



# **CCHA Incentive Distribution Strategy**

Region 7

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# Agenda

- Strategy
- Community Incentive Program
  - Application Process
  - Voting Consideration
  - Region 7 Themes
  - Awardees
- Provider Incentive Program
- Incentive Program Payout
- Questions

## CCHA Strategy

To promote and incent community engagement and innovation by giving back 100% of regional KPI earnings to our partners.



Overview

# **COMMUNITY INCENTIVE PROGRAM**

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# Community Incentive Program Application Process

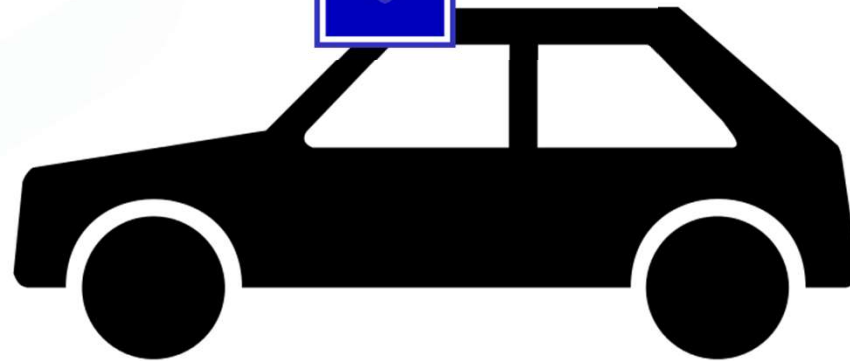
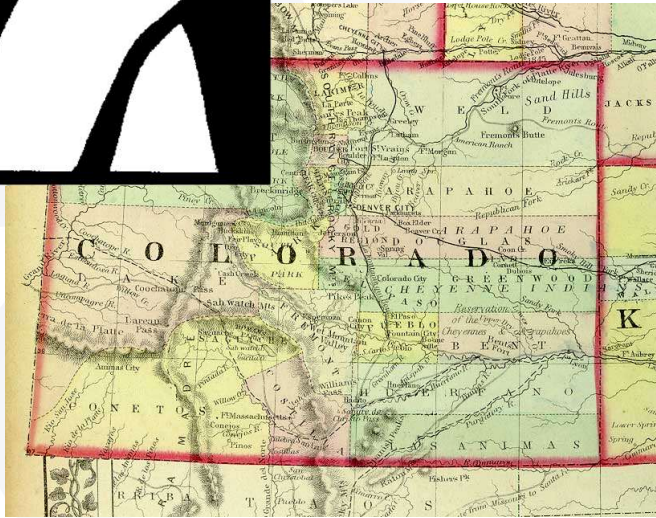
- Application Process August-September 2019
- PIAC voting members reviewed applications and completed scoring rubric to determine awardees
  - 100% voting member decision, CCHA did not decide on awardees
- Applicants were notified in November 2019 and awarded dollars in December 2019 and January 2020
- Contracts finalized and included requirements to demonstrate program outcomes

# Considerations

In addition to the application minimum criteria, the voting members considered the following areas when deciding on awardees:

- Regional coverage of funds
- Scale of proposed impact on Medicaid members
- Existing gaps in community services
- Duplication of Medicaid services
- Alignment with key performance indicators
- Clear, identified objectives and outcomes

# Region 7 Themes



# Community Incentive Program 2020 Awardees:

- Colorado Springs Fire Department
  - \$85,000
- Envida
  - \$150,000
- Rocky Mountain Rural Health
  - \$30,000
- Seniors Alliance of Platte Canyon
  - \$5,000
- Springs Rescue Mission
  - \$150,000
- Ute Pass Regional Health Service District
  - \$149,998



# Program Oversight

- Measurable outcomes
- Quarterly updates at Regional PIAC
- Clear, quarterly deliverables
- Program evaluation process to determine return on investment
- Identified internal staff as project managers



Overview

# **PROVIDER INCENTIVE PROGRAM**

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# 2020 Provider Incentive Program

## Performance Goals

## Performance Weight

- **Have processes in place to promote coordination of care**
- **Practice Transformation** **20%**
  - Participate in 10 QI meetings annually
- **Cost and Utilization** **20%**
  - Members with diabetes have had a least 1 A1c test annually
  - Members with asthma have had at least one visit annually
  - Decrease total cost of care
- **Quarterly KPI Performance** **60%**

# Provider Incentive Payments

Practices have used the CCHA Incentive funds to...

- Hire additional support staff (MA's, office, scheduling, etc.)
- Purchasing lab equipment for provider offices (A1c machines, vaccines, etc.)
- Improve member access by expanding practice accessibility
- Commit resources to assist with member outreach (staff and materials)



First Year

# **INCENTIVE PROGRAM PAYOUT**

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# KPI Incentive Dollars- Both Regions

	CYQ1	CYQ2	CYQ3	CYQ4	Total
Provider	\$369,157	\$1,668,535	\$1,368,991	\$3,331,567	\$6,738,252
Community	\$123,052	\$556,178	\$456,330	\$1,110,522	\$2,246,084

- CCHA's incentive programs are on a calendar year, to align with funds received from HCPF for SFY.
  - Provider payments are made quarterly.
  - Community incentive payments are made annually.
- Provider incentive dollars for CY Q1, Q2, Q3 & Q4 have been paid out.
- PIAC dollars for Q1, Q2, Q3- Distribution began December 2019 continued into January 2020.
- Note: Q4 will be applied to 2020 Community Incentive Fund. Moving forward, Community Incentive Fund will annually consist of CY Q4, Q1, Q2 & Q3.



**QUESTIONS?**

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