

# Colorado Healthcare Affordability & Sustainability Enterprise (CHASE) Board

October 22, 2024



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# Our Mission

Improving health care equity, access and outcomes for the people we serve while saving Coloradans money on health care and driving value for Colorado.



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# Agenda

- State Directed Payment Program Overview
- Proposed Workgroup to Explore CHASE Program Reforms and State Directed Payment Program
- CHASE FFY 2022-23 and 2023-24 Adjustments to Reach 99.25% of the Upper Payment Limit
- Hospital Transformation Program Update, Severity Adjusted Length of Stay Measure
- Hospital Financial Transparency Annual Report Changes
- Public Comment
- Board Action Items



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# State Directed Payment Overview

## CHASE Board

*October 24, 2024*

# Overview of State Directed Payments

# What are State Directed Payments?

- An option created by CMS to assist states in achieving their overall objectives for delivery system and payment reform.
- A way for states to better control rates and methods used by MCOs to pay network providers.
- A way for states to hold MCOs to methods that advance specific state goals.
- Directed payment programs must comply with CFR Title 42 Chapter IV Subchapter C Part 433.
- To enforce requirements, CMS requires states to seek prior approval of directed payment arrangements each year

# Current Scale of SDP Programs

40 States

249 Programs Across all  
Provider Types

93 Hospital Programs

Est. ~\$52B in Payments for  
FFY22



# Directed Payment Regulations



# Compliance with CFR Title 42 Chapter IV Subchapter C Part 438

## Directed Payment Requirements Under 42 CFR 438.6(c)(2)(ii)

- (A) Be **based on the utilization and delivery** of services
- (B) **Direct expenditures equally**, and using the same terms of performance, for a class of providers providing the service under the contract;
- (C) Expect to **advance at least one of the goals and objectives in the quality strategy** in § 438.340;  
Have an evaluation plan that measures the degree to which the State directed payment advances at least one
- (D) of the goals and objectives in the quality strategy in § 438.340 and includes all of the elements outlined in paragraph (c)(2)(iv) of this section;
- (E) Not condition provider participation in State directed payments on the provider entering into or adhering to intergovernmental transfer agreements;
- (F) Result in achievement of the stated goals and objectives in alignment with the State's evaluation plan and, upon request from CMS, the State must provide an evaluation report documenting achievement of these stated goals and objectives;
- (G) Comply with all Federal legal requirements for the financing of the non-Federal share, including but not limited to, 42 CFR 433, subpart B;
- (H) Providers receiving payment under a State directed payment attest that they do not participate in any hold harmless arrangement for any health care-related tax as specified in § 433.68(f)(3)
- (J) Be developed in accordance with § 438.4, and the standards specified in §§ 438.5, 438.7, and 438.8.



# New Regulatory Requirements

- Average Commercial Rate (ACR) rate ceiling for hospital state directed payments (rating periods on or after July 9, 2024)
  - CMS will allow total payment rates in a state directed payment up to the ACR for certain services.
  - CMS will impose the ACR as the regulatory limit on the projected total payment rate for IP/OP services.
  - ACR demonstration should be submitted with initial preprint submission and then updated at least every three years
- SDP preprint must be submitted by payment start date (rating periods on or after July 9, 2026)
  - SDP sections of rate certification and MCO contract must be submitted within 120 days after the payment start date
  - No allowance for retro cap changes unless “a material error in the data, assumptions, or methodologies”.
- Publicly post detailed evaluation reports every 3 years for SDPs > 1.5% of MCO payments (rating periods beginning on or after July 9, 2027)
  - Must include 2+ metrics tied to State quality strategy
  - CMS can deny renewals if no meaningful improvement
- Elimination of Separate Payment Terms (after July 9, 2027)
  - Require SDPs to be included in actuarially sound capitation rates



# Directed Payment Steps

# State Directed Payment Processes

A Preprint Form must be submitted to CMS annually outlining the Directed Payment Program for CMS review and approval along with supporting documentation including UPL Demonstration

## Key Decision Points of a State Directed Payment Program

Define the Type of Directed Payment Program	Defining Relevant Provider Class and Services	Defining Quality Measures	Defining Funding Source	MCO Contracting & Actuarial Certification*
<ul style="list-style-type: none"><li>• VBP vs. Fee Schedule Requirements</li><li>• <i>See more on subsequent slides</i></li></ul>	<ul style="list-style-type: none"><li>• Inpatient hospital providers</li><li>• Outpatient hospital providers</li><li>• Exclusions and other considerations</li></ul>	<ul style="list-style-type: none"><li>• CMS requires that the payments be tied to state's managed care quality strategy</li><li>• Quality measures are state specific and updated annually</li></ul>	<ul style="list-style-type: none"><li>• Providers participating in the program may fund the state share of the program</li><li>• Typical financing strategies for the non-federal share include IGTs and Provider Taxes</li></ul>	<ul style="list-style-type: none"><li>• Directed Payment Programs must be incorporated into managed care contracts</li><li>• Actuarial rate certification and adjusted monthly base capitation rates must be calculated</li></ul>

\*MCO Contracting and Actuarial Certification can occur following Preprint Submission



# Types of State Directed Payments

# Types of Directed Payments

## **Value Based Payment (VBP)/Delivery System Reform (DSR):**

In accordance with 42 C.F.R. § 438.6(c)(1)(i) and (ii), the State is requiring the MCO, PIHP, or PAHP to implement value-based purchasing models for provider reimbursement, such as alternative payment models (APMs), pay for performance arrangements, bundled payments, or other service payment models intended to recognize value or outcomes over volume of services; or the State is requiring the MCO, PIHP, or PAHP to participate in a multi-payer or Medicaid-specific delivery system reform or performance improvement initiative.

## **Fee Schedule Requirements:**

In accordance with 42 C.F.R. § 438.6(c)(1)(iii)(B) through (D), the State is requiring the MCO, PIHP, or PAHP to adopt a minimum or maximum fee schedule for providers that provide a particular service; or the State is requiring the MCO, PIHP, or PAHP to provide a uniform dollar or percentage increase for providers that provide a particular service.



# Types of Directed Payments

## VBP/DSR

Quality Payment/P4P

Bundled Payment/Episode-Based Payment

Population-Based Payment/ACO

Multi Payer Delivery System Reform or  
Medicaid-Specific Delivery System Reform

Performance Improvement Initiative or Other  
VBP Model

## Fee Schedule

Minimum Fee Schedule using rates other than  
State plan approved rates (42 C.F.R. §  
438.6(c)(1)(iii)(B))

Maximum Fee Schedule (42 C.F.R. §  
438.6(c)(1)(iii)(D))

Uniform Dollar or Percentage Increase (42  
C.F.R. § 438.6(c)(1)(iii)(C))



**PUBLIC**  
CONSULTING GROUP

**Solutions that Matter**



# Proposed Workgroup to Explore CHASE Program Reforms and State Directed Payment Program

Nancy Dolson



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# Project Goals

- Existing CHASE fee and supplemental payments and
- Potential State Directed Payment Program
- Must align with federal and state priorities
- Goal: effective July 2025



# Workgroup

- Two HCPF (non CHASE Board) and HCPF consultant
- Two Colorado Hospital Association (CHA) (non CHASE Board) and CHA consultant
- One CHASE Board member (non-HCPF, -CHA, -Hospital)
- Third party facilitator



# Potential Challenges

- Timeline and available resources
- TABOR revenue limit if funding sources in addition to CHASE fees
- Data compilation and review
- Managed care contract amendments and actuarial certification
- Additional CMS guidance expected



# Next Steps

- By Nov. 7th
  - HCPF and CHA recommend their workgroup members and consultants
  - Interested Board members submit letter of interest
- By Nov. 19th
  - Board chair formally appoint workgroup
  - HCPF identify facilitator resources (gaps) and solicit vendors
- Workgroup meetings begin



# FFY 2022-23 and 2023-24 Adjustments to Reach 99.25% Upper Payment Limit

Jeff Wittreich



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# Adjustment Factor Increase

- June 3rd CHASE Board presentation and support for future FFY 22-23 & FFY 23-24 Inpatient & Outpatient supplemental payment increases from 97.20% to 99.25% of the Upper Payment Limit (UPL)
- Contingent upon Centers for Medicare & Medicaid Services (CMS) Financial Management Review findings
- CMS concluded Financial Management Review on July 29th, reporting no findings and requiring no actions



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# Adjustment Factor Increase

- Uniformly applied a percent increase to all adjustment factors within a UPL pool
- Separate percent increase applied to each UPL pool to increase supplemental payments to 99.25% of the UPL
- No changes made to Essential Access, Rural Support Fund, Hospital Quality Incentive Payments (HQIP), or Disproportionate Share Hospital (DSH) payments



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# Adjustment Factor Increase

- FFY 22-23 Example:

UPL Group	Inpatient Percent Increase	Outpatient Percent Increase
State Gov.	100.00%	100.00%
Non-State Gov.	114.12%	105.92%
Private	106.28%	103.66%

Adjustment Group	Original Inpatient Adjustment Factor	Inpatient Percent Increase	Revised Inpatient Adjustment Factor
Private Rural/CAH	\$700.00	106.28%	\$743.96
Private Heart Institute	\$1,055.00	106.28%	\$1,121.25
Private Pediatric Specialty	\$534.00	106.28%	\$567.54
Private NICU	\$1,355.00	106.28%	\$1,440.09
Private Independent Metro	\$1,280.00	106.28%	\$1,360.38
Private	\$560.00	106.28%	\$595.17



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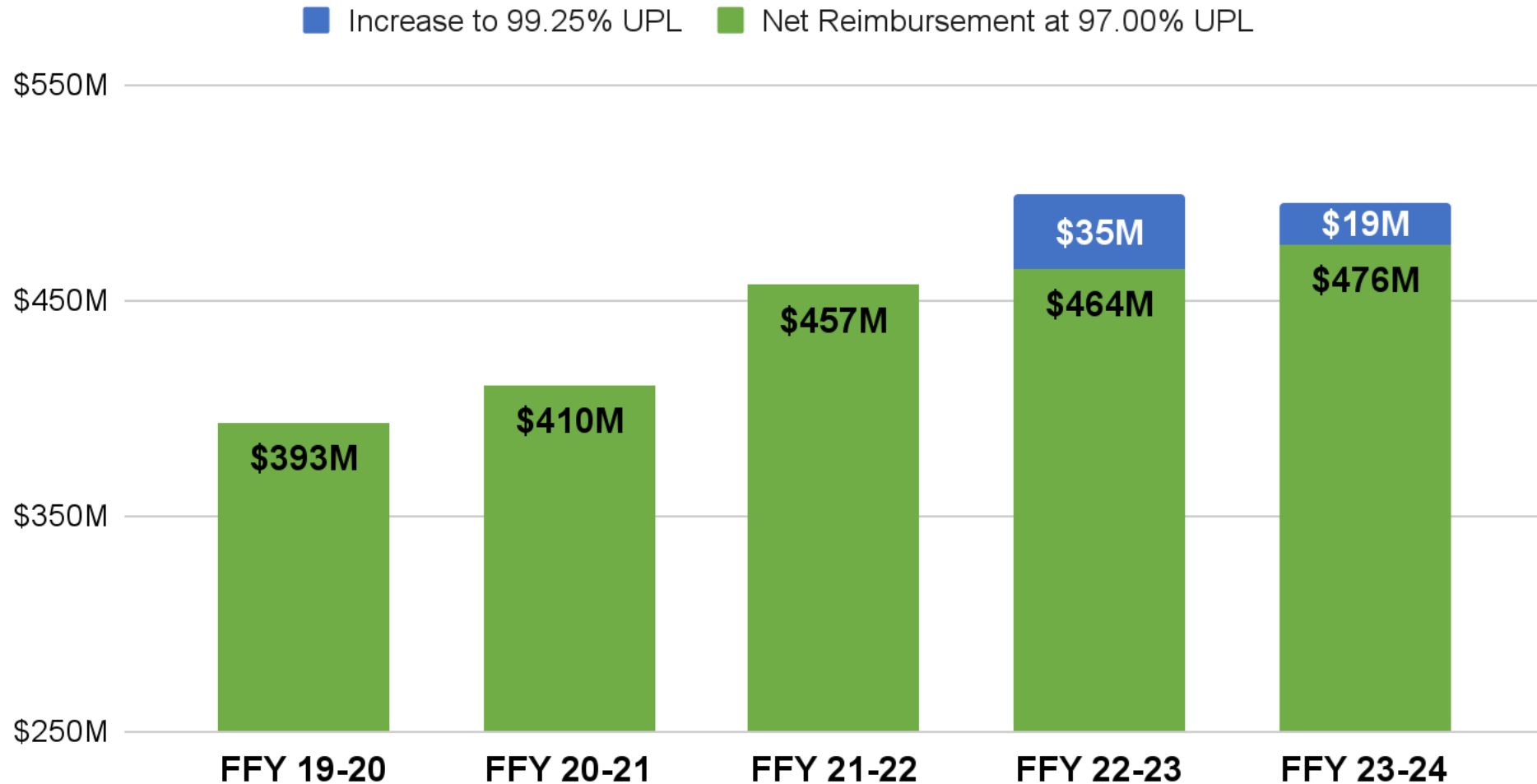
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# Net Reimbursement

- **FFY 22-23 Increase**
  - Fee - \$21M increase (\$1,230M to \$1,251M)
  - Payment - \$56M increase (\$1,694M to \$1,750M)
  - Net Benefit - \$35M increase (\$464M to \$499M)
- **FFY 23-24 Increase**
  - Fee - \$10M increase (\$1,250M to \$1,260M)
  - Payment - \$29M increase (\$1,726M to \$1,755M)
  - Net Benefit - \$19M increase (\$476M to \$495M)
- **Total \$54M net benefit increase**



# Net Reimbursement



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# Net Reimbursement

- All non-system hospitals and hospital systems experience a net benefit increase when considering both years
  - Net Benefit = Payments *minus* Fees
- Required percent increases for several specific adjustment groups to differ from other adjustment groups with a UPL pool to achieve this
- Also required adjustments to specific hospitals and/or adjustment groups due to DSH limitations in both years



# Provider Fees

- \$31M fees will be collected in FFY 24-25
  - Fees calculated using data to be used in FFY 24-25 CHASE model
    - Cost Report Year End (CRYE) 2022 total days, Medicare days, total outpatient costs
- Fees apply to the net patient revenue (NPR) limit at time when collected
  - Will to be counted in FFY 24-25 NPR



# 22-23 DSH Limitations

- FFY 22-23 DSH Payment Limitations
- No changes made to DSH payments
- Changes to Inpatient/Outpatient supplemental payments affect a hospital's DSH limit
  - Hospital-Specific DSH limit = Medicaid & uninsured costs *minus* Medicaid & uninsured payments
  - Medicaid & uninsured payments include all non-DSH payments



# 22-23 DSH Limitations

<u>Example Hospital Specific DSH Limit Calculation</u>		
Hospital	Hospital 1	Hospital 2
Medicaid Costs	\$5,000,000	\$5,000,000
Uninsured Costs	\$100,000	\$100,000
Total Costs	\$5,100,000	\$5,100,000
Medicaid Payments	4,000,000	\$4,000,000
Supplemental Payments	\$500,000	\$525,000
Uninsured Payments	\$100,000	\$100,000
Total Payments	\$4,600,000	\$4,610,000
DSH Limit	\$500,000	\$475,000



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# 22-23 DSH Limitations

- FFY 22-23 regulations sets DSH payments for certain hospitals equal to 96.00% their DSH limits
  - Includes DSH eligible Critical Access, High CICP Cost, and Small Independent Metro Hospitals
- Increasing Inpatient/Outpatient supplemental payments for these hospitals will mean these hospitals receive a DSH payment greater than 96.00% of their DSH limit
- Any supplemental payment increase to these hospitals will be out of compliance with regulations
- Cannot retroactively change FFY 22-23 regulations



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# 22-23 DSH Limitations

<u>Example Hospital Specific DSH Limit Calculation w Payment Increase</u>		
W Payment Increase	No	Yes
Total Costs	\$5,100,000	\$5,100,000
Medicaid Payments	4,000,000	\$4,000,000
Supplemental Payments	\$500,000	\$510,200
Uninsured Payments	\$100,000	\$100,000
Total Payments	\$4,600,000	\$4,610,200
DSH Limit	\$500,000	\$489,800
DSH Payment	\$480,000	\$480,000
% of DSH Limit	96.00%	98.00%



# 22-23 DSH Limitations

- No changes to adjustment factors made for hospitals at 96.00% of their DSH limits for FFY 22-23
- A greater percent increase is applied to the remaining adjustment factors within a UPL pool to get to 99.25%
- State UPL pool still at 97.5% due to University Hospital limited to 96.00% of their DSH limit and no other hospital within State UPL pool



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# 23-24 DSH Limitations

- FFY 23-24 regulations allow increased supplemental payments to all hospitals including up to 100% of DSH limits
- Increase limited for several hospitals as DSH payments cannot be more than 100% of their DSH limits
  - Adjustment factors set so that total payments equal 100% of hospital's DSH limit
- State IP UPL pool less than 99.25% due to University Hospital limited to 100% of their DSH limit and no other hospital within State IP UPL pool



# Implementation

- Increased fees and payments will occur as a one-time transaction in December
- Require Medical Services Board approval of regulation changes
- Communication to hospitals in mid-November
- Transaction to hospitals in mid-December
  - Payments recorded for FFY 22-23 and FFY 23-24
  - Fees recorded for FFY 24-25



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# Hospital Transformation Program (HTP) Update, Severity Adjusted Length of Stay (LOS) Measure

Matt Haynes



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# *Measure Replacement to SW-PH1 - Severity Adjusted LOS: Background and Overview*

- Due to a combination of circumstances related to data analytics support as well as inquiries from HTP participants, HCPF decided to change the measure for SW-PH1.
- We utilized the following principles to determine the appropriate replacement:

## **Guiding principles**

- ✓ Measures/Requirements must be aligned with current hospital intervention efforts
- ✓ Hospitals will not be required to implement new interventions
- ✓ All hospitals that currently have SW-PH1 will be required to and shall be eligible to participate in the new measure
- ✓ Replacement should be aligned with other requirements and build on success seen in the current interventions
- ✓ Replacement should serve a benefit to and contribute towards HTP sustainability
- ✓ All at-risk will be awarded for SW-PH1 for PY3



# *Measure Replacement to SW-PH1 - Severity Adjusted LOS: Background and Overview*

- **The Severity Adjusted Length of Stay (SLOS)** measure (SW-PH1) will be retired from HTP and will be replaced with requirements of participation in the Inpatient Hospital Transitions (IHT) program.
- **Inpatient Hospital Transitions (IHT)** will be implemented as a replacement complementary effort for measuring hospital's existing interventions around care coordination and utilization review. The transition has been initiated with plans to finalize by **October 1, 2024**.



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# Measure Replacement to SW-PH1 - Severity Adjusted LOS: Details

- HTP Hospitals that have SW-PH1 as a measure will be **required** to participate in the Inpatient Hospital Transitions Program (IHT) and will be measured for adherence to the program in **HTP Program Years (PY) 4 and 5**.
- The HEDIS Average Length of Stay (Avg LOS) measure will be calculated as a maintenance measure with **no risk** associated.
- The measure will continue to be tracked under the measure SW-PH1, which will replace the previous SLOS data moving forward. The previous SLOS data will be **archived** but not used for performance measurement.



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# *SW-PH1 Inpatient Hospital Transitions (IHT)*



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# SW-PH1 Inpatient Hospital Transitions: Measure Overview

- **Inpatient Hospital Transitions** are:

- ✓ A mechanism for hospitals to share focused member-specific information with the Regional Accountable Entities (RAEs) to ensure successful discharge planning.
- ✓ The first step in the official communication from hospitals to the RAEs when the hospitals need assistance for a member discharge or transition.
- ✓ Focused on complex inpatient hospital transitions from one level of care to another.
- ✓ Not associated with authorization for inpatient stay or provider reimbursement.



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# *SW-PH1 Inpatient Hospital Transitions: Next Steps and Resources*

- Visit the [IHT Website](#) for additional information and resources



# Hospital Financial Transparency Updates

James Johnston



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# Annual Report Changes

## Major changes to be included in the annual report:

- Summary of the hospital's financial transfers to/from related parties.
- Narrative report of planned & completed projects and capital investments >\$25 million. Narratives are provided in the appendix.
- Information on physician affiliations and acquisitions.
  - *Information is de-identified and presented in aggregate.*
- Summary information on changes to service lines.
- Salary and total compensation data of the top five highest paid administrative positions.
  - *Information is de-identified and presented in aggregate.*
- Breakouts of uncompensated care costs by new categories (by county designation, by system, by Critical Access Hospital)



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For reference: [2024 Hospital Financial Transparency Report](#)

# Public Comment



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# Board Action Items

1. Workgroup to Explore CHASE Program Reforms and State Directed Payments
2. CHASE FFY 2022-23 and 2023-24 Adjustments to Reach 99.25% Upper Payment Limit



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# Thank You

Nancy Dolson  
Special Financing Division Director  
Department of Health Care Policy & Financing  
[nancy.dolson@state.co.us](mailto:nancy.dolson@state.co.us)



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