

Appendix D3 - Early Intervention RCM Benchmark State Rate Crosswork

Colorado FFS Rate Effevtive Date	Service Category	Service Subcategory	Procedure Code + Modifier	Description	Colorado Medicaid FFS Rate	CO Repriced	Benchmark State Rate Comparison						
							Other States' Medicaid Rates (Normalized to Colorado Cost of Living)					Benchmark State Repriced	Benchmark Ratio
							Louisiana	Maine	Massachusetts	Montana	Average Rate of Other States		
July 1, 2024 Rate	Targeted Case Management	Case Managment	T2023HI	TCM Monthly	\$156.72	\$51,621,578	\$201.23	\$194.04	\$169.10	\$179.63	\$186.00	\$59,167,102	87.25%
July 1, 2025 Rate	Targeted Case Management	Case Managment	T2023HI	TCM Monthly	\$164.33	\$54,128,215	\$201.23	\$194.04	\$169.10	\$179.63	\$186.00	\$59,167,102	91.48%

Notes:

1. All rates from benchmark states are normalized to Colorado's cost of living index ensuring the rates reflect the economic conditions in each state
COLA data obtained here <https://www.c2er.org/>

2. Louisiana's (LA) monthly case management rate covers quarterly monitoring visits in addition to case management activities Colorado covers under T2023 HI, for this reason we seperated LA's rate into two rates under the assumption that if LA were to seperate reimbursement
LA Rate 1: The service covered by T2023HI are calculated to be \$183.20 before CoLA adjustment
LA Rate 2: The service covered by T2024HI are calculated to be \$122.39 before CoLA adjustment

3. CO Repriced: The Colorado Medicaid Targeted Case Management - Case Management July 2024 and July 2025 rates were applied to the SFY24 utilization data.

4. Benchmark State Repriced: The average benchmark rates, normalized to Colorado Cost of Living, were applied to the SFY24 utilization data.

5. Benchmark Ratio: This ratio was calculated by dividing the CO Repriced amount by the Benchmark Repriced amount.

2024 Q3 COLA Index

US State	CoLA	Abbreviation	Adj Factor
Colorado	102.7	CO	1.000
Louisiana	93.5	LA	1.098
Maine	113.5	ME	0.905
Massachusetts	146.9	MA	0.699
Montana	94.0	MT	1.093

Fee Schedules for these states were downloaded March 13th, 2025

Colorado			Louisiana							
HCPS+MOD	Service Description	Unit	HCPCS code	Unit	Description	Waiver Service (If Applicable)	Monthly Rate	Split rate units	Monthly Rate split between Case Management and Monitoring visits	Monthly Rate after CoLA
T2023HI	Targeted Case Management - Per Member, Per Month	Monthly	T2023	Monthly	Support Coordination: Targeted Case Management	Community Choices Waiver	\$224.00	Monthly	\$183.20	\$201.23
T2024HI	Targeted Case Management - Monitoring Visit	Quarterly						Quarterly	\$122.39	\$134.43

Link https://www.lamedicaid.com/provweb1/fee_schedules/CommChoWaiverBillingCodesRate_Current.pdf
The fee schedule we are using is for Louisiana's community choices waiver

Louisiana pays Support Coordinators (LA's case managers) 1 monthly rate for all case management services, included in this rate are quarterly in person monitoring visits
Since Colorado reimburses for monitoring visits seperately we split Louisiana's rate into a case management and monitoring components.
See Lousiana supplemental sheet for the details of how Louisiana's rate was separated
Supporting Coordination description: <https://ldh.la.gov/page/support-coordination>

Colorado			Maine						
HCPS+MOD	Service Description	Unit	HCPCS code	Unit	Description	Waiver Service (If Applicable)	Rate/15 Min	Converted Monthly Rate	Monthly Rate after CoLA
T2023HI	Targeted Case Management - Per Member, Per Month	Monthly	T1017	15 Minute	Case Management Services	N/A	\$25.17	\$214.45	\$194.04

Link <https://www.maine.gov/dhhs/oms/providers/provider-bulletins/targeted-case-management-tcm-services-provided-section-9-indian-health-services-ihs-2024-01>
Maine has the same 15 minute for all case management services regardless of the population being served
Colorado Health First designed the monthly rate of T2023HI based on a 2.13 hours duration estimate of case management services.
This allows us to convert Maines 15 minute to Colorado's monthly rate using the following math:

(Maines 15 minute rate) * (hours Colorado expects providers to spend providing case management services each month per member)*(15 minute intervals in an hour)
 $25.17 * 2.13 * 4 = 214.45$

Colorado			Montana				
HCPS+MOD	Service Description	Unit	HCPCS code	Unit	Description	waiver service (if Applicable)	Monthly rate /15 min
T2023HI	Targeted Case Management - Per Member, Per Month	Monthly	N/A	Monthly	Case Management	Developmental Disabilities 1915© 0208 Home	\$141.08
							Monthly Rate after CoLA
							\$154.14

Link <https://dphhs.mt.gov/assets/BHDD/DDP/RatesInformation/TCMRateManualEffJuly2024.pdf>
Montana was a state suggested when we reached out to providers for feedback on which benchmark states to use.
The reasoning given for using Montana as a benchmark state was that it had a DD waiver that included case management, this is why the rate from the DD waiver is being used for our analysis.

Colorado			Massachusetts				
HCPS+MOD	Service Description	Unit	HCPCS code	Unit	Description	waiver service (if Applicable)	Rate /15 min
T2023HI	Targeted Case Management - Per Member, Per Month	Monthly	T2023	Monthly	Targeted case management, per month. (Coordinating Aligned, Relationship-centered, Enhanced Support (CARES) program services for	N/A	\$241.88
							Monthly Rate after CoLA
							\$169.10

Link <https://www.mass.gov/doc/rates-for-medicine-services-effective-january-1-2025-0/download>

Massachusetts case management rate comes from the above fee schedule from 2025, the service description comes from a letter announcing a new rate, T2023, in 2023
<https://www.mass.gov/doc/administrative-bulletin-23-16-101-cmr-31700-rates-for-medicine-services-addition-of-a-certain-targeted-case-management-code-effective-july-7-2023-0/download>
Link to find Massachusetts fee schedules
<https://www.mass.gov/regulations/101-CMR-31700-rates-for-medicine-services>

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TCM - Case Management

STATE	PROC CD	MODIFIERS	DESCRIPTION	Unit	RATE	EFF DATE	COMMENTS
CO	A0170	HI	TCM - Monitoring Visit, rural add-on -	1 unit, max of 4 per service plan year (* may not be	\$37.45	7/1/2024	modifier = HI
CO	T2023	HI	TCM - PMPM	1 unit, max of 12 per service plan year	\$156.72	7/1/2024	modifier = HI
CO	T2024	HI	TCM - Monitoring Visit (in-person)	1 unit, max of 4 per service plan year	\$104.70	7/1/2024	modifier = HI
CO	T2024	HI, GT	TCM - Monitoring Visit (phone or video)	1 unit, max of 4 per service plan year	\$87.45	7/1/2024	modifier = HI and GT
LA	T2023		HCPF has said that this rate is a combination of		\$224.00	1/1/2024	

CO Monthly Rates

T2023HI	\$	156.72	
T2024HI	\$	34.90	100%
T2024HIGT	\$	29.15	0%
T2024 blended rate:	\$	34.90	

% monthly PMPM:	81.8%
% monthly monitoring:	18.2%

LA Monthly Rates:

LA Rate:	\$	224.00
PMPM:	\$	183.20
Monitoring:	\$	40.80

LA Quarterly Rates:

Monitoring:	\$	122.39
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