

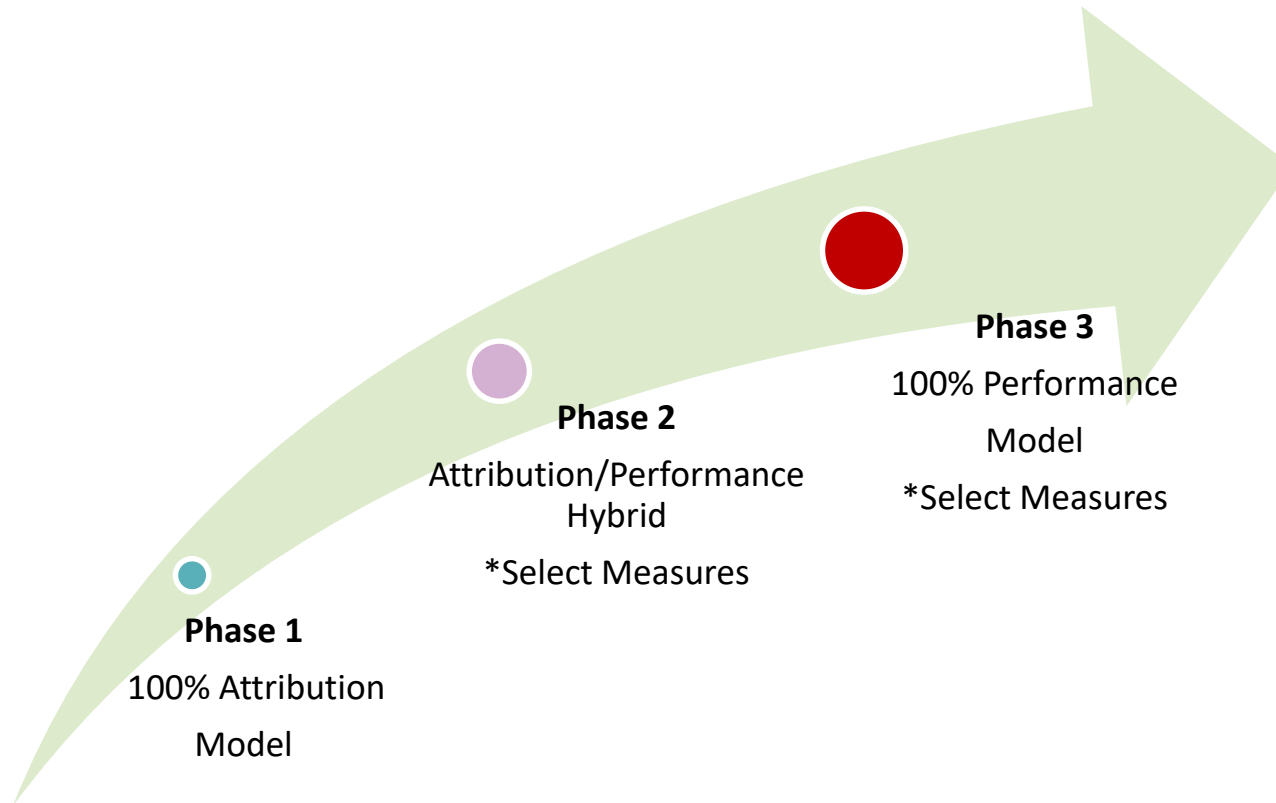


Incentive Payment Distribution

March 18, 2020



Pay For Performance – Phased Approach



Overview of Regional Philosophy

Provider sharing models must:

- Be approved by Governing Councils
- Reward performance of providers
- Incentivize actions that lead to measurable outcomes
- Demonstrate value of RAE-provider partnerships
- Cover any risk-based losses incurred by COA or its partners

RAE Incentive Sharing Map



Physical Health Incentives Earned

% of Total Incentives Earned	Accelerated Provider Payments		
	PH Provider Pool	Community Innovation Pool	Colorado ACCESS
1 st 33%	70%	10%	20%
2 nd 33%	65%	15%	20%
3 rd 34%	60%	20%	20%

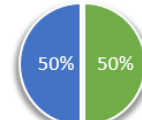
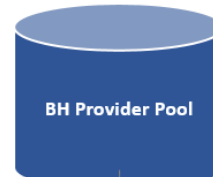


Partnership
% of Attribution

Behavioral Health Incentives Earned

BH Risk Share Partners

% of Total Incentives Earned	Accelerated Provider Payments		
	BH Provider Pool	Community Innovation Pool	Colorado ACCESS
1 st 33%	70%	10%	20%
2 nd 33%	65%	15%	20%
3 rd 34%	60%	20%	20%



Partnership % of Claims
Performance % Numerator of Earned Measures

Phase 1

Phase 2



BH Incentive Hybrid Model



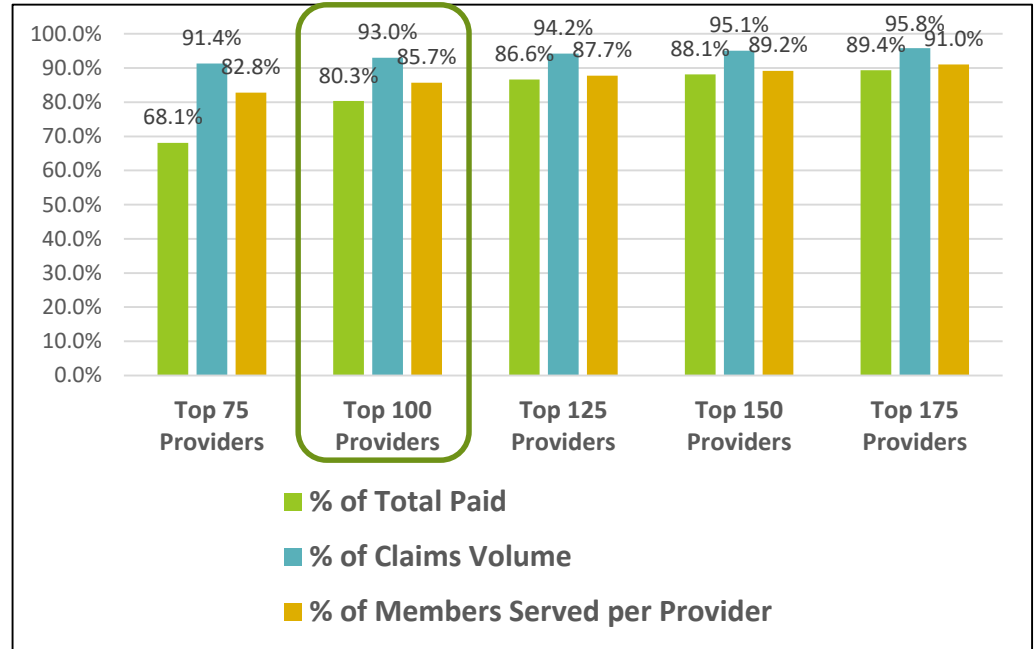
Goals with model

- Attempt to maximize overall earned incentives for region
- Directly incentivize those that contribute to the numerator
- Broadly share with those who contribute to the delivery of BH in the system and have impacts other than the numerator
- Build a flexible model that can evolve over time, increasing our capabilities
- Limit operational complexity (acknowledging a second model introduces complexity)

Behavioral Health “Attribution” Proxy

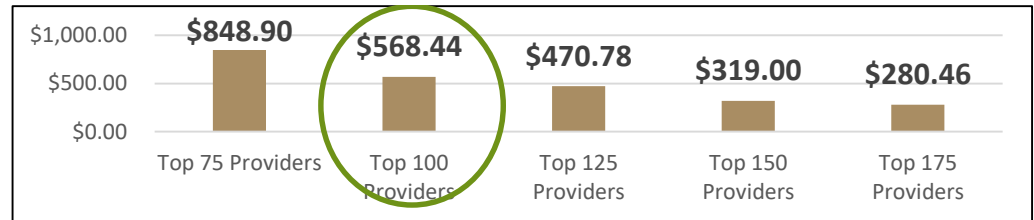
Top 100 BH Providers by Claim Volume

- 93% of total claim volume represented
- Over 85% of total paid and members served*
- Similar to # of providers included in PH model



How much would the smallest partner receive

- Example based on \$1 million Partnership incentives earned
- \$500 seemed to be a reasonable threshold, is equal to 6% of the total claims



*Note: Total Paid does not include sub capitation payments and % of Members is not a unique count of members in the population

Detailed Walkthrough / Simulation



Behavioral Health Incentives Earned

BH Risk Share Partners

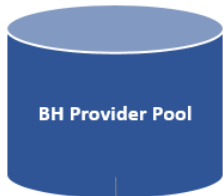
Estimate of Max. Available	\$11,537,500
Percent of Incentive Dollars Earned	60%
Incentive Dollars Earned	\$6,922,500
BH Net Loss Recon.	(\$2,000,000)
Behavioral Total	\$4,922,500

% of Total Incentives Earned

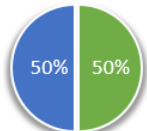
1 st 33%	70%
2 nd 33%	65%
3 rd 34%	60%

Accelerated Provider Payments

10%	20%
15%	20%
20%	20%



	BH Provider Share	Community Innovation Pool	COA Share	Total Incentive Payout
Tier 1	\$2,665,163	\$380,738	\$761,475	\$3,807,375
Tier 2	\$724,831	\$167,269	\$223,025	\$1,115,125
Tier 3	\$0	\$0	\$0	\$0
Total	\$3,389,994	\$548,006	\$984,500	\$4,922,500



Partnership % of Claims
Performance % Numerator of Earned Measures

Measure 1: ~\$1,130,000

50 : 50 Split by Models

Partnership	Performance
\$565,000	\$565,000

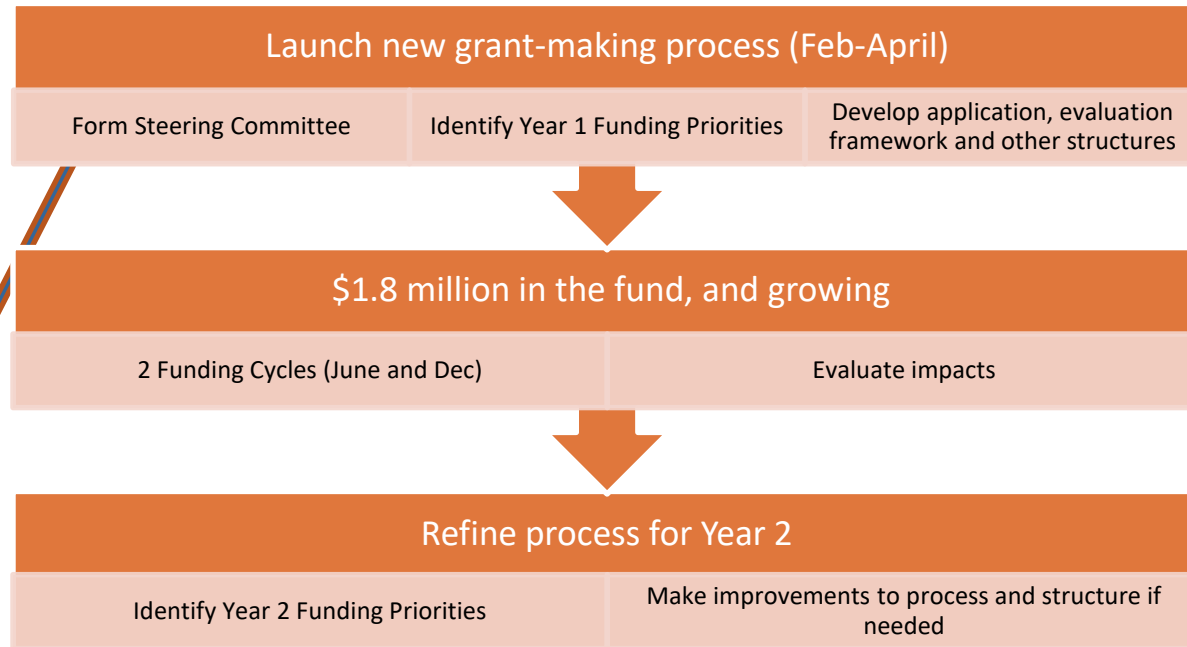
Individual Provider

	Partnership	Performance	Provider Total
%	5%	7%	
Amount	\$28,250	\$39,550	\$67,800





Community Innovation Pool (Regions 3 and 5 Combined)



Steering Committee

Scope: 1) Make funding decisions; 2) provide COA with guidance and advice on process, structure and logistics.

Membership: 8 members – appointed representatives from...

- Member Advisory Council: 3 members
- Region 5 Provider Governing Council: Sue Williamson, CCHAP
- Region 5 PIAC: Judy Shlay, Denver Public Health
- Region 3 Provider Governing Council: Bebe Kleinman, Doctor's Care
- Region 3 PIAC: Ellie Burbee, KIND Dentistry
- Colorado Access: TBD

“Innovation” in the RAE context is:

- ✓ Novelty in increments or a positive disruptor
- ✓ Worthy of trying and failing (a calculated risk with fail forward learning opportunities)



KPI Earnings FY 2018-19

Region 3

KPI	Met?	\$ Rec'd for all Qtrs?	Dist to Providers ?
Well Visits	Yes	Yes	Yes
Dental	Yes	Yes	Yes
Prenatal	Yes	Yes	Yes
ED	No	-	-
Health Nbrhd	No	-	-
BH Engagement	Yes	Yes	No*
PAC	Yes	Yes	No*

Region 5

KPI	Met?	\$ Rec'd for all Qtrs?	Dist to Providers ?
Well Visits	No	-	-
Dental	Yes	Yes	Yes
Prenatal	Yes	Yes	Yes
ED	Yes	Yes	Yes
Health Nbrhd	No	-	-
BH Engagement	Yes	Yes	No*
PAC	Yes	Yes	No*

- BH Engagement is a hybrid measure that crosses PH/BH
 - COA designed a specific distribution model for this metric
 - It was recently approved by the Governing Council
 - Funds will be distributed within the next few weeks
- PAC dollars were earned via drafting of a work plan
 - 20% of funds have been approved to be distributed to providers specified in work plan
 - Remaining 80% will be tied to partner performance in meeting milestones and broad network partnership

Thank You!



Questions?

