

# Provider Interim Payments



# Model and Timeline

HCPF partnered with your foundations to provide **\$3.63 million in grants and loans** for Integrated Care Providers. These innovative private/public partnerships are essential to preserve safety net infrastructure and essential services for our members

## Interim Payment Example

During Q4 2020, eligible providers will receive an interim payment totaling their Q4 2019 Health First Colorado revenue.

**Example: \$50,000 Interim Payment to Provider (based on Q4 2019 revenue)**

**\$25,000 Grant=**  
Funded by local health foundations, no repayment required

**\$25,000 loan=**  
0% interest loan with a one-year repayment period



**Regular Claims Reimbursement**

Providers continue to bill for services provided and receive payment for those services in Jan 2021.

*The example demonstrates the value of the interim payment for a provider that received \$50,000 in Health First Colorado Fee-for-service revenues in Q4 2019.*

| What                 | By When                |
|----------------------|------------------------|
| Survey Open          | Now thru Dec. 20, 2020 |
| Application Open     | Dec. 28-Jan 18, 21     |
| Awards Made          | Jan. 25, 2020          |
| Interim Payment Made | Feb. 5, 2021           |
| Actuals Paid         | First week May 2021    |



## New COVID-19 Updates from States

Colorado – The Department of Health Care Policy & Financing [announced](#) the distribution of nearly \$600,000 in advanced payments to primary care providers known to have experienced revenue loss as a result of the COVID-19 public health emergency. The advanced payments were made possible through donations of \$1.925 million from a unique partnership with the Colorado Health Foundation, Caring for Colorado Foundation, Delta Dental of Colorado Foundation, Rocky Mountain Health Foundation and Rose Community Foundation. The state is able to draw down federal matching funds bringing the total funds to \$3.63 million. A second round of payments is planned prior to the end of the public health emergency in January.

# Integrated Care Providers Negatively Impacted by COVID-19



This new flexible funding opportunity protects practices that did the right thing by closing their doors and rapidly shifting to telemedicine, which protected our members, but caused them to suffer financial losses.

- ❖ **14 Small Health First Colorado-enrolled PCPs** that also provide behavioral health and/or dental services will receive a Provider Interim Payment (based on their Q4-CY19 pre-COVID monthly revenue) will receive payment Oct. 29th
  - Boulder, Delta, Douglas, Eagle, Elbert, Fremont, Garfield, Jefferson, Lincoln (2), Mesa & Montrose (3)
  - 7 small site clinics (includes 5 Peds & one private practice), 7 FQHC sites
  - First Round of payments was nearly \$600k
  - **NEXT STEPS** Round 2 to be available before the end of the PHE- Jan. 2021

# Cited Barriers through listening sessions

## Listening Sessions:

Met with associations, RAE outreach group, RAE member engagement group, and awarded providers

### Safety-Net Clinic Requirement

Serves a high percentage of Health First Colorado members meaning at least 40% of the patient mix in an urban area, and 30% in rural area

### Provider Feedback:

- Smaller clinics cannot survive with a 40%/30% Medicaid population, reimbursement is too low to sustain them.
- COVID-19 has caused payer mix to become unstable and swing dramatically. Providers are afraid to attest to this requirement because it may change, and/or is not consistent.
- Many of these clinics also serve CHP+ and the uninsured, which is not accounted for in the requirement

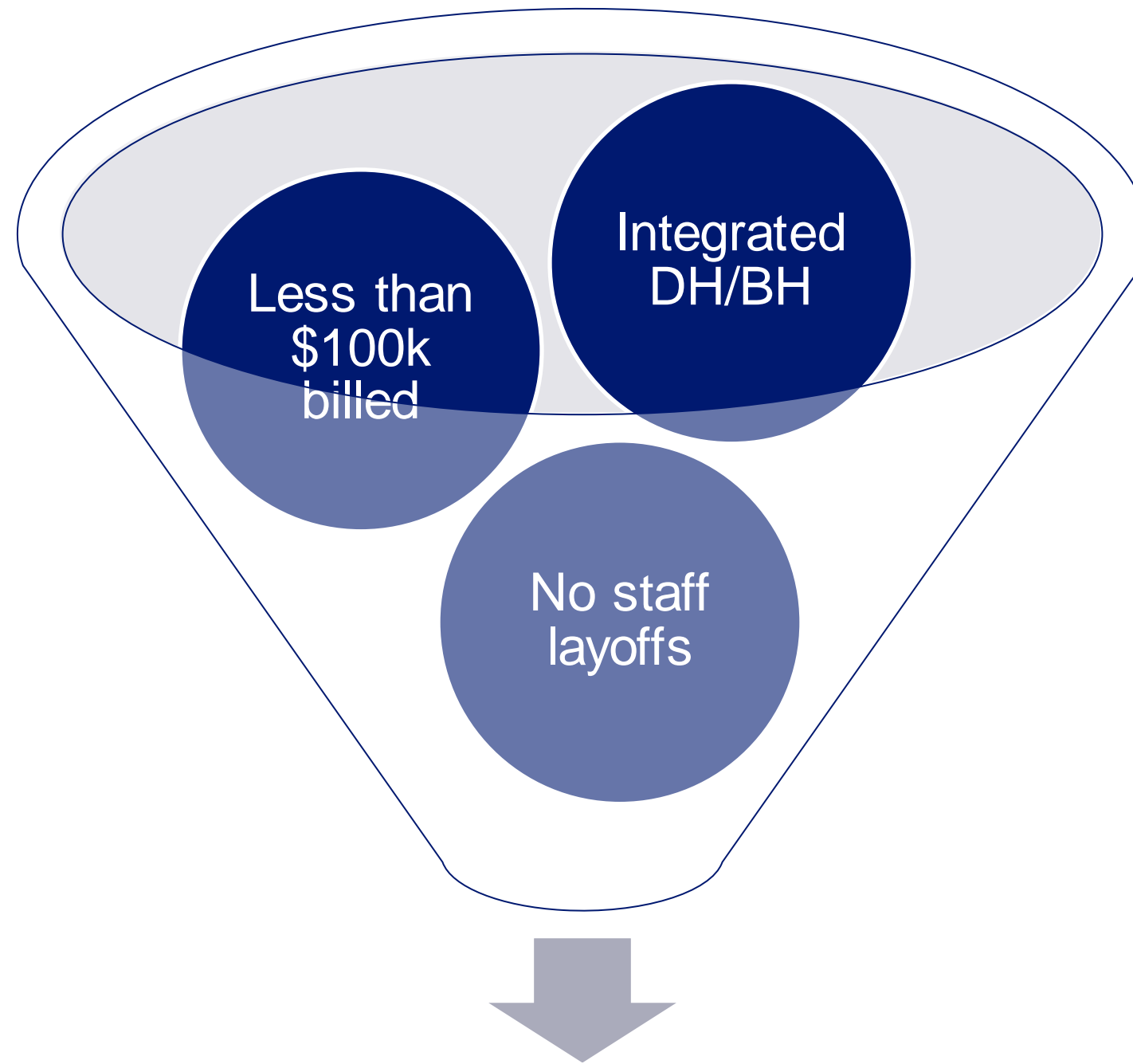
### Integrated Billing Requirement

Billed PCPM with BH and/or Dental services in Q4 2019 as demonstrated through Medicaid Claims

### Provider Feedback:

- RHCs are instructed if not disincentivized to bill this way
- Many providers set up similar relationships with contractors or in same office building to provide seamless care to clients with same intention
- Only 2 RHCs were included in round 1 most likely those that didn't follow best practices for billing





**50% Response Rate**

# PCMP providers- 512 practices



Capitated Payments are not included



Small PCPMs providing integrated care (BH and/or Dental)



Billed less than \$100k in Q4 of Calendar Year 2019

# Potential Eligibility Criteria

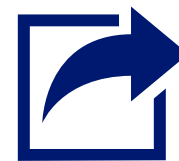
To be eligible:

- ✓ Contracted Health First Colorado (Colorado's Medicaid Program) and Regional Accountable Entity (RAE) provider
- ✓ Provides integrated behavioral health or dental care as demonstrated through billed claims or through a partner relationship with a provider co-located at your clinic site\*
- ✓ Agrees to continue to see the same number of Health First Colorado members, not file bankruptcy or lay off staff during the interim payment period (Feb-April 2021)
- ✓ Attests that any Federal COVID-19 relief funding received will not exceed expected revenue during interim payment period (Feb-April 2021)
- ✓ Billed less than \$100,000 in Health First Colorado (Medicaid) claims in Quarter 4 of Calendar Year 2019\*
- ✓ Payer mix includes at least 30% Health First Colorado (Medicaid), Child Health Plan *Plus*, and uninsured payor mix in a rural area OR 40% Health First Colorado (Medicaid), Child Health Plan *Plus* and uninsured payer mix in an urban area.
- ✓ Submits a quick & easy program application



# What Can you do?

- Share the Survey link with Potentially eligible providers
- If providers have questions, connect them with answers



**Thank you for supporting Colorado's medical safety-net during these times!**