

Appendix D.2 - Specialty Care Benchmark State Rate Crosswork

Note:

- 1. Health First Colorado reimburses for skin substitutes based on the composition. There are four skin substitute groups.
 - a. **Allogenic Acellula** Product is derived from human cells and does not contain living cells
 - b. **Allogenic Cellular** Product is derived from human cells and contains whole and/or living cells
 - c. **Xenogenic** Product is derived from a non-human species
 - d. **Injection** Injectable products
- 2. Medicare is not a valid comparator for these services.
- 3. Other states have different approaches to covering skin substitutes. States were selected because they had fee-for-service rates and cover similar skin substitute codes as Colorado.
- 4. The process for mapping the benchmark state rates into our skin substitute groups is as follows:
 - Step 1: Find benchmark state rates
 - Step 2: Include codes with more than 1 benchmark state rate
 - Step 3: Average the included rates within each skin substitute group for each state
 - Step 4: Apply the cost of living adjustment relative to Colorado [2024 Q3 COLA In](#) The Cost of Living Data Series was downloaded on 12/06/2024
 - Step 5: Find the average rate across the benchmark states for each skin substitute group

				Other States' Medicaid Rates (Normalized to Colorado Cost of Living)											Other States Repriced (after TPL and Copay)
Service Category	Skin Substitute Group	Description	Health First Colorado Rate July 2024	CO Repriced (after TPL and Copay)	New Mexico	Washington	Oregon	Oklahoma	Illinois	Arkansas	Maine	Georgia	Nevada	Average	
Specialty Care Services	Allogenic Acellular	Product is derived from human cells and does not contain living cells	\$93.70	\$12,181.00	\$135.65	\$85.43	\$103.12	\$137.33	\$113.30	\$143.57	\$87.42	\$98.12	\$112.53	\$112.94	\$14,682.30
Specialty Care Services	Allogenic Cellular	Product is derived from human cells and contains whole and/or living cells	\$31.59	\$32,664.06	\$45.80	\$34.13	\$37.92	\$41.30	\$38.10	\$35.76	\$37.51	\$38.32	\$41.41	\$38.92	\$40,240.84
Specialty Care Services	Xenogenic	Product is derived from a non-human species	\$14.85	\$564.30	\$48.46	\$11.07	\$30.33	\$13.40	\$32.43	\$13.54	\$31.38	\$35.17	\$38.67	\$28.27	\$1,074.37
Specialty Care Services	Injection	Injectable products	\$377.55		\$1,280.92		\$836.37		\$1,634.74				\$1,242.52	\$1,248.64	

2024 Q3 COLA Index

Cost-of-Living Adjustment		
State	Index	Adjusted to Colorado
CO	102.7	1.00
NM	92.9	1.11
WA	113.6	0.90
OR	110	0.93
OK	87.9	1.17
IL	95.5	1.08
AR	89	1.15
ME	113.5	0.90
GA	91.5	1.12
NV	100.1	1.03

Step 3										
For each state, the average of the Included rates for each skin substitute group was found.										
Group	Colorado Rate	New Mexico	Washington	Oregon	Oklahoma	Illinois	Arkansas	Maine	Georgia	Nevada
Allogenic Acellular	\$93.70	\$122.70	\$94.50	\$110.45	\$117.54	\$105.36	\$124.42	\$96.62	\$87.42	\$109.69
Allogenic Cellular	\$31.59	\$41.43	\$37.76	\$40.62	\$35.35	\$35.43	\$30.99	\$41.46	\$34.14	\$40.36
Xenogenic	\$14.85	\$43.83	\$12.25	\$32.49	\$11.47	\$30.15	\$11.74	\$34.68	\$31.33	\$37.69
Injection	\$377.55	\$1,158.69		\$895.82		\$1,520.13				\$1,211.07

Step 4											
2024 Q3 COLA Index	CO	NM	WA	OR	OK	IL	AR	ME	GA	NV	
adjusted to	1.00	1.11	0.90	0.93	1.17	1.08	1.15	0.90	1.12	1.03	Step 5
Group	Colorado Rate	New Mexico	Washington	Oregon	Oklahoma	Illinois	Arkansas	Maine	Georgia	Nevada	Average
Allogenic Acellular	\$93.70	\$135.65	\$85.43	\$103.12	\$137.33	\$113.30	\$143.57	\$87.42	\$98.12	\$112.53	\$112.94
Allogenic Cellular	\$31.59	\$45.80	\$34.13	\$37.92	\$41.30	\$38.10	\$35.76	\$37.51	\$38.32	\$41.41	\$38.92
Xenogenic	\$14.85	\$48.46	\$11.07	\$30.33	\$13.40	\$32.43	\$13.54	\$31.38	\$35.17	\$38.67	\$28.27
Injection	\$377.55	\$1,280.92	#VALUE!	\$836.37	#VALUE!	\$1,634.74	#VALUE!	#VALUE!	#VALUE!	\$1,242.52	#VALUE!

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