancements Stage	Operations Services, improving MITA maturity levels, functionality to meet Department's future processing capabilities	<ul style="list-style-type: none">• Responsibilities outlined in Section 9 SOW and associated requirements Appendix A

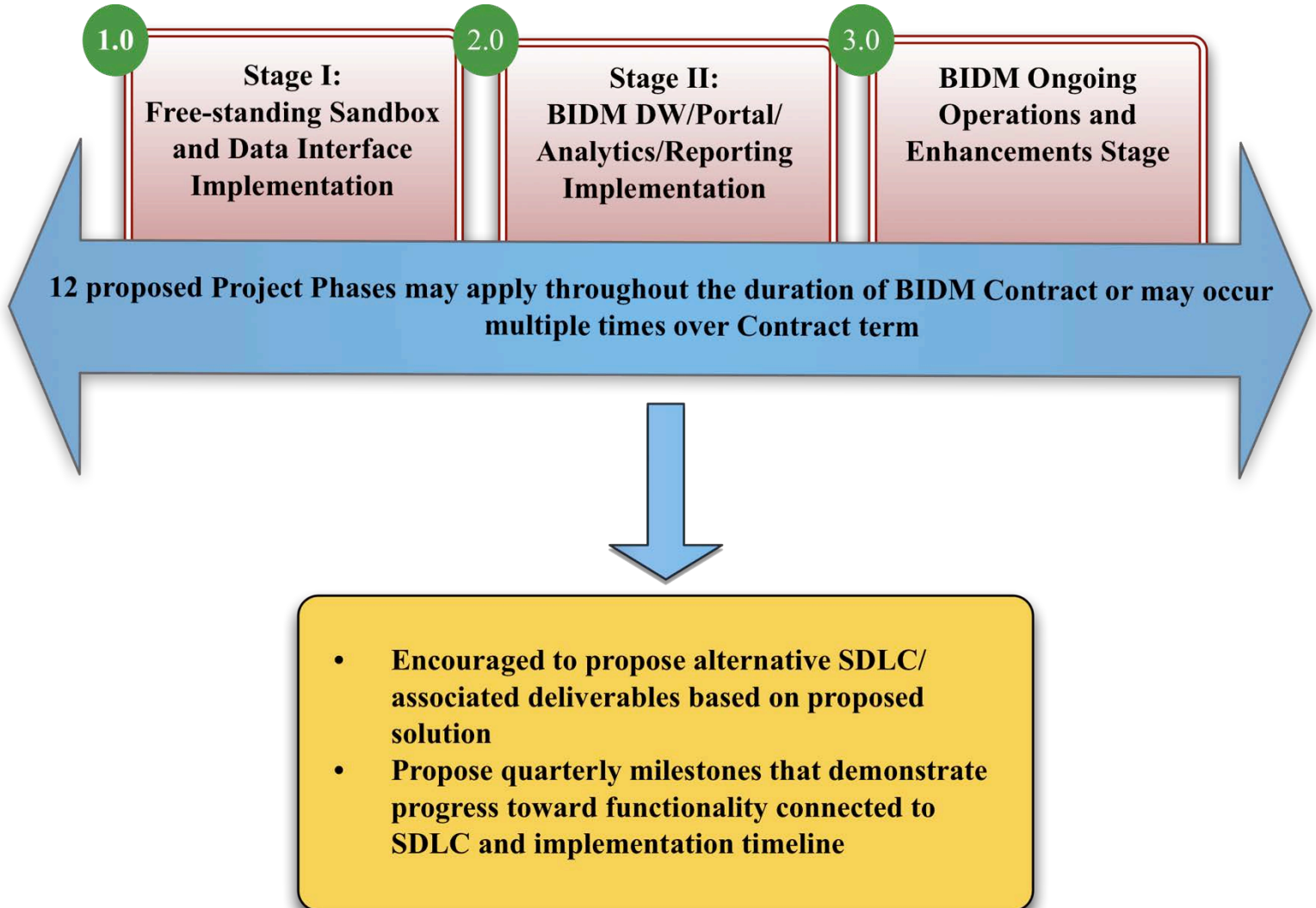


BIDM Certification- Section 5

Contract Stage	Objective
BIDM CMS Certification	<ul style="list-style-type: none">• <u>NOT</u> official Contract Stage - milestone with specific goals, responsibilities, and associated Quality Maintenance Payment• Will occur during BIDM Ongoing Operations and Enhancements Contract Stage (due to dependencies on Core MMIS and Supporting Services and PBMS implementation activities)



Contract Stages and Project Phases





BIDM Functional SOW - Section 8

Component	Functionality
Business Intelligence and Analytics	<ul style="list-style-type: none">• Extract, Transform and Load (ETL) Tools• Enterprise Data Model• Data Warehouse• Online Analytical Processing (OLAP)/Modeling• Geospatial Analytics• Statistical Analytics• Program Integrity and Audit Tracking functionality
Service Oriented Architecture	<ul style="list-style-type: none">• Specific SOA Requirements detailed in Appendix A



BIDM Functional SOW - Section 8

Component	Functionality
Ad hoc Intelligence and Analytics	<ul style="list-style-type: none">• Data Mining• Free-standing Sandbox• Derived Data Elements and Analytics• Rate Setting• Integration of External Data
Reporting	<ul style="list-style-type: none">• User defined, federal, SURs, pre-defined State reporting
Secure Data Dissemination	<ul style="list-style-type: none">• Specific Requirements detailed in Appendix A



BIDM Operations SOW - Section 9

Service	Responsibilities
Program Operational Services	<ul style="list-style-type: none">• Data Management, Maintenance and Updates• Documentation• Attribution and Enrollment Activities• Secure Data Dissemination:<ul style="list-style-type: none">○ Provider Web Portal built and maintained via MMIS and Supporting Services Contract○ Electronic dissemination of reports○ Electronic transfer of large data files (e.g. secure FTP or similar functionality)
Data Policy & Governance	<ul style="list-style-type: none">• Requirements detailed in Appendix A



BIDM Operations SOW - Section 9

Service	Responsibilities
Reporting Support	<ul style="list-style-type: none">• Program Integrity and Audit Case Tracking• ACC Program Reporting
BIDM User Support	<ul style="list-style-type: none">• Requirements detailed in Appendix A



BIDM Sections 10 & 11

- **Quality Maintenance Payments**
- **Liquidated Damages**
- **Remedies and Dispute Process**
- **Budget – “not to exceed” amount**
 - **DDI Budget Pool**
 - **Operations Budget Pool**
- **Phased evaluation process**
 - **Technical proposals evaluated based on responses in Appendix A and Appendix D**
 - **Price proposals will not be opened until technical proposals are evaluated and oral demonstrations are complete**



Evaluation Process

Phase 0: Initial Evaluation and Compliance	Phase I: Evaluation of the Technical Proposal	Phase II: Solution Demonstrations and Oral Presentations	Phase III: Price Proposal Evaluation	*Phase IV: Best and Final Offer (BAFO) Request and Evaluation
Activities <ul style="list-style-type: none"> Evaluate compliance with submission requirements and Mandatory Requirements Qualifying Offerors progress to Phase I 	Activities <ul style="list-style-type: none"> Evaluation Committee reviews and scores Offerors' Technical Proposal Compile Evaluation Scores Qualifying Offerors progress to Phase II 	Activities <ul style="list-style-type: none"> Conduct solution demonstrations and oral presentations Evaluation Committee re-scores sections of the Technical Proposal based on solution demonstrations and oral presentations Combine Phase II scores with Phase I for the new total score All Offerors progress to Phase III 	Activities <ul style="list-style-type: none"> Open Offerors' Price Proposals Evaluation Committee designee scores Offeror's Price Proposal Evaluation Committee reviews and scores the Price Proposal criteria of suitability and alignment for the Technical Proposal against the Offeror's Pricing Schedules 	Activities, if necessary <ul style="list-style-type: none"> Evaluation Committee requests Offerors' BAFO of all Phase II and Phase III qualifying Offerors Offerors submit BAFO Evaluation Committee reviews and re-scores Technical Proposal and/or Price Proposal New and final total score is calculated

*Phase IV is not mandatory and is at the sole discretion of the Evaluation Committee



Demonstrations

- **Demonstrations of Current System Components: 1:00 – 3:15**
 - **COGNOS: 1:00 – 1:30**
 - **Data: 1:30 – 2:00**
 - **Break: 2:00 - 2:15**
 - **SDAC: 2:15 – 3:15**



Points of Interest

- **Points of Interest: 3:15 – 4:30**
 - **Budget**
 - **Important Dates/Timelines**
 - **Proposal Submissions**
- **Open Q&A 4:30 – 5:00**



Before the Beating Begins...

What did you generally like about the RFP?



Answer Big \$ Questions 1st!

- **The point of setting the “not to exceed amount” in the Budget in the RFP is so everyone is submitting responses based on the same playing field**
 - **If RFP has a capped amount, then responses are reasonable and comparable**
- **DDI at \$3.9 Million**
- **Operating at \$6.0 Million per year**
 - **Still need more money to meet all the requirements?**
- **Limited Liability Clause**
 - **DDI: 2 times the Implementation Price**
 - **Operations: 1 time the entire operations Price**



Answer Big Conceptual Questions

- **Evaluation Process**
 - **What isn't clear to Vendors?**
 - **Limitation on Number of Oral Presentations?**

- **Do you follow the requirements in Appendix A?**
 - **What isn't clear to Vendors?**

- **Electronic Submission**
 - **No paper**
 - **Microsoft Surface is used the Evaluation Committee**
 - **Are Vendors okay with this time and cost savings approach?**



Location

- **Vendor location 1-mile within Department**
 - **Probably not going to give up on this requirement**
 - **I want the BIDM Vendor co-located with our analytical and SDAC team!**



Staffing

- **Staffing FTE vs Hours**
 - **Configuration and Customization Hours**
 - **Systems Manager**
 - **Analytical Hours**
 - **Chief Analytics Officer**
 - **Will not be based on billable hours but rather will convert to FTE under the contract**
 - **If FTE aren't maintained the base payment drops**
- **Key Personnel**
 - **Too many?**
 - **Who are we missing?**



Interfaces

- **Concept still Evolving**
 - **Define what the BIDM Vendor need to build under the RFP vs. what the Department will build in the future**
 - **Interfaces under the RFP**
 - **MMIS, PBMS, COFRS, CBMS DSS**
 - **Various Current Data Exchanges**
 - **Future Interfaces**
 - **CORHIO, APCD**
 - **Department has a strategy to build and maintain outside of the BIDM RFP, but not outside of the BIDM – maybe!**
 - **BIDM Vendor will need to maintain the data in the DSS for analytics**
- **What do Vendors think we need to discuss in the RFP to help them define their approach?**



Big Data vs Structured Data

- **Current Data is very structured**
 - **MMIS/PBMS**
 - **CBMS**

- **Future Data may not be as structured**
 - **HIE – Lab Results, Physician Notes**
 - **HCBS/LTC BUS and Client Assessment Data**
 - **Some data sources will match client automatically vs. other that will not**

- **What do Vendors think we need to discuss in the RFP to help them define their approach?**



Data Size



- **Server/Storage Space**

- **How can responses be consistent if this isn't defined?**
- **Will provide info on the current data storage size**
- **Department doesn't want to archive or delete data**
- **What can we provide to help Vendors estimate for the future?**
 - **Health Care Reform impact**



Migration of Reports

- **Need to Define our approach**
 - **Migrating thousands of reports from the current MMIS COLD isn't practical or useful**
 - **Expect BIDM to general all reports**
 - **Need federally mandated reports in BIDM**
- **What approach should the Department take to define what reports need to be built during DDI?**
 - **How approach can we take to limit costs?**



Rules Engine

- **Why asking for a Rules Engine for a DSS?**
 - **Easy to define analytical groupings**
 - ACC Eligibles
 - **Data structure development**
 - **Really a standard definition sets that are user customizable**
 - Could include updated tables
 - Need to define and maintain our business rules in the DSS
- **What do Vendors think of this approach?**
 - **Are we using the correct terminology?**



Provider Web Portal

- **MMIS Provider Portal**
 - **Single Sign-on for Providers**
 - **Links to BIDM Provider Portal**
- **More definition needed around the relationship between the MMIS Provider Portal vs what the BIDM Provider Portal looks like and how providers will use**
 - **Need to understand the MMIS Response so this can be defined better**
 - **Department Will provide more clarification in next draft**
 - **Do Vendors have a different approach?**



Fraud Detection

- **Request for Information:
#HCPFRFIFH13MEDFRAUDETECTION**
 - **www.bidscolorado.com**
 - **Responses Due: July 22, 2013**
- **Provide a comprehensive and detailed description of predictive modeling and analytics tools or other methodologies to improve waste, fraud and abuse detection, prevention and recovery**
- **Pre-Adjudication vs Post-Adjudication**
- **PI Tracking Tool in the BIDM RFP**



Timeline under RFP



- **Stage I**
 - **Current DSS data structure**
 - **Weekly updates from the current MMIS**
- **Stage II**
 - **Transform Data**
 - **Live feed from the Next MMIS**
- **July 1, 2016 Implementation!**



Date Discussion

- **BIDM Dates**
 - July 19, 2013 – Release Second Draft RFP
 - October 4, 2013 – Release Official RFP
 - April 11, 2014 – Award
 - July 1, 2014 – BIDM Contract Start Date

- **Proposed BIDM Dates – Need Vendor Feedback!**
 - September 2013 – Release Second Draft RFP
 - December 2013 – Release Third Draft RFP
 - March 2014 – Release Official RFP
 - September 2014 – RFP Award
 - January 2015 – BIDM Contract Start Date

- **If we make these timeline adjustments, can Vendors still implement by July 1, 2016?**



Date Discussion

- **DDI Timeline**
 - **Concerns about dependencies on Core MMIS and Supporting Services and PBMS DDI?**
- **RFP/Contract Negotiation Timeline**
- **Does this RFP/Contract/DDI Timeline conflict with other State's RFP?**



Open Q&A

QUESTIONS

RFPQuestions@hcpf.state.co.us